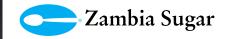
# ANNUAL REPORT 2017

On the Path to Building a Thriving Business



"Changing gears from time to time is a must for success" - Harsh Mariwala

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ILLOVO

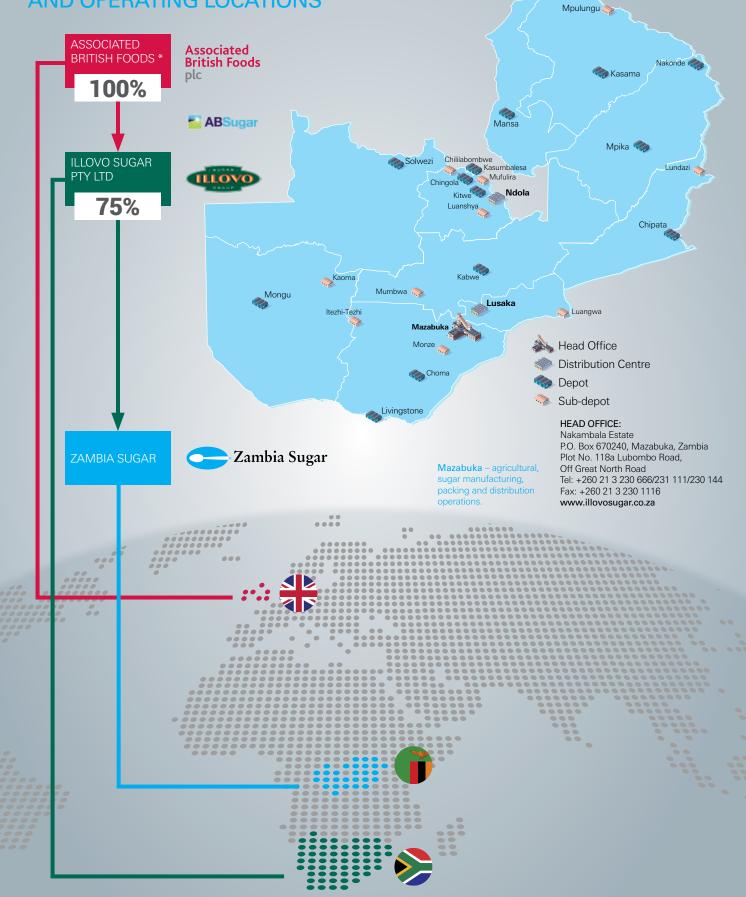
Illovo Group Operations: Zambia, Malawi, Mozambique, South Africa, Swaziland and Tanzania





| KEY FEATURES                        | 2017      | 2016      | Change   |
|-------------------------------------|-----------|-----------|----------|
| Revenue (K'000)                     | 2 479 348 | 2 015 435 | 23.0%    |
| Operating profit (K'000)            | 410 508   | 327 416   | 25.4%    |
| Loss for the year (K'000)           | (60 097)  | 85 596    | (170.2%) |
|                                     |           |           |          |
| Earnings per share (ngwee)          | (21.0)    | 25.3      | (183.0%) |
| Headline earnings per share (ngwee) | (21.0)    | 25.3      | (183.0%) |
|                                     |           |           |          |
| Number of shares in issue ('000)    | 316 571   | 316 571   | 0.0%     |





\* AB Sugar represents Associated British Foods plc in respect of all its sugar interests, including Illovo.

# **VISION AND VALUES**

# VISION

# To be a diversified, world-class market leading business contributing to the economic growth and prosperity of its shareholders, employees and communities.

Zambia Sugar is a sugar manufacturing company, driven by its vision to become a world class brand and, as such, will continue to take pride in its brand, values, highly skilled employees and competitive range of products. We will continue to strive for excellence and to make a difference in communities in which we operate.

# VALUES



**INTEGRITY** | Upholding our values

We consistently live our values, treat all individuals in a fair and consistent manner as well as act in accordance with ethical guidelines and statutory requirements. We are welcomed by the communities in which we operate, are trusted by investors and our employees are proud to work for us.



# ACCOUNTABILITY | Delivery focused

We find ways to break through resistance and obstacles and strive to seek new methods in order to continuously improve. We align our day-to-day work with our vision and strategic intent and our objectives, action plans and commitments are delivery focused. We also celebrate our achievements.



# **EMPOWERMENT** | Empowering our people

We are committed to the development of our people through the continued acquisition of new knowledge and skills. We use various methodologies to enhance the learning experience and the transfer of skills. We earn each other's trust, provide constructive feedback and hold ourselves and others accountable for performance improvement.



# **INCLUSIVENESS** | Embracing diversity

We leverage on our diversity in order to maximise performance by actively supporting transformation initiatives. Because we value innovation, creativity and inclusion, we respect each other's opinions and perspectives, treat people with dignity and respect and build culturally diverse teams.

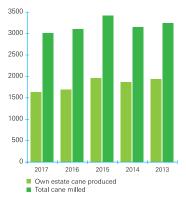


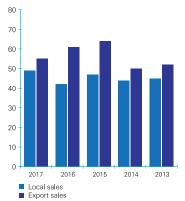
# **COMMITMENT** | Working collaboratively

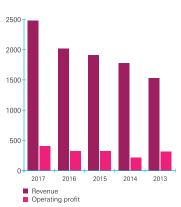
We are committed to the success of the whole and together look for ways to co-operate and support each other even when the immediate benefit is one-way. We value strong networks and working relationships that are underpinned by teamwork, open communication, trust and respect. We invest time and other resources to build and nurture high performing teams.

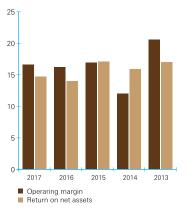
# **FIVEYEAR REVIEW**











Zambia Sugar Annual Report | 2017

|  |     |        |             | Restated    | Restated    | Restated    |          |
|--|-----|--------|-------------|-------------|-------------|-------------|----------|
| PRODUCTION & SALES (Tons '000) Not   | les |        | 2017        | 2016        | 2015        | 2014        | 201      |
| Own estate cane produced   |     |        | 1 639       | 1 694       | 1 965       | 1 863       | 1 94     |
| Total cane milled  |     |        | 3 007       | 3 102       | 3 417       | 3 154       | 3 24     |
| Sugar production   |     |        | 359         | 380         | 424         | 393         | 40       |
| Cane sugar ratio   |     |        | 8.38        | 8.16        | 8.06        | 8.03        | 8.0      |
| Sugar sales  |     |        | 361         | 381         | 426         | 402         | 38       |
| Local  |     | [      | 153         | 184         | 174         | 165         | 15       |
| Export   |     |        | 208         | 197         | 252         | 237         | 22       |
| Molasses sales   |     |        | 104         | 103         | 111         | 94          | 9        |
| Local  |     |        | 49          | 42          | 47          | 44          | 4        |
| Export   |     |        | 55          | 61          | 64          | 50          | 5        |
| FINANCIAL Statement of comprehensive income (K'000)  |     |        |             |             |             |             |          |
| Revenue  |     |        | 2 479 348   | 2 015 435   | 1 907 169   | 1 778 172   | 1 534 57 |
| Operating profit   |     |        | 410 508     | 327 416     | 323 034     | 212 513     | 316 18   |
| Net financing costs  |     |        | (469 791)   | (221 915)   | (163 900)   | (138 812)   | (141 683 |
| (Loss)/profit before taxation  |     | -      | (59 283)    | 105 501     | 159 134     | 73 701      | 174 50   |
| Taxation   |     |        | (814)       | (19 905)    | (19 445)    | (27 475)    | (33 40   |
| (Loss)/profit for the year   |     |        | (60 097)    | 85 596      | 139 689     | 46 226      | 141 09   |
| Profit attributable to non-controlling interest  |     |        | (6 512)     | (5 461)     | (4 2 1 6)   | (2 955)     | (4 27    |
| (Loss)/profit attributable to shareholders of Zambia Sugar Plc                                     |     |        | (66 609)    | 80 135      | 135 473     | 43 271      | 136 82   |
| Other comprehensive income/(loss)  |     |        | 39 802      | 19 938      | (7 979)     | (33 152)    | 5 02     |
| Total comprehensive (loss)/income for the year attributable<br>to shareholders of Zambia Sugar Plc |     |        | (26 807)    | 100 073     | 127 494     | 10 119      | 141 84   |
| Reconciliation of headline earnings (K'000)  |     |        |             |             |             |             |          |
| (Loss)/profit attributable to shareholders of Zambia Sugar Plc                                     |     |        | (66 609)    | 80 135      | 135 473     | 43 271      | 136 82   |
| Gain on sale of property, plant and equipment  |     |        | -           | -           | -           | -           | (17      |
| Headline earnings for the year   |     |        | (66 609)    | 80 135      | 135 473     | 43 271      | 136 65   |
| Statement of financial position (K'000)  |     |        |             |             |             |             |          |
| Property, plant and equipment  |     |        | 1 931 227   | 1 826 528   | 1 325 296   | 1 312 492   | 1 219 13 |
| Intangible asset   |     |        | 67 902      | 67 902      | 67 902      | 67 902      | 67 90    |
| Cane roots   |     |        | -           | -           | -           | -           | 196 55   |
| Current assets   |     |        | 1 376 091   | 1 308 641   | 939 318     | 699 591     | 660 82   |
| Cash and bank balances   |     |        | 160 365     | 77 694      | 77 884      | 66 352      | 47 35    |
| Borrowings   |     |        | (1 647 914) | (1 582 439) | (923 623)   | (929 413)   | (978 36  |
| Deferred tax liability   |     |        | (127 585)   | (129 091)   | (110 551)   | (96 955)    | (76 81   |
| Current liabilities  |     |        | (816 796)   | (601 169)   | (462 912)   | (272 043)   | (230 19  |
| Net asset value  |     |        | 943 290     | 968 065     | 913 313     | 847 926     | 906 39   |
| Profitability and asset management   |     |        |             |             |             |             |          |
| Operating margin   |     | %      | 16.6        | 16.2        | 16.9        | 12.0        | 20       |
| Return on net assets 1   |     | %      | 15.9        | 14.0        | 17.1        | 15.9        | 17       |
| Liquidity and borrowings   |     |        |             |             |             |             |          |
| Current ratio 2  |     | times  | 1.9         | 2.3         | 2.3         | 2.8         | 3        |
| nterest cover 3  | i . | times  | 0.9         | 1.5         | 2.0         | 1.5         | 2        |
| Net debt: equity 4   |     | %      | 158         | 155         | 93          | 102         | 10       |
| Gearing 5  | 1   | %      | 61          | 61          | 48          | 50          | 5        |
| Earnings and dividends per share   |     |        |             |             |             |             |          |
| Earnings per share 6   |     | ngwee  | (21.04)     | 25.31       | 42.79       | 13.6        | 43.2     |
| Headline earnings per share 7  |     | ngwee  | (21.04)     | 36.12       | 44.64       | 39.00       | 43.1     |
| Dividend per share 8   | r   | ngwee  | -           | -           | 23.00       | 20.00       | 21.6     |
| Dividend cover 9   |     | times  | -           | -           | -           | -           | 1        |
| Dividend paid  | I   | K'000  | -           | 47,486      | 63 314      | 68 379      | 65 84    |
| LuSE statistics  |     |        |             |             |             |             |          |
| Ordinary shares in issue   |     | '000   | 316 571     | 316 571     | 316 571     | 316 571     | 316 57   |
| Weighted average number of shares  |     | '000   | 316 571     | 316 571     | 316 571     | 316 571     | 316 57   |
|  | )   | К      | 2.98        | 3.06        | 2.89        | 2.68        | 2.8      |
| Net asset value per share 10   | 5   |        |             |             |             |             |          |
| Net asset value per share 10<br>Market price per share at year end                                 | 5   | К      | 2.70        | 4.78        | 6.00        | 6.83        | 5.2      |
|  |     | K<br>% | 2.70        | 4.78        | 6.00<br>3.8 | 6.83<br>2.9 | 5.2<br>4 |

# NOTESTOTHE FIVEYEAR REVIEW

# 1. Return on net assets

Profit from operations expressed as a percentage of average net operating assets.

# 2. Current ratio

Current assets divided by current liabilities.

# Interest cover

Profit from operations divided by net financing costs.

# 4. Net debt: equity ratio

Interest-bearing liabilities (net of cash and cash equivalents) divided by total equity.

# 5. Gearing

Interest-bearing liabilities (net of cash and cash equivalents) expressed as a percentage of total equity and interest-bearing liabilities (net of cash and cash equivalents).

# 6. Earnings per share

Profit attributable to ordinary shareholders divided by the weighted average number of ordinary shares in issue.

# 7. Headline earnings per share

Headline earnings divided by the weighted average number of ordinary shares in issue.

# 8. Dividend per share

Dividends for the year (interim: paid and declared; final: proposed) divided by number of shares in issue.

# 9. Dividend cover

Headline earnings per share divided by dividend per share (interim: paid and declared; final: proposed).

# 10. Net asset value per share

Total assets less total liabilities divided by the number of shares in issue.

# 11. Dividend yield at year end

Dividends per share (interim: paid and declared: final: proposed) as a percentage of year-end market price.

# 12. Price: headline earnings ratio at year end

Year-end market price divided by headline earnings per share.

# VALUE ADDED STATEMENT

The value added statement reflects the wealth that the Group and the Company has been able to create through its agricultural, manufacturing and selling operations, and its subsequent distribution and reinvestment in the business.

During the period under review, K966.8 million (2016: K846.9 million) was created. Of this amount, K937.5 million (2016: K663.9 million) was distributed to employees, providers of capital and to government. Of the wealth created, 47% (2016: 46%) was paid to employees.

The balance of the wealth created was retained and reinvested in the company for the replacement of assets and the development of operations.

|   | Group     |           | Company   |           |
|---|-----------|-----------|-----------|-----------|
|   | Restated  |           | Restat    |           |
|   | 2017      | 2016      | 2017      | 2016      |
|   | K '000    | K '000    | K '000    | K '000    |
| Wealth created  |           |           |           |           |
| Revenue   | 2 479 348 | 2 015 435 | 2 479 348 | 2 015 435 |
| Dividend income   | -         | -         | 26 926    | 19 804    |
| Paid to growers for cane purchases                              | (548 690) | (417 223) | (677 819) | (508 302) |
| Manufacturing and distribution costs                            | (963 835) | (751 297) | (897 776) | (721 541) |
|   | 966 823   | 846 915   | 930 679   | 805 396   |
| Wealth distributed  |           |           |           |           |
| To employees as salaries, wages and other benefits              | 456 517   | 387 602   | 437 054   | 370 878   |
| To lenders of capital as interest                               | 469 791   | 221 915   | 482 520   | 227 583   |
| To shareholders as dividends                                    | 4 481     | 50 781    | -         | 47 485    |
| To government as taxation                                       | 6 742     | 3 580     | 268       | 215       |
|   | 937 531   | 663 878   | 919 842   | 646 161   |
| Wealth reinvested   |           |           |           |           |
| Retained (loss)/profits   | (66 609)  | 80 135    | (78 805)  | 67 129    |
| Depreciation  | 101 829   | 86 577    | 94 637    | 78 766    |
| Deferred taxation   | (5 928)   | 16 325    | (4 995)   | 13 340    |
|   | 966 823   | 846 915   | 930 679   | 805 396   |
| Amounts paid to government for taxation excludes the following: |           |           |           |           |
| Employees tax deducted from remuneration                        | 71 933    | 60 534    | 69 681    | 59 946    |
| Net VAT amount paid to government                               | 66 137    | (29 844)  | 51 130    | (40 521)  |
| Customs and excise duties                                       | 11 030    | 11 352    | 11 030    | 11 352    |
| Withholding taxes collected on behalf of government             | 58 955    | 32 058    | 56 754    | 32 058    |
|   | 208 055   | 74 100    | 188 595   | 62 835    |

# CHAIRMAN'S STATEMENT

# Dear Shareholders,

On behalf of the Board of Directors, it gives me pleasure to present this annual report for Zambia Sugar for the financial year ended March 2017. In the year under review, the business faced some difficulties with local and international economic fundamentals and climate change headwinds adversely affecting the financial performance. Nevertheless, the business made progress in achieving long term strategies.

The challenging operating environment predicted last year became a reality such that we were unable to deliver a strong performance. The year started on a positive note, however, persistent negative economic environment, poor rainfall and power cuts had a significant impact that resulted in the business year closing on a low note.

As a consequence, cane supply was reduced leading to total sugar production decrease of 6% year on year, from 380 000 tons to 359 000 tons. Conversely, refined sugar production increased by 47%, from 44 000 tons to 65 000 tons on the back of the new state-of-the-art refinery that was commissioned on 6th July 2016.

Total revenue, grew by 23% year on year, from K2.02 billion to K2.48 billion by optimising sales into more remunerative markets. Domestic market recorded a 17% drop in sales volumes. This was mainly driven by the generally challenging consumer market conditions and competitive pressure from illegal sugar imports.

Operating profit increased by 25%, from K327.4 million (2016) to K410.5 million (2017). This represents an operating margin of 17%. However, finance costs increased by 112% to K469.8 million on increased borrowings to finance refinery projects and a significant rise in local interest rates leading to a loss after tax of K60.1 million.

Operating profit increased by 25%, from K327.4 million (2016) to K410.5 million (2017) Operating margin of 17%

by 112% to K469.8 million leading to a loss after tax of K60.1 million The commissioning of the state of the art refinery with a refined sugar production capacity of 92,000 tons per annum at a cost of \$80 m<u>illion</u>

I am proud to report a significant achievement Nakambala at the commissioning of the state-of-the-art refinery with production refined sugar capacity of 92 000 tons per annum at a cost of \$80 million. The refinery was commissioned by His Excellency, President of the Republic of Zambia, Mr. Edgar Chagwa Lungu. The refinery has increased the refined sugar capacity from 44 000 tons to 92 000 tons, and overall increase in sugar production capacity to 450 000 tons. It responds to changing market conditions by refocusing on product quality and mix to satisfy the needs of an increasingly discerning customer base.

Further, it provides the capacity to meet growing demand for refined sugar by industrial customers. The investment underlines our confidence in Zambia's economic growth potential and reaffirms our position as Africa's single largest cane sugar producer. The investment in the refinery fundamentally repositions the business for growth.

During the year, another milestone was the delivering of the first cane harvest to the mill by the Manyonyo Outgrower Scheme under the smallholder development programme. This expanded the participation of smallholders in the sugar cane supply chain.

# **Future Outlook**

I would like to assure all stakeholders; shareholders, customers and others that Zambia Sugar will continue to focus on innovation and investment in our business to the benefit of our shareholders, customers and the wider community.

The business will leverage its competitive advantage in the market by being proactive in meeting the ever changing customer and consumer needs. I am confident that working within the available resources, Zambia Sugar has the capability and the will to overcome challenges that may arise in the future.

I am optimistic about our growth prospects which will be supported by a balance of improved production levels, efficiencies and additional capacity at our new refinery to take advantage of the demand growth in the local and regional markets. I support management's strategic measures on cost optimisation as an effective way of building a thriving business. Driving technical and financial efficiencies remains the business focus for the leadership team.

I am delighted that we are joined on this journey by our new Operations Director Graham Rolfe, who was the General Manager for the Product Alignment and Refinery (PAAR) project. He replaces Marc Pousson who has been assigned a new role within the Illovo group.

Graham Rolfe brings with him over twenty-one years of extensive experience in the sugar industry at senior management level as well as a wealth of project management experience. I would like to thank Marc for the leadership he provided during the planning and implementation of the PAAR Project.

Current indications are that the future outlook for the business is promising. And I wish to thank our shareholders for the continued confidence in the business despite the challenges in the previous financial year. I also wish to express my profound gratitude to fellow directors for their guidance and the employees for their dedication.

Fidelis Mukutha Banda Board Chairman

On the Path to Building a Thriving Business

# **BOARD OF DIRECTORS**

The Company has a unitary board of directors, which at the start of the year under review, comprised 11 directors but later reduced to 10 directors as one director resigned following an appointment to take up another role within the Illovo Group.

Of the 10 directors, seven are non-executive directors. In accordance with the LuSE Corporate Governance Code the majority of the non-executive directors are independent and are chosen for their business acumen and skills pertinent to the business.

New appointments to the Board are carried out in a transparent manner and are made in accordance with the recommendations of the Nominations committee and, following approval of the Board, are subject to confirmation by shareholders at the next annual general meeting.

The Board responsibilities are set out by a Board Charter which requires that there is an appropriate balance of power and authority on the board. The Board Charter is reviewed annually and during the year under review, the board satisfied its responsibilities in compliance therewith. The Board is responsible for the overall stewardship of Zambia Sugar Plc. The Board's role consists of two fundamental elements: decision making and oversight. The decision making function is exercised through the formulation with management of fundamental policies and strategic goals and the approval of certain significant actions. The oversight function concerns the review of management decisions, the adequacy of systems and controls and the implementation of policies. In performing its role, the Board makes major policy decisions, participates in strategic planning, delegates to management authority and responsibility for day-to-day affairs and reviews management's performance and effectiveness.

Principles of good governance are embedded in the way the Board, its sub-committees and the executive committees operate their business. The Board applies integrity, principles of good governance and accountability throughout its activities and each director brings independence of character and judgment to their role.

# NON-EXECUTIVE, INDEPENDENT CHAIRMAN



Fidelis M. Banda (65), Zambian | ACIS, FCMA, CGMA, FZICA Chairman of Nomination Committee

Mr Banda, a seasoned accountant, is Chairman of the Board as well as Chairman of the Nomination Committee. He was appointed to the board in 2001 as a non-executive director. His association with Zambia Sugar started 42 years ago when he was appointed as management trainee and rose through the ranks to become Finance Director/Company Secretary in 1995. He took early retirement in 2002 but was retained on the Board as non-executive director. Mr Banda is also a director of other companies.

# NON-EXECUTIVE, INDEPENDENT DIRECTORS



### Ami R. Mpungwe (65), Tanzanian | BA (Hons)

Mr Mpungwe brings a wealth of experience gained as a non-executive director of two Illovo subsidiaries; Illovo Sugar (Malawi) Limited and Kilombero Sugar Company Limited in Tanzania. He was appointed director of the company in 2006. He is also a director of a number of other companies in Tanzania and has had over 25 years experience in the Tanzanian Government which included serving as a Deputy High Commissioner accredited to Zambia from 1979 to 1985.



### Monica K. Musonda (42), Zambian | LLB, LLM, Chairman of Remuneration Committee

Ms Musonda was appointed to the Board in July 2015. She holds a Bachelor of Laws degree from the University of Zambia and an LLM from the University of London. After working for the office of the Attorney General of Zambia, she practiced as a lawyer in London and Johannesburg; she was a senior counsel at the International Finance Corporation in Washington and later held several senior legal positions with the Dangote Group in Nigeria. In 2012 she started her own business, Java Foods, in Zambia. Ms Musonda is a nonexecutive director on the boards of African Life Assurance (a subsidiary of Sanlam), Dangote Industries Zambia Limited and serves on the Microsoft4Afrika Advisory Council. She is the immediate past chairperson of Kwacha Pension Trust Fund and also sat on the board of The Bank of Zambia (2011-2014). She is a 2013 Young Global Leader (World Economic Forum) and Archbishop Desmond Tutu Leadership Fellow. Forbes Magazine and Africa Investor named her as one of the leading Young Power Women in Business in Africa in 2013 and 2014 respectively.



### Dipak K. A. Patel (63), Zambian

Mr Patel was appointed to the Board of Zambia Sugar in 2006. A businessman and chairman of various companies, Mr Patel previously served as Member of Parliament for Lusaka Central Constituency for 15 years and also held ministerial positions during this time including Minister of Trade and Industry. He is an advocate on the need to address Third World poverty through fair trade. In addition, he is a member of the Board of Trustees of the Investment Climate Facility, nominated by the Department for International Development of the United Kingdom.

# **EXECUTIVE DIRECTORS**



# Rebecca M. L. Katowa (56), Zambian | BA, MBA, DipM, MCIM, FZIM

Mrs. Katowa is the Managing Director of Zambia Sugar. Before that she served the company as Marketing Director, a position she held for 13 years, having joined the company in 1996 as marketing services manager. She was appointed to the board in 2002. She holds a Bachelor of Arts degree with double major in Economics, Geography and Library Science from University of Zambia (UNZA), a post graduate Diploma in Marketing from the Chartered Institute of Marketing (UK) and a Masters in Business Administration (MBA) from the Copperbelt University. She is a professional marketer with a track record of delivering strong business performance and building highly engaged teams. She is a member of the Chartered Institute of Marketing (CIM-UK) and a fellow of the Zambia Institute of Marketing.



# Henry K. Mambwe (44), Zambian | BSc, FCCA, FZICA

Mr Mambwe was appointed to the board as Finance Director in March 2013. Mr Mambwe is an Accountant with extensive experience in financial reporting. He is a fellow of both the Chartered Association of Certified Accountants (FCCA-UK) and the Zambia Institute of Chartered Accountants (ZICA). Mr Mambwe holds a Bachelor of Science degree in Mathematics obtained from the University of Zambia (UNZA). He worked briefly for Standard Chartered Bank in 1994 before joining Zambia Sugar in 1995 as management trainee in the Finance department. He rose through the ranks occupying various senior positions in the Finance department before being appointed to his current position.



# Graham Rolfe (56) South African | B.Sc. Elec Eng, GCC, Pr Eng, MDP

Mr. Graham Rolfe was appointed to the Board in November 2016 following his appointment as Operations Director in October 2016. From 1987 to 1993 he worked in various positions within the power generating industry. He joined the sugar industry in 1993 where he served in various operations roles within the TSB Sugar. He was appointed as General Manager of Komati Mill in 2002. In 2005 he was appointed General Manager of two sugar mills for TSB Sugar. In these positions he served as a member of the TSB Executive Team until 2014. He joined Illovo Sugar in 2014 as General Manager on the Zambia Sugar Product Alignment and Refinery (PAAR) project that was successfully completed in June 2016. During his career he has been involved in a number of projects including the building and expansion of Komati Mill.

# NON-EXECUTIVE DIRECTORS



Gavin B. Dalgleish (50), South African | MScChemEng

Mr Dalgleish is the Managing Director of Illovo Sugar (Pty) Limited. He was appointed to the Board of Zambia Sugar in 2012. He assumed the position of Operations Director for Illovo Sugar Limited (ISL) in 2012, and was appointed Managing Director in September 2013. He holds a master's degree in chemical engineering and first joined Illovo in 1988 as a postgraduate student. He has since held a number of technical, businessdevelopment, operational and general management positions in Illovo. Most recently he spent three years leading the Australiabased global technology unit of AB Mauri, a yeast

# business which is a subsidiary of Illovo's holding company, Associated British Foods plc before returning to Illovo in December 2010.



Mohammed H. Abdool-Samad (45), South African | BCom, CA (SA) Chairman of Audit Committee

Mr Abdool-Samad is the Chairman of the Audit Committee. He was appointed to the Board in 2011 following his appointment as Group Finance Director of Illovo Sugar Limited. He holds a BCom degree and qualified as a chartered accountant in 1996. From 1996 to 2000, he held various managerial positions at Deloitte & Touche. In 2001 he joined Anglo American Plc, providing risk management and treasury audit services. He was appointed Senior Finance Manager of Anglo Coal South Africa in 2005, Chief Financial Officer in 2006, and Chief Financial Officer of Anglo American Thermal Coal in 2009, responsible for Anglo American's global thermal coal assets.



### John P. Hulley (56), South African | NatDipMechEng, MDP (General Management) Chairman of Risk Committee

Mr Hulley is the Chairman of the Risk Committee. He was appointed to the Board in September 2013 following his appointment as Operations Director of Illovo Sugar Limited. From 1978 until 1993 he has served in various positions and, after rejoining the company in 2000, he held various management positions in the company's South African operations, before being appointed General Manager of the company's Swaziland subsidiary, Ubombo Sugar Limited in 2008, and subsequently its Managing Director. He also held management positions in other companies in the sugar industry, including a leading engineering and project management consulting company providing services to the sugar industry and other heavy engineering industries.

# MANAGING DIRECTOR'S STATEMENT

# Dear Shareholders,

The year 2016 marked 53 years of Zambia Sugar operations providing half a century of dedicated world class business success at Nakambala Estates. From our humble beginnings in 1964, Zambia Sugar has been on a steady growth path and succeeded year-on-year in improving on shareholders' returns in sometimes challenging business environments.



Our success could be attributed to well formulated strategies, determined growth objectives, mature capabilities and competencies. The fabric of such an agenda comprises of many threads - people, incentives, technology, processes, and other elements such as the knowledge of sugar production and the local economy. These have been woven together carefully in a fashion commensurate with our strategy and resources.

The growth strategy at Zambia Sugar has always been one of not compromising on quality and safety. An efficient sugar production system and effective distribution networks both locally and regionally has assured our growth trajectory.

Sugar production in the 2016/17 season has however reduced by 3% reduction in total cane supply, attributable to the drought conditions experienced between November 2015 and January 2016 and the associated power interruptions which restricted irrigation of the crop. While total sugar production compared to last year decreased by 6% to 359 000 tons, refined sugar production increased by 47%, from



"Our operating profit increased by 25% year-on-year from K327.4 million to K410.5 million, representing an operating margin of 17%." 44 000 tons to 65 000 tons on the back of the good performance of the new refinery which commenced production in May 2016.

Total revenue grew by 23% year-on-year from K2.02 billion to K2.48 billion. In order to maximise revenues from reduced production, we adjusted the export sales mix by reducing bulk EU exports by 74%. Despite the growth in revenue, the domestic market recorded a 17% drop in sales volumes. This was mainly driven by declining disposable income levels, challenging consumer market conditions and competitive pressure from illegal sugar imports.

Our operating profit increased by 25% yearon-year from K327.4 million to K410.5 million, representing an operating margin of 17%. However, increased finance costs associated with the funding of the new refinery and the high interest rate environment experienced in the year under review negatively impacted on our profitability. Borrowings increased by K268.9 million to K1.955 billion, mainly due to the higher working capital requirements and final capital expenditure on the new refinery investment.

As a result, headline earnings decreased by 183% from K80.1 million in 2016 to -K66.6 million in 2017 while headline earnings per share declined by 183% from 25.3 ngwee to -21.0 ngwee. Owing to the major capital investment in

the new refinery, increased working capital levels and continued difficult commercial environment, a second interim and final dividend could not be declared.

The company continued to be a significant provider of direct employment amounting to an annual average of 5 200 employees, of which 1 980 are permanent employees. Additionally, more than 10% of Nakambala's total cane supply is sourced from small-holder farmers who have benefited significantly from our strong support.

In terms of wealth creation, the company injected in excess of K967 million (2016: K847 million) into the local economy through payments to amongst others, employees, cane growers and government in the form of direct taxation. In addition, K490 million worth of goods and services excluding cane supply were procured from within Zambia. We remain committed to being a responsible and relevant corporate citizen and continue to contribute meaningfully in the areas of primary healthcare, education, sport and cultural activities.

Sugarcane yields are expected to improve in the 2017/18 season. This is mainly due to good rains in December 2016 through March 2017 and generally favourable climatic conditions. Sugar production is therefore expected to exceed that of the 2016/17 season. The domestic market



# Project 400 – on the path to Building a Thriving Business.



conditions are expected to remain challenging however, strong growth is expected in the regional export markets although margins will remain under pressure from declining world market prices. The new refinery positions the business to take advantage of the growth in the local and regional industrial markets. Realisations in these export markets will continue to be influenced by exchange rate movements.

The challenges highlighted above have given rise to a number of strategic interventions designed for the business to withstand any headwinds in the economy.

We took responsibility to have a cost optimisation initiative aimed at resetting the cost base of our business to assist in building resilience needed for continued growth and profitability. This resulted in a cost reset project we have called "Project 400 – on the path to Building a Thriving Business".

The cost base reset project alongside other actions and our continuous efforts to implement more stringent budget and resource allocation, will improve our profitability. Project 400 is therefore a harmonized and comprehensive business process designed to help the business achieve its set targets. We are encouraged by relatively stable macroeconomic fundamentals such as inflation, interest and exchange rates which are essential preconditions for growth.

As part of our efforts to support our communities in which we operate, I am happy to report that a step change from corporate social responsibility and social investment is being implemented and well received by stakeholders. The process involves incorporating stakeholder management, particularly engaging with communities and small businesses in our value chain to exploit opportunities that present shared value tenets for sustainability. We seek to create shared value by managing our business interests and risks alongside those of our investment partners, internal and external stakeholders and host communities.

This strategy of creating shared value will focus on enterprise development, including smallholder development, environmental management and creating value through reducing waste and carbon emissions as well as recycling.

Our business has a great foundation to continue to build on; we have a strong culture; we have a shared pride in our performance; we have a successful history; and our footprint remains our strength. I am pleased to report that our people place great value on working together and winning in teams. They share a genuine desire to serve our shareholders and customers and thus we are confident that our strategy is sound.

By executing our strategy well, and making meaningful progress against our priorities, Zambia Sugar is in a good position to achieve our long term business objectives and create longerterm shareholder value.

I now share with you the highlights of our performance in the 2017 report.



Rebecca Katowa Managing Director

# NAKAMBALA EXECUTIVE TEAM



Seated (left to right): Mwansa M. Mutimushi, Rebecca M. L. Katowa and Beatrice M. Mutambo Standing (left to right): Stuart S. Forbes, Godfrey Mpundu, Chembe Kabandama, Henry K. Mambwe, Graham Rolfe and Anthony H. Domleo

# 1. Rebecca M. L. Katowa BA, MBA, DipM, MCIM, FZIM

### **Managing Director**

Responsible to the Zambia Sugar board and shareholders for the delivery of the company's strategic goals and objectives as well as providing leadership across the business functions.

### 2. Graham Rolfe

BSc - Eng, Pr - Eng, GCC, MDP

# **Operations Director**

Responsible for operations in respect of agriculture and factory operational functions and well as safety, health, environment and quality (SHEQ).

# 3. Henry K. Mambwe BSc, FCCA, FZICA

### Finance Director

Responsible for financial, performance analysis (operational and financial), internal and external financial reporting, treasury and corporate finance functions, business development and information technology.

### 4. Beatrice M. Mutambo BBA, MBA

### Human Resources Director

Responsible for human resources policies, staffing and talent management, human resource development and training, industrial relations, retirement funding, compensation and benefits, human resource administration and payrolls, employee welfare and medical services.

# 5. Chembe Kabandama MBA, B.Eng, CIMA

### Marketing Director

Responsible for sales and marketing operations in respect of domestic and export markets and new market opportunities.

## 6. Mwansa M. Mutimushi LLB, AHCZ, ASCZ, LLM MedArb

# Company Secretary and Legal Counsel

Responsible for statutory and regulatory company secretarial functions, governance, and overseeing the legal, secretarial, compliance and corporate citizenship functions. 7. Stuart S. Forbes BTech Mgt, ABP

### Supply Chain Manager

Responsible for procurement, inventory, logistics and warehousing.

# 8. Godfrey Mpundu BEng (Chem), ALChemE

# Factory Manager

Responsible for factory operations and manufacturing.

# 9. Anthony H. Domleo BCom, NDA

### Agriculture Manager

Responsible for agricultural operations and smallholder development.

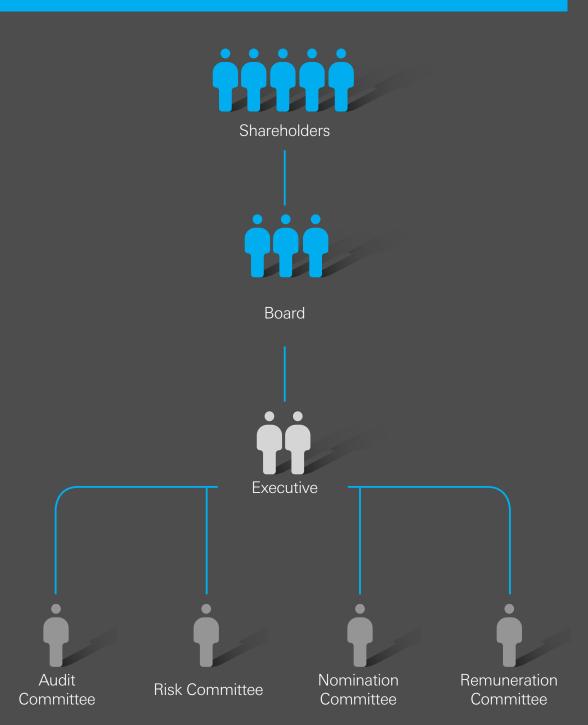
# 10. Japhet Banda

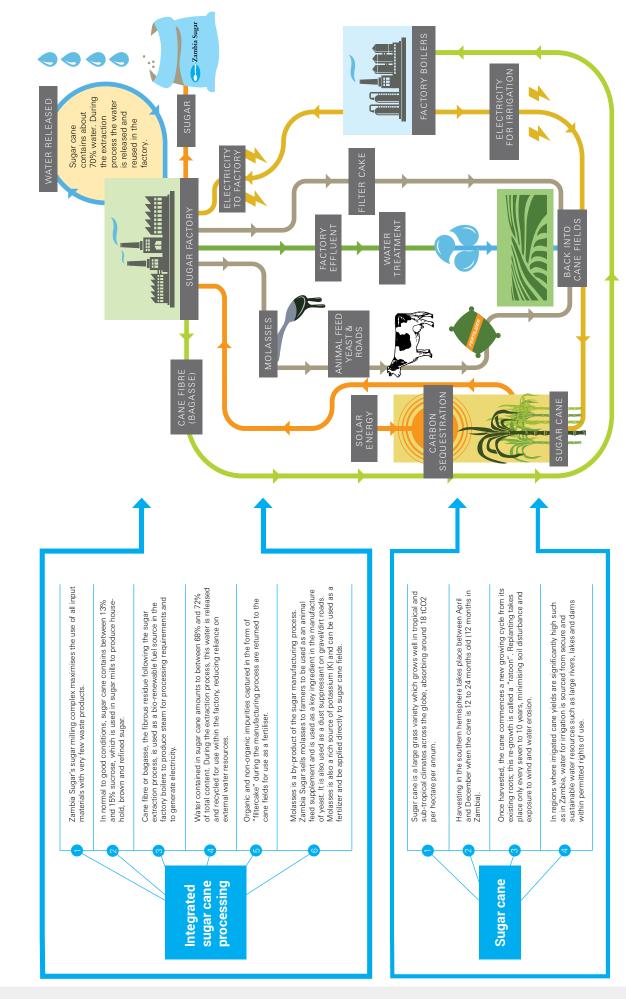
Mcom (cum laude) Rhodes, PDEM Rhodes, DJourn

# Communication and Corporate Affairs Manager

Responsible for advocacy, sustainability, stakeholder management and corporate communications Zambia Sugar Annual Report | 2017

# **GOVERNANCE STRUCTURE**





# ZAMBIA SUGAR INTEGRATED SUGAR CANE PROCESSING

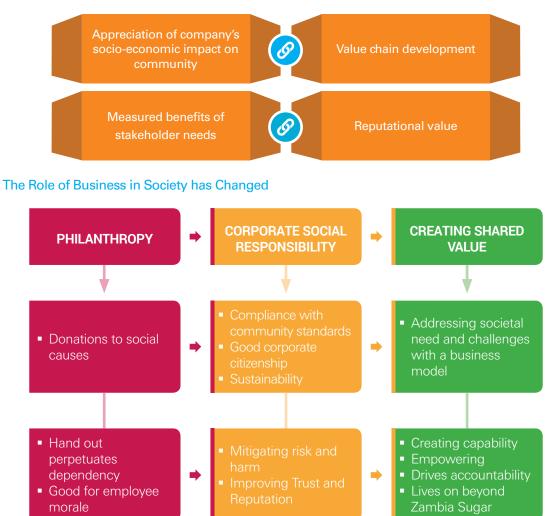
# SUSTAINABILITY REPORT

# CREATING SHARED VALUE (CSV)

The company continued to support communities through its Corporate Social Responsibility (CSR) and Corporate Social Investment (CSI) initiatives. However, in an effort to create more impact, Zambia Sugar has embarked on a step-change from a CSI focus to a Creating Shared Value (CSV) Strategy, adopting developmental and inclusive approaches to cultivate more value from both employee-related and wider community investments.

The CSV approach involves incorporating stakeholder management, particularly engaging with communities and small businesses in our value chain to exploit opportunities that present shared value tenets for sustainability.

# The goal is to enhance:



# **ECONOMIC IMPACT**

Zambia Sugar is a driver for economic development in the immediate Mazabuka community as well as national level, with demonstrated direct and indirect impact at socio-economic status of communities. Deliberate empowerment initiatives are undertaken to stimulate wealth creation, poverty reduction and general economic development. The company's interventions involve integration of local entrepreneurs, the enterprise development agenda that promotes small businesses and outgrower development.

# Enterprise development

Enterprise development is a key focus for our sustainability strategy, with deliberate actions to promote empowerment programmes that benefit small and medium entrepreneurs in the local Mazabuka economy in particular, and the national economy in general. Underpinning this strategic focus is the outgrower development programme and support to the local business enterprises that are prioritised for supply and contract services through preferential procurement.

In respect of community-based enterprise development capacity building, the company promotes women and youth empowerment initiatives which mobilise these groups to funding organisations to support income generating activities such as gardening, carpentry and other projects. During the year under review, women empowerment programmes benefited 60 community women from 7 groups on the estate while 70 youths were engaged in youth enterprise development activities.

# Outgrower development

Zambia Sugar continues to promote outgrower development, creating wealth for both commercial and smallholder farmers



Manyonyo cane farmers celebrating their first harvest. In the picture, former Minister of Agriculture (now Minister of Justice) Hon. Given Lubinda with Manyonyo Irrigation Company Board members and Zambia Sugar Management.

Women empowerment programmes benefited 60 community women from 7 groups

**70 youths** were engaged in youth enterprise development activities

# Manyonyo outgrower scheme

A total of **220 hectares** developed

293

Local suppliers for the procurement of goods and services with a total value of K490 million

> K80.7 million spent on social investments

2000 pupils +100 teaching staff have benefited

People directly benefited from respective wellness programmes engaged as cane suppliers. In this regard, the focus has been to support the development of the Manyonyo outgrower scheme, which delivered its first cane during the past year. The scheme targets to develop 595 hectares once fully operational.

# Preferential procurement

The business continues to contribute significantly to the economic growth of the country through the supply value chain. During the year under review, Zambia Sugar directly engaged 293 local suppliers for the procurement of goods and services with a total value of K490 million. In addition, the business procured cane from smallholder schemes and commercial farmers worth K549 million.

# SOCIAL IMPACT

# Employee and community social benefits

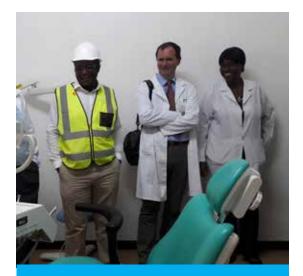
The company invests heavily in employee-related social benefits in areas of health, housing, education, infrastructure and municipal utility services. During the year under review, the company spent K80.7 million on social investments outlined above. This is in addition to remuneration to employees amounting to K423 million.

# Education

During the year, the company completed CSV projects at Nakambala Basic School and Kabanje Primary School to support educational infrastructure development at the two public schools, benefiting more than 2 000 pupils and 100 teaching staff. Phase One of an electrification and infrastructure upgrade at Kabanje Primary School resulted in the introduction of a night school programme and this has benefited many people from the surrounding communities, while Nakambala Basic School was upgraded to secondary level. Further support towards infrastructure enhancement was extended to St. Patricks Secondary School which has more than 700 pupils. This is in addition to the support of the company-run Nakambala Private School which serves children of employees of Zambia Sugar.

# Health and wellness

The company's wellness programmes continue to benefit our employees, and local community members, through the provision of Anti-Retroviral Therapy (ART), Male Circumcision and Prevention of Mother to Child Transmission (PMTCT) services. A total of 512 people directly benefited from the respective wellness programmes. Overall health service delivery is critical in the company's efforts to sustain a healthy community, with spend of over K15 million on health services during the year under review.



British High Commissioner to Zambia Mr. Fergus Cochrane-Dyet (middle) admiring hospital equipment at Zambia Sugar Hospital.

# **Municipal services**

Zambia Sugar provides municipal-type services at Nakambala estate and indirectly to the wider Mazabuka community. The company supplies electricity and treated water to 2 900 households and through this benefits 16 000 people. Bulk water supply to the Southern Water and Sewerage Company (SWASCO) is re-distributed to 6 300 households, benefiting a population of over 34 000 inhabitants of Mazabuka. Sanitation programmes coordinated by Zambia Sugar have helped to reduce diarrhoeal diseases in Mazabuka.

# **Environmental management**

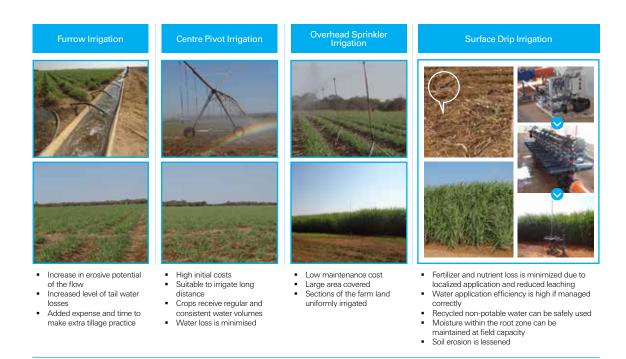
Zambia Sugar is a leader in environmental management with investments in worldclass best practices, systems and operational facilities and equipment assuring continuing environmental sustainability. These investments help to improve Zambia Sugar's footprint.

The company continues to be recognised for proven environmental stewardship in many respects, with the Zambia Environmental Agency (ZEMA) awarding Zambia Sugar the 2016 Environmental Award for Overall Contribution to Sound Management Practices in Industry. Other awards included the 2016 Best Environmental Awareness and the 2016 Best Renewable Energy Exhibit, awarded at the 90th Agriculture and Commercial Show.

The company collaborated with other stakeholders including WWF, The Nature Conservancy and ZEMA in conducting stakeholder meetings to understand the environmental impact of the company's operations and those of community stakeholders on the Kafue Flats.



Zambia Sugar staff pose for a picture after scooping the 2016 Environmental Awareness Award at the Agricultural and commercial Show in Lusaka.



# Water stewardship and irrigation innovations

Zambia Sugar has demonstrated responsibility and leadership in water stewardship in the Kafue basin through responsible practices such as water recycling; monitoring and testing of discharged water after operational utilisation. Water conservation is maximised through the use of efficient irrigation systems, in particular centre pivot irrigation and drip irrigation technology at Nanga Farms. Other efforts are being coordinated through stakeholder activities with partners including the Kafue Flats Joint Action Group (KF-JAG). The focus of this collaboration is the production of the Kafue Flats Status Report, the development of the Kafue Flats Water Strategy and the KF-JAG Action Plan. The engagements have led to the identification of shared value initiatives which are going to be implemented in response to the shared risks to water stewardship in the Kafue basin.



Managing Director - Rebecca Katowa (middle), Finance Director - Henry Mambwe (left) and Zambia Golf Union President Mr Jason Kazilimani with junior golfers during hand over of golf equipment by Sunshine Tour at the Lusaka Golf Club.

# Sports development

Zambia Sugar is an active promoter of sports development supporting both community and competitive sports with a focus on youth development. Through support to football, athletics and golf, programmes are tailored to talent identification and skills development. In particular, a partnership with the Zambia Golf Union and Sunshine Tour of South Africa benefited junior golf development programmes in Mazabuka which has led to a contribution of sporting equipment by the Sunshine Tour.



2016 employee Labour Day awards recipients pose for a group picture

# **HUMAN CAPITAL**

# **Employee Relations**

Zambia Sugar's sound internal communication activities with employees were stepped up during the year and review as new initiatives were launched. The activities included face to face engagement with employees and Joint Consultative Committee meetings with the unionised category of employees. Further, the Managing Director's business forum which was traditionally aimed at middle managers was expanded by including first line management and union leaders. The group's Business Understanding Programme (BUP) was also presented to every employee at the company.

### Organisational Effectiveness and Talent Management

The staffing of the organisation remained optimal and was effectively aligned with organisational structure. To achieve organisational objectives, we strived to maintain a competent and motivated human resource at all levels. Talent management remained a priority in enhancing competencies of employees.

### Remuneration

Zambia Sugar's continuing objective is to provide competitive remuneration packages and conditions of employment to its employees. The Company undertakes and participates in highprofile and broad-based salary surveys in order to compare with the market trends.

# Learning and Development

Zambia Sugar is poised for growth sustainability in the ever changing market environment in order to sustain the business in the ever changing market environment. In order to respond to this challenge, retention and development of employees remain key strategies to achieving the needed sustainability. Learning and development also contributed to the retention and realisation of skills development plans thereby enforcing the Company values of empowerment, inclusiveness, accountability, commitment and integrity. To achieve the goals and objectives of the learning and development programmes, we continued to implement group management development programmes and also provided support for tertiary education that enabled individual employees improve their professional qualifications.



Zambia Sugar Finance Director, Henry Mambwe (left) with staff trained as trainers in Money Matters

# **Diversity and Equal Opportunity**

The Company implements policies and procedures that promote equal opportunity and fair treatment of all employees. Further, the company employs a blend of skilled and experienced employees from various backgrounds without discrimination of any form. The Company's policies and procedures are designed to promote diversity and enhance the inclusiveness value.

# Occupational Health and Safety

The Company's occupational health and safety programme has been integrated into the performance culture where measurement of performance indicators count side by side with safety and environmental performance. Safety encompasses every aspect of the Company's operations, to the extent that safety factory actually influence the design of work methods.

# SAFETY AND HEALTH

The Health, Safety and Environment (HSE) performance was satisfactory at 96% of overall target with targets for leading indicators contributing 65% while lagging indicators

contributed 31%. The recorded Health and Safety (HS) incidents were two lost time injuries compared to seven (2016), Seven medical treatment cases (MTC) compared 14 (2016) and 41 first aid cases compared 45 (2016). There were no legal/regulatory breaches, an indication that the system continued to be effective. There was an improvement in the performance of key lagging indicators (reduced number of lost time incidents – LTIFR: to 0.04 in 2017 from 0.07 (2016).

This good performance was attributable to a number of programs that management put in place to mitigate identified Health and Safety risks which included, focus on cardinal rules (working at heights, confined spaces, permit to work, motor vehicles) and Visible Felt Leadership (behavioural audits). Safety bulletins were disseminated weekly to raise awareness among employees on various Health and Safety policies and legal requirements to build a culture where all levels of employees are able to identify, assess and manage hazards in their work places. Audits and inspections were also undertaken to verify compliance to Health and Safety policies, legal requirements and to ensure that the business continues to align with Health and Safety best practices within and outside areas of work.

# Environment

The company is subject to environmental regulations in respect of air, land, water, ecology and noise. The company, through its monitoring and performance mechanisms, measures performance against environmental regulations and environmental best practices and reports issues of importance to the HSE Committee and thereafter on to the Board.

There were no contraventions on regulated environmental aspects associated with company operations, vis-à-vis air emissions, hazardous and non-hazardous waste management and ozone depleting substances.

# Product responsibility

The company leads the industry, from cane growing to packaging of sugar crystals and

storage and distribution, in developing new effective solutions that help us drive operational efficiency to meet customer expectations, product quality, safety and compliance while minimizing environmental impact. We have a responsibility to embed sustainability into every aspect of our operations. We pay careful attention to ingredient responsibility, human health and environmental impact, without compromising performance.

The Food Safety and quality procedures for product start with raw materials. All raw materials are screened for chemicals of concern and each raw material is reviewed for compliance. The company is, further enhancing its quality management system by implementing a food safety management system which meets the requirements of Food Safety System Certification (FSSC) 22000.



Zambia Sugar employees recognised for their commitment to safety practices, pose with trophies during the Target Zero launch at Nakambala.

# THEYEAR IN PICTURES



















- 1. President Edgar Lungu meeting with Associated British Foods (ABF) Chief Executive Officer George Weston, Zambia Sugar MD Rebecca Katowa, Illovo Group MD Gavin Dalgleish and Zambia Sugar Chairman Fidelis Banda when the team paid a courtesy call at State House.
- 2. Zambia Sugar MD Rebecca Katowa, receiving Position for Growth Award for Zambia Sugar at the 2017 AB Sugar Focus Awards.
- Assistant Production Manager in charge of Refinery, Mr. Alfred Mukisi showing Southern Province Minister Dr. Edify Hamukale some components of the new refinery.
- 4. President Edgar Lungu reading the inscription on the plaque after commissioning the new state of the art refinery at Nakambala Estate.
- (R to L) Illovo Group MD, Gavin Dalgleish, Zambia Sugar MD Rebecca Katowa, Zambia Sugar Chairman Fidelis Banda, AB Sugar CEO Mark Carr and Group Operations Director John Hulley intently listen to President Edgar Lungu speech at the Nakambala Refinery commissioning ceremony.
  - **6.** Zambia Revenue Authority Commissioner General, Kingsley Chanda touring the refinery during a visit to Nakambala.
- **7.** ABF Chief Executive Officer George Weston, addressing Zambia Sugar outgrowers at Nakambala.
- Zambia Sugar MD Rebecca Katowa hands over the prize money to the winner of a sales promotion dubbed Beula with Whitespoon.

**9.** Former Agriculture Minister (now Justice Minister) Hon. Given Lubinda hands over a cane knife to a cane harvesting supervisor to cut the first cane at Manyonyo.

# CORPORATE GOVERNANCE REPORT

The Company remains committed to maintaining, promoting and achieving the highest standards of corporate governance and corporate citizenship by adhering to the relevant codes of best practice, principles of fairness, accountability, responsibility, transparency and integrity.



In accordance with its business strategy, the company strives for continuous improvement, recognising that achievement of a long-term sustainable business is dependent on stable, well-functioning and well-governed environmental, social, economic and governance practices.

The Company believes that a corporate culture of compliance with applicable laws, regulations, internal policies and procedures is a core component of good Corporate Governance. Subsequently the Company adheres to the laws applicable to it, to include among others, the Companies Act, Employment Act and Factories Act. The Company draws guidance from the Lusaka Securities Exchange (LuSE) Governance Code. The Company continues to enforce and foster the Declaration of Gifts and the Ethics policies which are in place. In addition to compliance with regulatory requirements, Zambia Sugar Plc. endeavors to ensure that standards of ethical and responsible conduct are met throughout the organisation.

# Framework

As a premium company listed on LuSE, the Company has established a formal governance framework by way of adopting comprehensive company policies and guidelines, audit and assurance procedures which ensure compliance with applicable laws and regulation as well as recognized codes of good

are guided by the principles contained in the United Nations Global Compact (UNGC), The International Bill of Human Rights and International Labour Organisation (ILO) Declaration on fundamental Principles and Rights at Work. This report therefore aims to provide an overview of the Company's governance practices. It is comprehensive, albeit to avoid duplicity of information the other relevant information will be contained in the other reports and financial statements that form part of the Annual Report for the year.

# The Board of Directors

The Company has a unitary board of directors, which at the start of the year under review, comprised 11 directors but later reduced to 10 directors as one director resigned following an appointment to take up another role within the Illovo Group. Of the 10 directors, seven are non-executive directors. In accordance with the LuSE Corporate Governance Code the majority of the non-executive directors are independent and are chosen for their business acumen and skills pertinent to the business.

New appointments to the board are carried out in a transparent manner and are made in accordance with the recommendations of the Nominations committee and, following approval of the board, are subject to confirmation by shareholders at the next annual general meeting.

The Board responsibilities are set out by a Board Charter which requires that there is an appropriate balance of power and authority on the board. The Board Charter is reviewed annually and during the year under review, the board satisfied its responsibilities in compliance therewith. The Board is responsible for the overall stewardship of Zambia Sugar Plc. The Board's role consists of two fundamental elements: decision-making and oversight. The decision-making function is exercised



through the formulation with management of fundamental policies and strategic goals and the approval of certain significant actions. The oversight function concerns the review of management decisions, the adequacy of systems and controls and the implementation of policies. In performing its role, the Board makes major policy decisions, participates in strategic planning, delegates to management authority and responsibility for day-to-day affairs and reviews management's performance and effectiveness.

Principles of good governance are embedded in the way the Board, its sub-committees and the executive committees operate their business. The Board applies integrity, principles of good governance and accountability throughout its activities and each director brings independence of character and judgment to their role.



# **Chairman and Managing Director Roles**

The roles of the Chairman and Managing Director are performed by separate persons, with Chairman being responsible for:

Providing leadership to the Board in Overseeing the Board agenda and relation to all Board Matters; conducting all Board meetings; Representing the views of the Board to Overseeing and conducting Annual the public; General Meeting (AGM) and other shareholder meetings and; Keeping the Board informed of all major Acting as a conduit between the Board and being the primary point of contact project proposals by way of specific between the Board and the Managing reports; Director;

# The Board Composition

| Director                | Title                              | Date of Appointment |
|-------------------------|------------------------------------|---------------------|
| Fidelis M Banda         | Chairman                           | 17 May, 2001        |
| Rebecca ML Katowa       | Managing Director                  | 5 April, 2001       |
| Ami Mpungwe             | Non-Executive Director             | 27 October, 2006    |
| Dipak K A Patel         | Independent Non-Executive Director | 8 December, 2006    |
| Monica K Musonda        | Independent Non-Executive Director | 1 July, 2015        |
| Gavin B Dalgleish       | Non-Executive Director             | 29 August, 2012     |
| Mohammed H Abdool-Samad | Non-executive Director             | 13 March, 2012      |
| John P Hulley           | Non-Executive Director             | 1 September, 2013   |
| Henry K Mambwe          | Executive                          | 1 March, 2013       |
| Graham M Rolfe          | Executive                          | 9 November, 2016    |

As at the date of the report, the Board comprised of the Chairman, Managing Director, seven Non-Executive Directors, two of whom are considered by the company to be independent in character and judgement and free from any business or other relations that could materially interfere with the exercise of their judgement. Brief curricula vitae of the directors appear on pages 10-13 of this report.

The Board is satisfied that all of the Directors have sufficient time to devote to their roles and that it is not placing undue reliance on key individuals.

# Meetings of the Board

The board has four regular meetings each year and the company's Articles of Association makes provision for decisions to be taken between meetings by way of written resolutions, when required. During the year under review, four meetings were held and attendance was as shown in the table below;

| Board Meeting Attendance Schedule 2017 |  |   |  |   |                               |                           |
|--|--|---|--|---|-------------------------------|---------------------------|
| Directors' Name                        | <b>242<sup>nd</sup> Board</b><br><b>Meeting</b><br>(4/05/16) | <b>243</b> <sup>rd</sup> Board<br>Meeting<br>(18/08/2016) | <b>244<sup>th</sup> Board</b><br><b>Meeting</b><br>(9/11/2016) | <b>245<sup>th</sup> Board</b><br><b>Meeting</b><br>(17/02/17) | Total<br>Meetings<br>Attended | Total<br>Meetings<br>Held |
| F M Banda                              | <b></b>  | 0   | <b>&gt;</b>  | 0   | 4                             | 4                         |
| GB Dalgleish                           | <b></b>  | <b></b>   | <b></b>  | 0   | 4                             | 4                         |
| JP Hulley                              | <b>S</b>   | <b></b>   | <b></b>  | 0   | 4                             | 4                         |
| GH Williams                            | <b></b>  | <b></b>   | <b></b>  | RS  | 3                             | 4                         |
| MH Abdool-Samad                        | <b>S</b>   | $\bigcirc$  | 8  | <b>&gt;</b>   | 3                             | 4                         |
| AR Mpungwe                             | <b>S</b>   | $\bigcirc$  | $\bigcirc$   | <b></b>   | 4                             | 4                         |
| DK Patel                               | 8  | 8   | <b>&gt;</b>  | <b></b>   | 2                             | 4                         |
| MK Musonda                             | <b>S</b>   | $\bigcirc$  | $\bigcirc$   | <b></b>   | 4                             | 4                         |
| RL Katowa                              | <b>S</b>   | $\bigcirc$  | <b>&gt;</b>  | <b></b>   | 4                             | 4                         |
| GM Rolfe                               | BA   | BA  | <b></b>  | <b></b>   | 2                             | 4                         |
| MF Pousson                             | <b>S</b>   | <b>&gt;</b>   | RS   | RS  | 2                             | 4                         |
| HK Mambwe                              | <b>S</b>   | <b>&gt;</b>   | <b>&gt;</b>  | <b>&gt;</b>   | 4                             | 4                         |

# KEY

| <b>&gt;</b> | Attended           |
|-------------|--------------------|
| ⊗           | Absent             |
| BA          | Before Appointment |
| RS          | Resigned           |

# **Board Committees**

To assist in exercising its responsibilities, the Board has established four committees:



The board committees operate under approved mandates and terms of reference, which define their functions and responsibilities. The Company's executive committee meets weekly and serves to assist the board to co-ordinate, guide and monitor the management and performance of the Company. Following each meeting, the committee chair reports to the Board on the committee's activities, and makes such recommendations as are deemed appropriate in the circumstances. Minutes of committee meetings are made available to all directors on a timely basis. Non-executive directors actively participate in all committees.

# Audit Committee

The Audit Committee supports the Board in fulfilling its oversight responsibility with regard to financial reporting, the system of internal controls and the process for monitoring compliance with laws and regulations. It is composed of three members, all of whom are independent of management.

The head of the Internal Audit function reports at the Audit committee meetings and has unrestricted access to the chairperson of the Audit committee. The department has a robust and continuing training programme.

As a consequence of the foregoing, the Board has satisfied itself of the effectiveness of the Audit Committee's input to the business and therefore deems appropriate the composition of the Audit committee.

| Audit Committee Attendance Schedule |                        |                                |                                    |  |  |
|-------------------------------------|------------------------|--------------------------------|------------------------------------|--|--|
| Name                                | Category               | May Audit Meeting<br>(4/05/16) | Oct/Nov Audit Meeting<br>(9/11/16) |  |  |
| MH Abdool-Samad                     | Non-Executive Chairman | $\bigcirc$                     | $\bigcirc$                         |  |  |
| AR Mpungwe                          | Non-Executive Director | <b>S</b>                       | $\bigcirc$                         |  |  |
| GH Williams                         | Non-Executive Director | ⊘                              | $\bigcirc$                         |  |  |

KEY

Attended

# **Risk Committee**

The Risk Committee is responsible for reviewing the company's risk philosophy, strategy and policies; ensuring compliance with such policies; reviewing the adequacy and overall effectiveness of the company's risk management function; ensuring the implementation of an on-going process of risk identification, mitigation and management; ensuring the establishment of a comprehensive system of controls, pursuing measures for increasing risk awareness, reviewing significant legal matters, reviewing adequacy of insurance coverage and providing reports to the Board.

During the year under review, the committee satisfied its responsibilities.

| Risk Management Committee Attendance Schedule |                        |                     |                          |  |
|---|------------------------|---------------------|--------------------------|--|
| Name  | Category               | August 2016 Meeting | February 2017<br>Meeting |  |
| JP Hulley                                     | Non-Executive Chairman | <b>S</b>            | <b>&gt;</b>              |  |
| AR Mpungwe                                    | Non-Executive Director | <b>e</b>            | <b>S</b>                 |  |
| GB Dalgleish                                  | Non-Executive Director | $\bigcirc$          | <b>&gt;</b>              |  |
| MH Abdool-Samad                               | Non-Executive Director | <b>S</b>            | <b>S</b>                 |  |
| RML Katowa                                    | Executive Director     | <b>S</b>            | <b>S</b>                 |  |

#### KEY

Attended

#### **Remuneration Committee**

The Remuneration Committee provided oversight over the remuneration and compensation for senior management so as to retain and motivate them to perform at the level of the quality required. The committee is chaired by an independent non-executive director.

| Remuneration Committee Attendance Schedule |                                       |                  |  |  |
|--|---------------------------------------|------------------|--|--|
| Name                                       | Category                              | May 2016 Meeting |  |  |
| MK Musonda                                 | Non-Executive Independent Chairperson | <b>Ø</b>         |  |  |
| GB Dalgleish                               | Non-Executive Director                | <b>Ø</b>         |  |  |
| AR Mpungwe                                 | Non-Executive Director                | <b>&gt;</b>      |  |  |

#### KEY

Attended

# Nomination Committee

The Nomination Committee gives consideration to the composition of the Board and board committees and makes appropriate recommendations in this regard to the Board.

| Nomination Committee Attendance Schedule |   |                   |  |  |
|--|---|-------------------|--|--|
| Name                                     | Category                                    | June 2016 Meeting |  |  |
| FM Banda                                 | Non-Executive Independent Chairman          | <b>Ø</b>          |  |  |
| GB Dalgleish                             | Non-Executive Director                      | <b>S</b>          |  |  |
| RML Katowa                               | Executive Director (Also Managing Director) | <b>S</b>          |  |  |
|  |   |                   |  |  |

#### KEY

Attended

#### Retirement and Election of Directors

It is the Board's policy that new directors are subject to confirmation at the first opportunity following their appointment. All directors, excluding the Managing Director are subject to retirement and re-election on a rotational basis with one-third of the board being re-elected annually. This is in accordance with Section 206 (5) of the Companies Act.

#### Performance Evaluation of the Board

The board will continue to implement necessary changes to enhance its performance.

#### **Board Induction and Development**

Newly appointed directors are taken through the Company's Articles of Association, the Board Charter, Codes of conduct, policies, listing regulations and applicable Acts such as Companies Act and Securities Act. They follow a tailored induction programme facilitated by the Company Secretary which includes a scheduled trip to tour the factory and other head office operations.

# **Company Secretary**

The Company Secretary is responsible for implementing and sustaining high levels of corporate governance and keeps abreast of legislation, regulations and corporate governance developments which may impact on the business. All Directors have direct access to the Company Secretary.

# Staff Development, Training and Information Technology

Zambia Sugar Plc. is committed to staff development and training as this is a key ingredient to continued and improved operations.

The Company places emphasis on information technology as key in its strategy of delivering quality products which are the first choice of our customers and consumers. To this end, the Company has over the last two years, invested in the automation of all key processes from raw and packaging material receipts to manufacturing, sales and distribution and payment systems for our goods and services. All the outlying Depots, in the country, are connected via satellite.

## **Stakeholder Relations**

Zambia Sugar Plc. places considerable importance in maintaining active investor relations through open, fair and transparent communications. The Company ensures timely dissemination of information to its investors and other stakeholders through various media. A dedicated shareholders unit through the Transfer Secretaries is responsible for active interaction with the shareholders. The Company goes beyond the unit and organises a shareholders day every year to augment and harness the relationship with the shareholders.

The Board considers the AGM key in providing shareholders with the opportunity to ask the Board and chairperson of the Audit committee questions concerning the affairs of the Company. Accordingly, all legal and regulatory requirements, notices and information are released in advance to shareholders, regulators, stock exchange and Company websites. To this end, the Company ensures copies of the Annual Report and Accounts are made available before the AGM to ensure the shareholders have insight of the business performance.

Internally the Board and Management consider effective communication crucial to the success of the business. To this effect, the Communication and Corporate Affairs department produces a quarterly magazine which is circulated to all employees. The magazine highlights key issues affecting the business including financial performance, corporate governance, risk management, human resource, production, sales and distribution

#### **Internal Auditors**

Zambia Sugar has an internal audit function designed to add value to the Company and improve operations.

The Internal Audit function provides an independent assurance service to the board, the audit committee and management. The Internal audit function is formally defined and generally seeks to assist the Company accomplish its objectives and the effectiveness of the governance, risk management and control processes that management has put into place. The head of the internal audit function attends the audit committee meetings and has unrestricted access to the chairperson of the audit committee.

#### **External Auditors**

External Auditors are appointed by the shareholders and are subject to reappointment at the AGM. The current external auditors of the Company are Deloitte & Touche. As a reassurance, Deloitte & Touche confirms in a formal report to the Audit committee that processes to ensure compliance with the policy are in place and that these processes are monitored regularly.

The Company together with External Auditors ensures that quality and independent audits are undertaken through regular and systematic audit planning and also rotation of client staff engaged on the audits.

#### ORGANISATIONAL INTEGRITY

In its continued efforts to foster integrity within the organisation, the Company continues to enforce the Ethics policy and encourages all employees to make a declaration of their assets and/or business involvements' every year.

Employees are also encouraged to declare all the gifts received in the course of employment by way of a gift register.

## **Internal Control**

The control systems are designed to safeguard the Company's assets, maintain proper accounting records and ensure the reliability of management and financial information produced by the Company. Control systems are based on established Illovo group policies and procedures and are implemented by trained personnel, with an appropriate segregation of duties.

The effectiveness of these internal controls and systems is monitored by the Internal Audit department, with the aid of self-assessment audit checklists. The independent external auditors, through the audit work they perform, confirm that the above mentioned monitoring procedures are being effectively applied.

Nothing has come to the attention of the Directors or the independent external auditors to indicate that any material breakdown in the functioning of above mentioned internal controls and systems has occurred during the year under review.

#### **Ethics**

The Company's fundamental policy is to conduct its business with honesty and integrity and in accordance with the highest legal and ethical standards. The Company has a Code of Conduct and Business Practices, determining the minimum standards required of all staff, which is disseminated throughout the Company and reviewed annually by senior management, and is also available on the group website: www.illovosugar.com. All managers are required to give written assent to this Code. In any instance where ethical standards are called into question, the circumstances are investigated and resolved by the appropriate executive.

#### Fraud Control

The Company has in place a Tip-Offs Anonymous ("Hotline"), inviting people from within and outside the Company to anonymously report any wrongdoings. The service is operated by independent forensic accountants, and all matters arising are then appropriately investigated and reported upon.

## Anti Bribery and Corruption

The Company has rolled out an Anti-Bribery and Corruption (ABC) policy. The ABC policy

is embedded in the Company's operations and widely disseminated, with employees required to assent that they understand and abide by the provisions of the policy. Appropriate ABC training for employees is ongoing and visibility of the policy is sustained in communication briefs. The Company has embarked on embedding the relevant ABC provisions in supply agreements and suppliers, transporters, sugar distributors and agents are required to assent to these provisions. The Company liaises with the national Anti-Corruption Commission (ACC) where required.

#### Legal Compliance And Competition

The board requires management to submit an annual declaration confirming that the Company's operations complied with the applicable Laws of Zambia. In addition, the Company complies with the competition requirements of the Competition and Consumer Protection Act, No. 24 of 2010 and all relevant employees make annual declarations confirming that they were not involved in any anti-competitive practices. The Company has recourse to the group Company secretary and external legal advice on matters of legal compliance.

#### **InsiderTrading**

Directors and officers of the Company who have access to unpublished, price sensitive information, in respect of the Company, are prohibited from dealing in the shares of the Company, during defined restricted periods, including those periods immediately prior to the announcement of interim and final financial results.

#### **Share Dealing**

In terms of the Company's Code of Conduct for Dealing in Securities, the directors and Company Secretary are required to obtain clearance from either the Chairman or Managing Director before dealing in the securities of the company. Additionally, the Company has a formal Share Dealing policy approved by the Board and implemented by the Company Secretary.

#### Market Disclosure

The Company prepares interim and final results as required by Lusaka Stock Exchange and Securities and Exchange Commission (SEC) rules and also prepares a detailed narrative statement to accompany the results. Our results are disseminated widely through the LuSE, newswires and our own distribution lists.

#### **Controlling Shareholder**

The Company's controlling shareholder has continued to reduce its holding in Zambia Sugar Plc. towards the LuSE required level of 75% or 25% free float. At the date of the report the company had met its compliance with only 1.4% of the shares to be disposed of but are held in the Central Securities Depository.

| ZAMBIA SUGAR C                             | OMPLIA         | NCE SCHEDU                    | LE                                |                    |                       |                   |      |     |     |     |
|--|----------------|-------------------------------|-----------------------------------|--------------------|-----------------------|-------------------|------|-----|-----|-----|
| Category                                   | Total<br>Rules | Applicable to<br>Zambia Sugar | Non Applicable<br>to Zambia Sugar | Full<br>Compliance | Partial<br>Compliance | Non<br>Compliance | %N/A | %FC | %PC | %NC |
| General Matters                            | 15             | 15                            | -                                 | 15                 | -                     | -                 | -    | 100 | -   | -   |
| Chairman and CEO                           | 5              | 4                             | 1                                 | 4                  | -                     | -                 | 20   | 80  | -   | -   |
| Executive and NEDs                         | 4              | 4                             | -                                 | 4                  | -                     | -                 | -    | 100 | -   | -   |
| Directors'<br>Compensation                 | 9              | 9                             | -                                 | 9                  | -                     | -                 | -    | 100 | -   | -   |
| Share and Share dealings                   | 4              | 4                             | -                                 | 4                  | -                     | -                 | -    | 100 | -   | -   |
| Board meetings                             | 4              | 4                             | -                                 | 4                  | -                     | -                 | -    | 100 | -   | -   |
| Board evaluations                          | 1              | 1                             | -                                 | -                  | -                     | 1                 | -    | 100 | -   | -   |
| Company<br>Secretary                       | 4              | 4                             | -                                 | 4                  | -                     | -                 | -    | 75  | -   | -   |
| Board<br>committees                        | 10             | 10                            | -                                 | 9                  | -                     | 1                 | -    | 100 | -   | 10  |
| Legal and compliance                       | 2              | 2                             | -                                 | 2                  | -                     | -                 | -    | 100 | -   | -   |
| External audit                             | 7              | 7                             | -                                 | 7                  | -                     | -                 | -    | 100 | -   | -   |
| Internal audit                             | 12             | 12                            | -                                 | 12                 | -                     | -                 | -    | 100 | -   | -   |
| Risk                                       | 7              | 7                             | -                                 | 7                  | -                     | -                 | -    | 100 | -   | -   |
| Integrated<br>sustainability<br>reporting  | 7              | 7                             |                                   | 7                  | -                     | -                 | -    | 100 | -   | -   |
| Disclosure and<br>Stakeholder<br>Reporting | 4              | 4                             | -                                 | 4                  | -                     | -                 | -    | 100 | -   |     |
| Organisation integrity                     | 6              | 6                             | -                                 | 6                  | -                     | -                 | -    | 100 | -   |     |
|  | 101            | 100                           | 1                                 | 97                 | 0                     | 2                 | 1    | 98  | -   | 1   |

# Compliance Status of Luse Corporate Governance Rules

# Summary of areas that are not fully compliant or inapplicable

Areas of Non-Compliance

i. No annual review of committees' terms of reference

Areas not applicable

- ii. If the role of the chairperson and chief executive are performed by the same person;
  - a. The board must have an independent director as deputy chairperson
  - b. There must be a complement of independent directors sufficiently involved in the annual evaluation of the chairperson's performance

Mwansa M. Mutimushi **Company Secretary** 30 May 2017 Zambia Sugar Annual Report | 2017

ANNUAL REPORT AND FINANCIAL STATEMENTS for the year ended 31 March 2017

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Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

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# **REPORT OF THE DIRECTORS**

The directors have pleasure in presenting their report which forms part of the annual financial statements of the Zambia Sugar Plc for the year ended 31 March 2017.

# **PRINCIPAL ACTIVITIES**

The principal activities of the Group are the growing of sugar cane and the production of sugar and other speciality products for sale into domestic and export markets.

The details of the company's business and postal addresses are:

#### **Business Address**

Plot No. 118a, Lubombo Road, Nakambala Estate, Mazabuka, Zambia

**Postal Address** 

P.O. Box 670240, Mazabuka, Zambia

# **REVIEW OF OPERATIONS**

#### Agriculture

Total sugar cane production for the year amounted to 3 006 939 tons, an increase of 1.3% above the original estimate of 2 967 606 for the season and 3.1% below the 2015/16 season's production of 3 101 726 tons of cane. Out-growers supplied a total of 1 368 392 tons. Of this the smallholder schemes contributed 311 124 tons of cane representing 10.3% of the total cane supply.

Cane and sucrose yields remained depressed due to drought conditions experienced between November 2015 and January 2016, and associated power interruptions which restricted irrigation. Cane yields were also negatively impacted upon by the infestation of yellow sugarcane aphids and black maize beetles brought about by the dry conditions.

## Production

Total sugar production decreased by 5.6% year on year, from 380 433 tons to 359 275 tons, corresponding with the reduced cane supply. Conversely, refined sugar production increased by 47%, from 44 283 tons to 65 210 tons on the back of the new state-of-the-art refinery that commenced production on 30 May 2016.

#### **Continuous Improvement**

Embedding the continuous improvement best practices in various sections at Zambia Sugar has laid a solid foundation for improved production performance, innovation and cost reduction initiatives. The Sales and Operations Planning (S+OP) best practice continues to align the value chain to maximise profit and deliver a quality product and services to the customer. There were a number of profit improvement projects recorded during the year across the entire business in line with the cost reduction and revenue enhancement focus.

Zambia Sugar Annual Report | 2017

#### Marketing

Total revenue, grew by 23% year on year, from K2.02 billion to K2.48 billion. In order to maximise revenues from reduced production, the export sales mix was adjusted favourably by reducing bulk EU exports by 74%. Despite the growth in revenue, the domestic market recorded a 17% drop in sales volumes. This was mainly driven by declining disposable income levels as well as pressure from illegal sugar imports. Molasses sales were favourably impacted mainly due to strong demand in the domestic market.

#### **Human Resources**

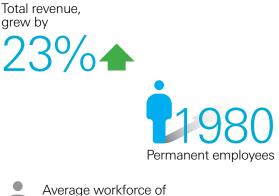
The company continued to be a significant provider of employment, with an average workforce of 5 200 during the year, including 1 980 permanent employees with the seasonal workforce peaking at 4 500. In terms of wealth creation the company injected in excess of K967 million (2016: K847 million) into the local economy through payments to amongst others, employees, cane growers and government in the form of direct taxation.

#### Prospects

Early season sugarcane yields are promising and are expected to better those achieved in the 2016/17 year. This is mainly due to good rains in December 2016 through March 2017 and generally favourable climatic conditions. Sugar production is therefore expected to exceed that of the 2016/17 season.

The domestic market conditions are expected to remain challenging. Strong growth is expected in the regional export markets although margins will remain under pressure from declining world market prices.

The new sugar refinery will help the company take advantage of the growth in the local and regional industrial sugar markets. Realisations in these export markets will continue to be influenced by exchange rate movements.



5200

# **FINANCIAL RESULTS**

The Group's results are as follows:

| Group                                   |       | 2017      | 2016      |
|---|-------|-----------|-----------|
|   | Notes | K'million | K'million |
| Revenue                                 | 5     | 2 479     | 2 015     |
| Operating profit                        | 6     | 411       | 328       |
| Net financing costs                     | 7     | (470)     | (222)     |
| (Loss)/profit before taxation           |       | (59)      | 106       |
| Taxation                                | 8     | (1)       | (20)      |
| (Loss)/profit for the year              |       | (60)      | 86        |
| (Loss)/profit attributable to:          |       |           |           |
| Non-controlling interest                |       | 7         | 6         |
| Shareholders of Zambia<br>Sugar Plc     |       | (67)      | 80        |
| Earnings per share<br>(ngwee per share) | 9     | (21.0)    | 25.3      |

#### DIVIDENDS

Owing to the major capital investment in the new refinery, increased working capital levels and continued difficult commercial environment, a second interim and final dividend has not been declared.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

#### DIRECTORATE AND SECRETARY

The names of the directors and the Company Secretary in office at the date of this report are reflected below:

| Fidelis M. Banda         | Independent Chairman                  |
|--------------------------|---------------------------------------|
| Ami R. Mpungwe           | Non-Executive<br>Independent Director |
| Dipak K. A. Patel        | Non-Executive<br>Independent Director |
| Monica K. Musonda        | Non-Executive<br>Independent Director |
| Gavin B. Dalgleish       | Non-Executive Director                |
| Mohammed H. Abdool-Samad | Non-Executive Director                |
| John P. Hulley           | Non-Executive Director                |
| Rebecca M. L. Katowa     | Managing Director                     |
| Henry K. Mambwe          | Finance Director                      |
| Graham M. Rolfe          | Operations Director                   |
| Mwansa M. Mutimushi      | Company Secretary                     |

#### **Appointments and Resignations**

During the year under review the following changes were made:

Mr. Marc F. Pousson resigned from the Board on 30 September 2016 to take up another role within the Illovo Group. He was replaced by Mr. Graham M. Rolfe who was appointed Operations Director on 1 October 2016. Mr. Guy H. Williams resigned from the board as a non-executive director, effective 1 February 2017, to take up another role within the Illovo Group.

## **Directors Interests**

None of the directors had any interest in any contract with the group during the year under review. The Directors that held beneficial interests in the issued ordinary share capital of the company as at 31 March 2017 were as follows:

|                  | 2017  | 2016          |
|------------------|-------|---------------|
|                  |       | No. of shares |
| Fidelis M. Banda | 7 176 | 7 176         |
| Henry K. Mambwe  | 2 500 | 2 500         |

#### PROPERTY, PLANT AND EQUIPMENT

The significant additions to property, plant and equipment during the period under review related to the following additions:

|  | 2017    | 2016    |
|--|---------|---------|
|  | K'000   | K'000   |
| Leasehold land, plant & machinery, vehicles and furniture and fittings | 174 107 | 34 441  |
| Increase in cane roots (bearer plants)                                 | 27 039  | 24 872  |
| Capital work in progress   | 15 023  | 529 381 |
|  | 216 169 | 588 694 |

During the year, assets valued at K216 million were added to property, plant and equipment as capital work in progress. Of this, K174 million was completed and transferred to the relevant category of assets. Cane roots are now being accounted for under property, plant and equipment in accordance with the amendments made to IAS 41 Agriculture and IAS 16 Property, Plant and Equipment and during the year, K27 million was added in respect of cane roots.

#### SHARE CAPITAL

A detailed analysis of the shareholding is shown below:

| Range                     | Number<br>of<br>Holders | Number of<br>shares | %     |
|---------------------------|-------------------------|---------------------|-------|
| 1 - 1 000                 | 2 491                   | 870 149             | 0.3   |
| 1001 - 5 000              | 593                     | 1 306 207           | 0.4   |
| 5 001 - 10 000            | 124                     | 890 860             | 0.3   |
| 10 001 - 100 000          | 110                     | 3 436 191           | 1.1   |
| 100 001 - 1 000 000       | 19                      | 7 782 113           | 2.4   |
| > 1 000 001 - 100 000 000 | 8                       | 60 398 888          | 19.1  |
| > 100 000 001             | 1                       | 241 886 977         | 76.4  |
| Totals                    | 3 346                   | 316 571 385         | 100.0 |

| Classification            | Number of Holders | Number of shares | %     |
|---------------------------|-------------------|------------------|-------|
| Illovo Group Holdings Ltd | 1                 | 241 886 977      | 76.4  |
| Pension Funds             | 51                | 57 046 414       | 18.0  |
| Local Companies           | 76                | 12 951 963       | 4.1   |
| Local Individuals         | 2 844             | 3 774 394        | 1.2   |
| Foreign Individuals       | 344               | 744 722          | 0.2   |
| Foreign Companies         | 30                | 166 915          | 0.1   |
| Totals                    | 3 346             | 316 571 385      | 100.0 |

# Significant Shareholding

As at 31 March 2017, the Company has the following notable interests in its ordinary share capital:

|                                      | Number of Shares | %    |
|--------------------------------------|------------------|------|
| Illovo Group<br>Holdings Limited     | 241 886 977      | 76.4 |
| National Pension<br>Scheme Authority | 30 788 021       | 9.7  |

Other than the shareholdings listed above, the directors are not aware of any individual shareholding that exceeds 5% of the issued share capital.

The Lusaka Stock Exchange (LuSE) regulations require that all listed companies must have a minimum of 25% of its shares held by public investors in terms of a free-float. As a result Illovo Group Holdings Limited (IGHL) reduced its shareholding in Zambia Sugar Plc from 81.55% to 76.40% in September 2014.

The shares were offered and sold to local Zambian institutional investors. As agreed with the LuSE, the remaining 1.4% is being held in a separate account in the LuSE Central Securities Depository and IGHL has waived its voting rights on these shares.

#### **EMPLOYEES**

The average number of employees employed in each month of the year under review was as follows:



Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

# **EXPORTS**

The value of products exported by the group during the year was K1.151 billion (2016: K754 million).

# DONATIONS

The Group made donations to the value of K257 000 (2016: K219 000) in respect of various charitable activities. No donation was of a political nature.

#### HEALTH AND SAFETY

The Group has a formal health and safety policy approved by the board and is designed to provide a safe working environment.

The policy has a strong focus on a safety culture, supported by training and development programs. Strong performance was recorded in safety in 2016, with a key measure, the Lost Time Injury Frequency (days free) Rate (LTIFR), recorded at 0.04.

The Group provides education and healthcare services to its employees.

#### **ENVIRONMENT**

The Group has a formal environmental management policy, approved by the board, which prescribes the procedures and practices to be followed to achieve minimum environmental impact.

The regulated environmental aspects associated with the Group's operations, vis-à-vis air emissions, hazardous and non-hazardous waste management and ozone depleting substances were monitored to achieve compliance with Zambia Environmental Management Agency (ZEMA) licence conditions and international best practices.

# TECHNOLOGY, RESEARCH AND DEVELOPMENT

In order to optimise the return from existing installed capacity, the Group continues to benefit

from well-established resources from within the Illovo group, which provide technical expertise in agricultural and sugar production and downstream product manufacturing to all group operations.

A centralised core of expertise exists to ensure technical standards are optimised and maintained for both existing equipment and new agricultural and factory installations, and to keep abreast with technological innovations. Benchmarking to improve productivity and reduce unit costs is a major area of attention in all operations, with additional resources recently having been allocated to enhance operational performance and benchmarking across the Illovo group.

#### AUDITORS

Messrs Deloitte & Touche will retire as auditors of the group at the forthcoming Annual General Meeting. Having expressed their willingness to continue as the group's auditors, a resolution proposing their re-appointment and authorising the directors to determine their terms and remuneration will be proposed at the Annual General Meeting.

# CHANGE OF FINANCIALYEAR END

On 28 June 2016, Associated British Foods plc (ABF) acquired all the remaining ordinary shares in Illovo Sugar Ltd. ABF now holds 100% of the issued share capital of Illovo Sugar (Pty) Limited and therefore has an effective ownership interest of 76.4% in the Company. Flowing from this acquisition the financial year end of companies in the Illovo Group is to be aligned with that of ABF. Accordingly the next reporting period of the company will cover the five months to 31 August 2017. Thereafter the Company will report to shareholders annually as at 31 August. The necessary approvals for this change have been obtained.

By Order of the Board Mwansa Mulumba Mutimushi Company Secretary

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Section 164(6) of the Companies Act, 1994 (as amended) requires the Directors to prepare financial statements for each financial year which give a true and fair view of the affairs of the Group and the Company and the profit or loss for that period.

The Directors are responsible for the maintenance of adequate accounting records and the preparation and integrity of the annual financial statements and related information in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1994 (as amended). In addition, the Directors are responsible for the preparation of the directors report. The independent external auditors, Messrs Deloitte & Touche, have audited the annual financial statements and their report is set out on pages 47 to 51.

The Directors are also responsible for the systems of internal control. These are designed to provide reasonable, but not absolute, assurance as to the reliability of the financial statements, and to adequately safeguard, verify and maintain accountability for assets, and to prevent and detect material misstatements. The systems are implemented and monitored by suitably trained personnel with an appropriate segregation of authority and duties. Nothing has come to the attention of the Directors to indicate that any material breakdown in the functioning of these controls, procedures and systems has occurred during the year under review.

These consolidated and separate financial statements are prepared on the going concern basis. Nothing has come to the attention of the Directors to indicate that the company will not remain a going concern in the foreseeable future.

#### In the opinion of the Directors:

- the statement of profit or loss and other comprehensive income is drawn up so as to give a true and fair view of the loss of the Group and the Company for the financial year ended 31 March 2017;
- the statement of financial position is drawn up so as to give a true and fair view of the state of affairs of the Group and the Company as at 31 March 2017;
- there are reasonable grounds to believe that the Group and the Company will be able to pay debts as and when they fall due;
- the Group accounts are drawn up so as to give a true and fair view of:
   (i) the loss of the Company and its subsidiary for the financial year.
   (ii) the state of affairs of the Company and its subsidiary as at the end of the financial year; and
- the financial statements have been prepared in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1994 (as amended).

The financial statements of the Group and the Company which were prepared on the going concern basis were approved by the board of Directors on 30 May 2017 and are signed on its behalf by:

Fidelis M Banda Chairman

Rebecca Katowa Managing Director

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

INDEPENDENT AUDITOR'S REPORT to the members of Zambia Sugar Plc

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the consolidated and separate financial statements of Zambia Sugar Plc and its subsidiary ("the Group") set out on pages 52 to 107, which comprise the consolidated and separate statement of financial position as at 31 March 2017, and the consolidated and separate statement of profit or loss and other comprehensive income, the consolidated and separate statement of changes in equity and the consolidated and separate statement of cash flows for the year then ended, and the notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of Zambia Sugar Plc as at 31 March 2017, and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") and in the manner required by the Companies Act, 1994 (as amended).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Part A and B), together with other ethical requirements that are relevant to our audit of the financial statements in Zambia. We have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key Audit Matter   | How the matter was addressed in the audit   |
|--|---|
| Biological Assets  |   |
| Under IFRS, the Group is required to fair value its biological assets.   | In considering the appropriateness of the valuation of biological assets, the audit team performed various procedures, including but not limited to the following:  |
| Growing Cane:  |   |
| As disclosed in note 17, the carrying value of the growing cane balance amounted to K418.7 million. The value of growing cane is based on the estimated sucrose content of the growing cane, which is then valued at the estimated sucrose price for the following season less the estimated costs for harvesting and transport. Significant management judgement is required in estimating the expected cane yield, the average maturity of the cane, the estimated sucrose price for the various markets. Accordingly the carrying value of growing cane is considered to be a key audit matter due to the significance of the balance to the financial statements as a whole, combined with the judgement associated with determining the carrying value. | <ul> <li>Assessed the design and implementation of the controls around the valuation of the biological assets.</li> <li>Assessed the appropriateness of the principles used in the valuation of growing cane, and analysed the significant assumptions used by management in their valuation models.</li> <li>Tested a selection of data inputs underpinning the carrying value of growing cane, including estimated cane yields, mill operational efficiencies, estimated sucrose content, estimated sucrose prices, exchange rates within the Group's various markets, against appropriate supporting documentation, to assess the accuracy, reliability and completeness thereof.</li> </ul> |
| Cane roots:  |   |
| Illovo adopted the amendments to IAS 41: Agriculture<br>relating to bearer plants. Illovo's cane roots meet the<br>definition of bearer plants and can therefore no longer<br>be measured at fair value in terms of IAS 41. Cane<br>roots are now measured in accordance with IAS 16:<br>Property, Plant & Equipment using the cost model,<br>less accumulated depreciation and impairment<br>losses.<br>The change in policy led to the restatement of prior<br>year figures, as required under IAS 8: Changes in<br>accounting policies, estimates and errors. These<br>revisions have been effected by management<br>appropriately.   | <ul> <li>Assessed the design and implementation of the controls around the valuation of the biological assets.</li> <li>Assessed appropriateness of the prior year historical costs regarding the change in accounting policy.</li> <li>Assessed the appropriateness of the revised cane roots accounting policy in accordance with IAS 16: Property, Plant and Equipment.</li> <li>Recalculated the revised cane roots carrying amount and the adjustments made to the financial statements. (as restated)</li> <li>Reviewed appropriateness of disclosures made in note 29 relating to the change in accounting policy.</li> </ul>  |

X

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

| Value added tax refunds  |   |
|--|---|
| Note 19 includes K137 million relating to Input VAT claims.  | Our audit work involved the evaluation of the recoverability of the vat claims withheld.  |
| From August 2013, the Zambia Revenue Authority<br>("ZRA") has been withholding refunds of input<br>VAT to the Group pending production of import<br>certificates issued by customs authorities in the<br>countries of export destination. The Group has<br>had difficulties in obtaining the required proof of<br>export, especially to the Democratic Republic of<br>Congo ("DRC"). | <ul> <li>Involved our tax specialists in the interpretation<br/>and extent of the Group compliance with claim<br/>rules.</li> <li>Reviewed correspondence between ZRA and<br/>the Group.</li> </ul>   |
|  | <ul> <li>Reviewed refunds received during and after the year-end and up to the date of this report.</li> </ul>  |
| Because of the practical challenges of complying<br>with rules concerning proof of export, companies<br>have directly, or through various trade associ-<br>ations, been holding discussions with the Gov-<br>ernment with the view to streamlining the claim<br>process.   | <ul> <li>Held discussions with management and those<br/>charged with governance with particular<br/>consideration and challenge given to the<br/>judgements taken in relation to the basis on<br/>which they considered the amounts recoverable.</li> </ul> |
| We considered this as a key matter as the<br>amounts withheld by the ZRA are significant to<br>the financial statements as a whole.  | Based on our procedures, we consider manage-<br>ment's key assumptions used to be reasonable.   |

### **Other Information**

The directors are responsible for the other information. The other information comprises the directors' report, sustainability report and the corporate governance report, which we obtained prior to the date of this auditor's report and the annual report, which is expected to be made available to us after that date. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the Consolidated and Separate Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1994 (as amended), and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In terms of the Companies Act, 1994 (as amended) requires that in carrying out our audit, we consider and report to you on the following matter;

We confirm that, in our opinion, the accounting and other records and registers have been properly kept in accordance with the Act.

Deloitte & Touche

F.M. Nchimunya (PC. NO. F000154) PARTNER DATE: 10 July 2017

# CONSOLIDATED AND SEPARATE STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME for the year ended 31 March 2017

|   |       | Gro         | oup         | Company     |             |  |
|---|-------|-------------|-------------|-------------|-------------|--|
|   |       |             | Restated    | Restated    |             |  |
|   |       | 2017        | 2016        | 2017        | 2016        |  |
|   | Notes | K'000       | K'000       | K'000       | K'000       |  |
| Revenue   | 5     | 2 479 348   | 2 015 435   | 2 479 348   | 2 015 435   |  |
| Cost of sales   |       | (1 450 083) | (1 029 168) | (1 493 728) | (1 072 863) |  |
| Gross profit  |       | 1 029 265   | 986 267     | 985 620     | 942 572     |  |
| Other (losses)/gains  |       | (35)        | 606         | (35)        | 606         |  |
| Distribution expenses   |       | (264 478)   | (353 886)   | (264 478)   | (353 886)   |  |
| Administration expenses   |       | (354 244)   | (305 571)   | (349 045)   | (300 829)   |  |
| Operating profit  | 6     | 410 508     | 327 416     | 372 062     | 288 463     |  |
| Dividend income   |       | -           | -           | 26 926      | 19 804      |  |
| Net finance costs   | 7     | (469 791)   | (221 915)   | (482 520)   | (227 583)   |  |
| Interest paid   |       | (469 932)   | (222 113)   | (482 638)   | (227 753)   |  |
| Interest received   |       | 141         | 198         | 118         | 170         |  |
| (Loss)/profit before taxation   |       | (59 283)    | 105 501     | (83 532)    | 80 684      |  |
| Taxation  | 8     | (814)       | (19 905)    | 4 727       | (13 555)    |  |
| (Loss)/profit for the year  |       | (60 097)    | 85 596      | (78 805)    | 67 129      |  |
| Other comprehensive (loss)/income<br>Items that may be reclassified to profit or loss in subse-<br>quent years: |       |             |             |             |             |  |
| Adjustments in respect of cash flow hedges  |       | 44 224      | 22 153      | 44 224      | 22 153      |  |
| Taxation effect of cash flow hedges   |       | (4 422)     | (2 215)     | (4 422)     | (2 215)     |  |
| Other comprehensive income for the year net of income tax   |       | 39 802      | 19 938      | 39 802      | 19 938      |  |
| Total comprehensive (loss)/income for the year  |       | (20 295)    | 105 534     | (39 003)    | 87 067      |  |
| (Loss)/profit for the year attributable to:   |       |             |             |             |             |  |
| Shareholders of Zambia Sugar Plc  |       | (66 609)    | 80 135      | (78 805)    | 67 129      |  |
| Non-controlling interest  |       | 6 512       | 5 461       | -           | -           |  |
|   |       | (60 097)    | 85 596      | (78 805)    | 67 129      |  |
| Total comprehensive (loss)/income for the year attributable to:   |       |             |             |             |             |  |
| Shareholders of Zambia Sugar Plc  |       | (26 807)    | 100 073     | (39 003)    | 87 067      |  |
| Non-controlling interest  |       | 6 512       | 5 461       | -           |             |  |
|   |       | (20 295)    | 105 534     | (39 003)    | 87 067      |  |
| Earnings per share (ngwee per share)  | 9     | (21.0)      | 25.3        | (24.9)      | 21.2        |  |

Certain amounts shown above do not correspond to the 2016 financial statements and reflect adjustments made. Refer to note 29.

# CONSOLIDATED AND SEPARATE STATEMENT OF FINANCIAL POSITION for the year ended 31 March 2017

|   |          |               | Group            |                 |               | Compony              |                 |
|---|----------|---------------|------------------|-----------------|---------------|----------------------|-----------------|
|   |          |               | Group            | Restated        |               | Company              | Restated        |
|   | Natas    | 21 March      | Restated         |                 | 21 March      | Restated<br>31 March |                 |
|   | Notes    | 31 March      | 31 March<br>2016 | 1 April<br>2015 | 31 March      |                      | 1 April<br>2015 |
|   |          | 2017<br>K'000 | Z018<br>K'000    | Z015<br>K'000   | 2017<br>K'000 | 2016<br>K'000        |                 |
| ASSETS                                      |          | K 000         | K 000            | K 000           | K 000         | K 000                | K'000           |
| Non-current assets                          |          | 1 999 129     | 1 894 430        | 1 393 198       | 1 970 277     | 1 872 145            | 1 373 932       |
|   | 12       | 1 931 227     | 1 826 528        | 1 325 296       | 1 814 653     | 1 716 521            | 1 218 308       |
| Property, plant and equipment               |          |               | 67 902           | 67 902          | 1 0 14 005    | 1710 521             | 1210300         |
| Intangible asset                            | 14<br>15 | 67 902        | 07 902           |                 | 155 604       | -<br>155 624         | 155 604         |
| Investment in subsidiary                    | 15       | -             | -                | -               | 155 624       | 100 024              | 155 624         |
| Current assets                              |          | 1 536 456     | 1 386 335        | 1 017 202       | 1 450 666     | 1 290 425            | 947 979         |
| Inventories                                 | 16       | 192 631       | 164 330          | 134 814         | 182 943       | 155 794              | 127 028         |
| Growing cane                                | 17       | 418 654       | 496 728          | 315 737         | 346 674       | 412 258              | 260 396         |
| Factory overhaul costs                      | 18       | 54 812        | 58 940           | 48 232          | 54 812        | 58 940               | 48 232          |
| Trade and other receivables                 | 19       | 668 848       | 574 689          | 382 434         | 665 220       | 572 114              | 379 668         |
| Derivative financial instruments            | 26(a)    | 25 204        | 3 201            | 936             | 25 204        | 3 201                | 936             |
| Current tax asset                           | 8        | 6 277         | 6 394            | -               | 6 205         | 6 317                | 695             |
| Amounts due from related parties            | 25.4     | 61            | 4 359            | 57 165          | 61            | 4 359                | 57 165          |
| Assets classified as held for sale          | 13       | 9 604         | -                | -               | 9 604         | -                    | -               |
| Cash and bank balances                      | 20       | 160 365       | 77 694           | 77 884          | 159 943       | 77 442               | 73 859          |
| Total assets                                |          | 3 535 585     | 3 280 765        | 2 410 400       | 3 420 943     | 3 162 570            | 2 321 911       |
| EQUITY AND LIABILITIES                      |          |               |                  |                 |               |                      |                 |
| Equity attributable to shareholders of Zam- |          |               |                  |                 |               |                      |                 |
| bia Sugar Plc                               |          | 904 095       | 930 902          | 878 315         | 824 264       | 863 267              | 823 686         |
| Share capital and premium                   | 21       | 247 338       | 247 338          | 247 338         | 247 338       | 247 338              | 247 338         |
| Capital redemption reserve                  |          | 40            | 40               | 40              | 40            | 40                   | 40              |
| Hedging reserve                             |          | 22 685        | (17 117)         | (37 055)        | 22 685        | (17 117)             | (37 055)        |
| Dividend reserve                            |          | -             | -                | 47 486          | -             | -                    | 47 486          |
| Retained earnings                           |          | 634 032       | 700 641          | 620 506         | 554 201       | 633 006              | 565 877         |
| Non-controlling interest                    |          | 39 195        | 37 164           | 34 999          | -             | -                    | -               |
| Total equity                                |          | 943 290       | 968 066          | 913 314         | 824 264       | 863 267              | 823 686         |
| Non-current liabilities                     |          | 1 428 827     | 956 267          | 1 028 551       | 1 403 954     | 930 461              | 1 005 730       |
| Long-term borrowings                        | 22       | 1 301 242     | 827 176          | 918 000         | 1 301 242     | 827 176              | 918 000         |
| Deferred tax liability                      | 23       | 127 585       | 129 091          | 110 551         | 102 712       | 103 285              | 87 730          |
| Current liabilities                         |          | 1 163 468     | 1 356 432        | 468 535         | 1 192 725     | 1 368 842            | 492 495         |
| Trade and other payables                    | 24       | 318 745       | 317 157          | 168 834         | 311 139       | 307 959              | 167 349         |
| Short-term borrowings                       | 22       | 284 705       | 577 150          | -               | 284 705       | 577 150              | -               |
| Amounts due to related parties              | 25.4     | 483 883       | 250 565          | 242 294         | 520 746       | 272 173              | 268 009         |
| Derivative financial instruments            | 26(a)    | _             | 22 221           | 42 109          | _             | 22 221               | 42 109          |
| Current tax liability                       | - 1 - 7  | -             | -                | 270             | -             | -                    | _               |
| Bank overdraft                              | 20       | 61 967        | 178 113          | 5 623           | 61 967        | 178 113              | 5 623           |
| Provisions                                  | 27       | 14 168        | 11 226           | 9 405           | 14 168        | 11 226               | 9 405           |
| Total liabilities                           |          | 2 592 295     | 2 312 699        | 1 497 086       | 2 596 679     | 2 299 303            | 1 498 225       |
|   |          |               | 3 280 765        | 2 410 400       | 3 420 943     | 3 162 570            | 2 221 011       |
| Total equity and liabilities                |          | 3 535 585     | 3 200 705        | 2 410 400       | 3 420 943     | 3 102 570            | 2 321 911       |

Certain amounts shown above do not correspond to the 2016 financial statements and reflect adjustments made (refer to note 29) or represent a reclassification of balances within current liabilities.

The responsibilities of the company's directors with regard to the preparation of the financial statements are set out on page 46. The financial statements on pages 52 to 107 were approved and authorised for issue by the board of directors on 30 May 2017 and were signed on its behalf by:

Fidelis M Banda Chairman



Rebecca Katowa Managing Director

# CONSOLIDATED AND SEPARATE STATEMENT OF CHANGES IN EQUITY for the year ended 31 March 2017

|  | Share<br>capital<br>and<br>premium | Capital<br>redemption<br>reserve | Hedging<br>reserve | Dividend<br>reserve | Retained<br>earnings | Attributable<br>to share<br>holders of<br>Zambia<br>Sugar Plc | Non-<br>controlling<br>interest | Total     |
|--|------------------------------------|----------------------------------|--------------------|---------------------|----------------------|---|---------------------------------|-----------|
|  | K'000                              | K'000                            | K'000              | K'000               | K'000                | K'000   | K'000                           | K'000     |
| GROUP<br>Balance at 1 April 2015<br>Change in accounting policy/       | 247 338                            | 40                               | (37 055)           | 47 486              | 706 806              | 964 615   | 36 360                          | 1 000 975 |
| restatement of prior year<br>(Note 29)                                 | -                                  | -                                | -                  | -                   | (86 300)             | (86 300)  | (1 361)                         | (87 661)  |
| Balance at 1 April 2015 - restated*                                    | 247 338                            | 40                               | (37 055)           | 47 486              | 620 506              | 878 315   | 34 999                          | 913 314   |
| Total comprehensive income for the year                                | -                                  | -                                | 19 938             | -                   | 80 135               | 100 073   | 5 461                           | 105 534   |
| Profit for the year as reported in the 2016 financial statements       | -                                  | -                                | -                  | -                   | 114 354              | 114 354   | 6 165                           | 120 519   |
| Change in accounting policy/<br>restatement of prior year<br>(Note 29) | -                                  | -                                | -                  | -                   | (34 219)             | (34 219)  | (704)                           | (34 923)  |
| Cash flow hedges   | -                                  | -                                | 19 938             | -                   | -                    | 19 938  | -                               | 19 938    |
| Dividends paid   | -                                  | -                                | -                  | (47 486)            | -                    | (47 486)  | (3 296)                         | (50 782)  |
| Balance at 31 March 2016-restated*                                     | 247 338                            | 40                               | (17 117)           | -                   | 700 641              | 930 902   | 37 164                          | 968 066   |
| Total comprehensive loss for the year                                  |                                    | -                                | 39 802             | -                   | (66 609)             | (26 807)  | 6 512                           | (20 295)  |
| Loss for the year  | -                                  | -                                | -                  | -                   | (66 609)             | (66 609)  | 6 512                           | (60 097)  |
| Cash flow hedges   | -                                  | -                                | 39 802             | -                   | -                    | 39 802  | -                               | 39 802    |
| Dividends paid   | -                                  | -                                | -                  | -                   | -                    | -   | (4 481)                         | (4 481)   |
| Balance at 31 March 2017   | 247 338                            | 40                               | 22 685             | -                   | 634 032              | 904 095   | 39 195                          | 943 290   |

# CONSOLIDATED AND SEPARATE STATEMENT OF CHANGES IN EQUITY (Continued) for the year ended 31 March 2017

|  | Share<br>capital<br>and<br>premium<br>K'000 | Capital<br>redemption<br>reserve<br>K'000 | Hedging<br>reserve<br>K'000 | Dividend<br>reserve<br>K'000 | Retained<br>earnings<br>K'000 | Attributable<br>to share<br>holders of<br>Zambia<br>Sugar Plc<br>K'000 | Non-<br>controlling<br>interest<br>K'000 | Total<br>K'000 |
|--|---|---|-----------------------------|------------------------------|-------------------------------|--|--|----------------|
|  | K 000                                       | K 000                                     | K 000                       | K 000                        | K 000                         | K 000  | K 000                                    | K 000          |
| COMPANY<br>Balance at 1 April 2015<br>Change in accounting policy/     | 247 338                                     | 40  | (37 055)                    | 47 486                       | 643 998                       | 901 807  | -  | 901 807        |
| restatement of prior year<br>(Note 29)                                 | -   | -   | -                           | -                            | (78 121)                      | (78 121)   | -  | (78 121)       |
| Balance at 1 April 2015 -<br>restated*                                 | 247 338                                     | 40  | (37 055)                    | 47 486                       | 565 877                       | 823 686  |  | 823 686        |
| Total comprehensive income for the year                                | -   | -   | 19 938                      | -                            | 67 129                        | 87 067   | -  | 87 067         |
| Profit for the year as<br>reported in the 2016<br>financial statements | -   | -   | -                           | -                            | 97 119                        | 97 119   | -  | 97 119         |
| Change in accounting policy/<br>restatement of prior year<br>(Note 29) | -   | -   | -                           | -                            | (29 990)                      | (29 990)   | -  | (29 990)       |
| Cash flow hedges   | -   | -   | 19 938                      | -                            | -                             | 19 938   | -  | 19 938         |
| Dividends paid   | -   | -   | -                           | (47 486)                     |                               | (47 486)   | -  | (47 486)       |
| Balance at 31 March 2016-restated*                                     | 247 338                                     | 40  | (17 117)                    | -                            | 633 006                       | 863 267  |  | 863 267        |
| Total comprehensive loss for the year                                  | -   | -   | 39 802                      | -                            | (78 805)                      | (39 003)   | -  | (39 003)       |
| Loss for the year  | -   | -   | -                           | -                            | (78 805)                      | (78 805)   |  | (78 805)       |
| Cash flow hedges   | -   | -   | 39 802                      | -                            | -                             | 39 802   | -  | 39 802         |
| Balance at 31 March 2017   | 247 338                                     | 40  | 22 685                      | -                            | 554 201                       | 824 264  | -  | 824 264        |

The Capital Redemption Reserve was created on the redemption of preference shares in 1996.

The hedging reserve arises in respect of foreign currency forward sales contracts in place at 31 March which mature in the new year.

The restatement in terms of bearer plants relates to the change in accounting policy with respect to the treatment of cane roots. In terms of the amendments, bearer plants can be measured using either the cost model or the revaluation model set out in IAS 16 and not at fair value as previously measured.

The dividend per share, calculated on a cash basis was nil (2016: 15.0 ngwee). The calculation is based on the dividends paid in the year divided by the weighted average number of ordinary shares in issue of 316 571 385 (2016: 316 571 385). No dividends were paid in 2017 (2016: K47.5 million).

\*Certain amounts shown here do not correspond to the 2016 financial statements and reflect adjustments made, refer to note 29.

# CONSOLIDATED AND SEPARATE STATEMENT OF CASH FLOWS for the year ended 31 March 2017

|  |    | K'000     | K'000     | K'000     | K'000    |
|--|----|-----------|-----------|-----------|----------|
| Cash flows from operating activities                       |    |           |           |           |          |
| Operating profit   |    | 410 508   | 327 416   | 372 062   | 288 463  |
| Adjustments for:   |    |           |           |           |          |
| Depreciation   | 12 | 101 829   | 86 577    | 94 637    | 78 766   |
| Change in fair value of growing cane                       | 17 | 78 074    | (180 991) | 65 584    | (151 862 |
| Provisions raised during the year                          | 27 | 14 168    | 11 226    | 14 168    | 11 226   |
| Provisions utilised during the year                        | 27 | (11 226)  | (9 405)   | (11 226)  | (9 405   |
| Factory overhaul costs expensed                            | 18 | 75 463    | 55 619    | 75 463    | 55 619   |
| Loss/(profit) on disposal of property, plant and equipment |    | 35        | (606)     | 35        | (606     |
| Cash operating profit                                      |    | 668 851   | 289 836   | 610 723   | 272 201  |
| Working capital movements                                  |    | 45 409    | (78 698)  | 64 461    | (89 959  |
| Increase in inventories                                    |    | (28 301)  | (29 516)  | (27 149)  | (28 766  |
| Factory overhaul costs incurred                            | 18 | (71 335)  | (66 327)  | (71 335)  | (66 327  |
| Increase in net amounts due to related parties             |    | 237 616   | 61 077    | 252 871   | 56 970   |
| Increase in trade and other receivables                    |    | (94 159)  | (192 255) | (93 106)  | (192 446 |
| Increase in trade and other payables                       |    | 1 588     | 148 323   | 3 180     | 140 610  |
| Cash generated from operations                             |    | 714 260   | 211 138   | 675 184   | 182 242  |
| Net financing costs  | 7  | (469 791) | (221 915) | (482 520) | (227 583 |
| Income tax paid  | 8  | (6 625)   | (10 244)  | (156)     | (5 837   |
| Dividends paid to shareholders of Zambia Sugar Plc         | 10 | -         | (47 485)  | -         | (47 485  |
| Dividends paid to non-controlling shareholders             |    | (4 481)   | (3 296)   | -         |          |
| Net cash inflows/(outflows) from operating activities      |    | 233 363   | (71 802)  | 192 508   | (98 663  |
| Cash flows from investing activities                       |    |           |           |           |          |
| Payments for property, plant and equipment                 | 12 | (216 169) | (588 694) | (202 410) | (577 864 |
| Dividends received   |    | -         | -         | 26 926    | 19 804   |
| Proceeds from disposal of property, plant and equipment    |    | 2         | 1 490     | 2         | 1 490    |
| Net cash outflows from investing activities                |    | (216 167) | (587 204) | (175 482) | (556 570 |
| Net cash inflows/(outflows) before financing activities    |    | 17 196    | (659 006) | 17 026    | (655 233 |
| Cashflows from financing activities                        |    |           |           |           |          |
| Borrowings raised  | 22 | 252 913   | 486 326   | 252 913   | 486 326  |
| Repayment of borrowings                                    |    | (71 292)  | -         | (71 292)  |          |
| Net cash inflows from financing activities                 |    | 181 621   | 486 326   | 181 621   | 486 326  |
| Net increase/(decrease) in cash and cash equivalents       |    | 198 817   | (172 680) | 198 647   | (168 907 |
| Net cash and cash equivalents at beginning of year         |    | (100 419) | 72 261    | (100 671) | 68 236   |
| Net cash and cash equivalents at end of year               |    | 98 398    | (100 419) | 97 976    | (100 671 |
| Comprising of:   |    |           |           |           |          |
| Cash and bank balances                                     |    | 160 365   | 77 694    | 159 943   | 77 442   |
| Bank overdraft   |    | (61 967)  | (178 113) | (61 967)  | (178 113 |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS for the year ended 31 March 2017

#### 1. GENERAL INFORMATION

Zambia Sugar Plc is a public limited company incorporated in Zambia. Its parent company is Illovo Group Holdings Limited and its ultimate holding company is Associated British Foods Plc. The addresses of its registered office and principal place of the business are disclosed under corporate information on page 1 of these annual financial statements The principal activities of the Company and its subsidiaries (the Group) are described in the Directors' report.

# 2. SIGNIFICANT ACCOUNTING POLICIES

The annual financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and the requirements of the Companies Act, 1994 (as amended), using the historical cost convention except for certain financial instruments and biological assets that are stated at fair value. All principal accounting policies have been applied on a basis consistent with those of the previous year, except for the application of the revised standards which have been described in note 3. The application of these standards, specifically those related to the acccounting for cane roots, has had a material impact on the financial statements. As a result, the comparative financial information has been restated. A summary of the effect of the restatement has been included in note 29.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

These financial statements are presented in Zambian Kwacha ("K") in units of Thousands.

The principal accounting policies are set out below apply to both consolidated and separate financial statements.

#### 2.1 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and Nanga Farms Plc (its subsidiary). Control is achieved where the company has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns. The Company reassesses whether or

(5

## 2.1 Basis of consolidation (Continued)

not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest's share of changes in net assets since the date of the combination. Non-controlling interests are allocated their proportionate share of total comprehensive income even if this results in the non-controlling interest having a deficit, unless there is doubt as to the recoverability of the deficit.

## 2.2 Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value, except that: deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with IAS 12 Income Taxes and IAS 19 respectively; liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquisition date; and assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

### 2.3 Revenue recognition

Revenue is measured at fair value of the consideration received or receivable and represents amounts received or receivable for goods and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue from sale of goods is recognised when the title to the goods has passed, which usually coincides with the date of delivery, at which time all the following conditions are satisfied: the Group has transferred to the buyer the significant risks and rewards of ownership of the goods, the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the Group and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend income from investments is recognised when the shareholder's right to receive payment has been established (provided that it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably).

#### 2.4 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets of the group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the group's general policy on borrowing costs (see note 2.6 below). Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### 2.5 Foreign currencies

The financial statements of the Company and its subsidiary are presented in the currency of the primary economic environment in which it operates (its functional currency). For the purpose of the consolidated and separate financial statements, the results and financial position are expressed in Zambian Kwacha ('K'), which is the functional currency of the company and its subsidiary, as well as the presentation currency for the consolidated and separate financial statements.

## 2.5 Foreign currencies (Continued)

In preparing the financial statements of the Company and its subsidiary, transactions in currencies other than the Company and its subsidiary's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise except for: exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings and exchange differences on transactions entered into in order to hedge certain foreign currency risks (see 2.18 below for hedging accounting policies).

#### 2.6 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 2.7 Retirement benefits

The group's employees are members of a separately administered defined contribution pension scheme. Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

The group also contributes to the National Pension Scheme Authority (NAPSA), a defined contribution scheme, for its eligible employees as provided for by law. Membership is compulsory and monthly contributions are made by both employer and employees. The employer's contribution is charged to profit or loss in the year in which it arises.

# 2.8 Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statements of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used

## 2.8 Taxation (Continued)

in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

# 2.9 Property, plant and equipment

Assets in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such assets are initially shown as capital work in progress and are later classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

#### Freehold land is not depreciated.

Fixtures and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets (other than freehold land and assets under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

2.9 Property, plant and equipment (Continued)

Freehold land is not depreciated (Continued)

### The group's depreciation rates are as follows:

| Leasehold buildings               | 2 - 60 years  |
|-----------------------------------|---------------|
| Furniture, fittings and equipment | 5 - 12 years  |
| Plant and machinery               | 15 - 50 years |
| Vehicles                          | 5 - 15 years  |

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

In Zambia, land is held on lease from the Government of the Republic of Zambia for a period of 99 years. In line with the requirements of IAS 17 - Leases, since the lease does not transfer substantially all the risks and ownership of the land, the lease is treated as an operating lease. Any advance payment is treated as a prepayment and amortised over the period of the lease on a straight line basis.

Bearer plants comprising of cane roots are stated at cost less accumulated depreciation and accumulated impairment losses. Costs capitalised to cane roots include preparing the land, maintaining a source of seed cane, planting the seed cane and costs related to establishing new area under cane. Depreciation of bearer plants commence when they are ready for their intended use. Costs incurred for infilling including block infilling are generally recognized in the Statement of Profit and Loss unless there is a significant increase in the yield of the sections, in which case such costs are capitalized and depreciated over the remaining useful life of the respective fields. Depreciation on bearer plants is recognised so as to write off its cost less residual values over useful lives, using the straight-line method. The estimated useful lives, with the effect of any changes in estimate accounted for on a prospective basis. Estimated useful lives of the bearer plants has been determined to be 8 years.

#### 2.10 Asset impairment review

An assessment is made at each reporting date to determine whether there is objective evidence that the group's tangible and intangible assets may be impaired. An estimate of the future undiscounted net cash flows of the related assets over the remaining useful life is used to determine whether the asset value is recoverable and to measure any impairment by reference to fair value. If such evidence exists, the estimated recoverable amount of the asset is determined and any impairment loss on the difference between the recoverable amount and carrying amounts is recognised in profit or loss.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cashflows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

# 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.10 Asset impairment review (Continued)

money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cashgenerating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### 2.11 Growing cane

Growing cane is valued at fair value determined using the estimated sucrose content in cane at 31 March valued at the estimated sucrose price for the following season, less estimated costs of harvesting and transport.

#### 2.12 Factory overhaul costs

Factory overhaul costs comprise expenditure actually incurred on plant and equipment for the overhaul of the factory in preparation for the new sugar season commencing after financial year end. This expenditure is written off in full over its expected useful life being the duration of one sugar season.

#### 2.13 Intangible assets

Intangible assets acquired in a business combination

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Intangible assets assessed as having an indefinite useful life are not amortised but tested for impairment annually and impaired, if necessary. Intangible assets assessed as having a finite useful life are amortised over their useful lives using a straight-line basis and are tested for impairment if there is an indication that it may be impaired.

## Derecognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

## 2.14 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Costs of inventory are determined using the weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

Redundant and slow moving inventories are identified and written down to their net realisable value and obsolete inventories are written off.

### 2.15 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

A contingent liability is disclosed when the Group has a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or a present obligation that arises from past events but is not recognised because: (i) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or (ii) the amount of the obligation cannot be measured with sufficient reliability.

#### 2.16 Financial instruments

Financial assets and financial liabilities are recognised on the group's statement of financial position when the group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when the company has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Financial assets

A financial asset is cash, an equity instrument of another entity, a contractual right to receive cash or another financial asset from another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially favourable to the entity.

Financial assets are initially measured at fair value plus transaction costs. However, transaction costs in respect of financial assets designated as held "at fair value through profit or loss" are expensed.

2.16

# 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued) Financial assets (Continued)

Financial assets are accounted for "at fair value through profit or loss" where the financial asset is either held-for-trading or is designated as "at fair value through profit or loss".

Trade and other receivables are classified as "loans and receivables" and are measured at amortised cost, using the effective interest rate method, less any impairment. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired.

Cash and cash equivalents comprise cash on hand and demand deposits, and other shortterm highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. Cash and cash equivalents are classified as "loans and receivables" and measured at amortised cost.

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For all financial assets other than available-for-sale equity instruments, objective evidence of impairment could include:

- Significant financial difficulty of the issuer or counterparty; or
- Breach of contract, such as a default or delinquency in interest or principal payments; or
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation, or
- The disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When a financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

Financial instruments (Continued)

Impairment of financial assets (Continued)

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Derecognition of financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the Group retains an option to repurchase part of a transferred asset), the Group allocates the previous carrying amount of the financial asset between the part it continues to recognise under continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

#### **Financial liabilities**

A financial liability is a contractual obligation to deliver cash, or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity.

Financial liabilities are initially measured at fair value plus transaction costs. However, transaction costs in respect of financial liabilities designated as held "at fair value through profit or loss" are expensed.

Financial liabilities are accounted for "at fair value through profit or loss" where the financial liability is either held-for trading or is designated as "at fair value through profit or loss".

Interest-bearing bank loans and overdrafts are measured at amortised cost using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of the borrowings is recognised over the term of the borrowings in accordance with the group's accounting policy for borrowing costs.

2.16 Financial instruments (Continued)

Financial liabilities (Continued)

Trade and other payables are initially measured at fair value, and are subsequently measured at amortised costs, using the effective interest rate method.

#### Equity

Debt and equity instruments are classified as either financial liabilities or as equity based on the substance of the contractual arrangement. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

Equity instruments issued by the group are recorded at the value of the proceeds received, net of direct issue costs.

### 2.17 Derivative financial instruments

The group enters into derivative financial instruments to manage its exposure to foreign exchange rate risks and this includes foreign exchange forward contracts.

The use of financial derivatives is governed by the group's policies, which provide written principles on the use of financial derivatives consistent with the group's risk management strategy. The group does not use derivative financial instruments for speculative purposes.

Derivative financial instruments are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

Derivative financial instruments embedded in non-derivative host contracts are treated as separate derivatives when they meet the definition of a derivative, their risks and characteristics are not closely related to those of the host contracts and the host contract is not carried at fair value with unrealised gains or losses reported in profit or loss.

#### 2.18 Hedge accounting

The Group designates certain hedging instruments, which include derivatives, embedded derivatives and non-derivatives in respect of foreign currency risk, as either fair value hedges, cash flow hedges, or hedges of net investments in foreign operations. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognised in profit or loss immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The change in the fair value of the hedging instrument and the change in the hedged item attributable to the hedged risk are recognised in profit or loss in the line item relating to the hedged item.

The fair value adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to profit or loss from that date.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated under the heading of cash flow hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, and is included in the 'other gains and losses' line item.

## 2.18 Hedge accounting (Continued)

Amounts previously recognised in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss, in the same line as the recognised hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognised in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

#### 2.19 Segmental analysis

Segment reporting is presented in respect of the group's business segments. The business segments format is based on the group's management and internal reporting structure and combines businesses with common characteristics. Inter segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segmental capital expenditure is the total costs incurred during the period to acquire segment assets that are expected to be used for more than one year.

#### The group is comprised of the following business segments:

Cane growing - the growing of sugar cane for use in the sugar production process;

Sugar production - the manufacture of sugar from sugar cane.

#### 2.20 Non-current assets held-for-sale

Non-current assets (or disposal groups) are classified as assets held for sale and carried at the lower of carrying amount and fair value less costs to sell if their carrying amount is recovered principally through a sale transaction rather than through continuing use. The assets are not depreciated or amortised while they are classified as held for sale. Any impairment loss on initial classification and subsequent measurement is recognised as an expense. Any subsequent increase in fair value less costs to sell (not exceeding the accumulated impairment loss that has been previously recognised) is recognised in profit or loss.

### 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

# 3.1 International Financial Reporting Standards affecting amounts reported and/or disclosed in the financial statements

The financial statements have been prepared in accordance with International Financial Reporting Standards on a basis consistent with the prior year, except for the adoption of the following revised accounting standards:

# Amendments to IAS 1 Disclosure initiative

The Group has applied these amendments for the first time in the current year. The amendments clarify that an entity need not provide a specific disclosure required by an IFRS if the information resulting from that disclosure is not material, and give guidance on the basis of aggregating and disaggregating information for disclosure purposes. However, the amendments reiterate that an entity should consider providing additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users of the financial statements to

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

3.1 International Financial Reporting Standards affecting amounts reported and/or disclosed in the financial statements (Continued)

Amendments to IAS 1 Disclosure initiative (Continued)

understand the impact of the particular transactions, events and conditions on the entity's financial position and financial performance.

The application of these amendments has not resulted in any impact on the financial performance of financial position of the group.

Amendments to IAS 16 and IAS 38 Classification of Acceptable Methods of Depreciation and Amortisation

The Group has applied these amendments for the first time in the current year. The amendments to IAS 16 prohibit entities from using a revenue-based depreciation method for items of property and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- a. when the intangible asset is expressed as a measure of revenue; or
- b. when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

As the Group already uses the straight-line method for depreciation and amortisation for its property and equipment, the application of these amendments has had no impact on the Group's financial statements.

# Amendments to IAS 16 and IAS 41 Agriculture: Bearer plants

The Group has applied these amendments for the first time in the current year. The amendments define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment in accordance with IAS 16, instead of IAS 41. The produce growing on bearer plants continues to be accounted for in accordance with IAS 41.

The group has applied the amendments made to IAS 16 and IAS 41 in relation to bearer plants. The resulting changes to the accounting policies and retrospective adjustments made to the financial statements are explained in note 29.

#### Annual Improvements to IFRSs 2012 - 2014 Cycle

The Group has applied these amendments for the first time in the current year. The annual improvements to IFRSs 2012 - 2014 Cycle include a number of amendments to various IFRS which are summarised below.

The amendments to IFRS 5 introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa). The amendments clarify that such a change should be considered as a continuation of the original plan of disposal and hence requirements set out in IFRS 5 regarding the change of sale plan do not apply. The amendments also clarifies the guidance for when held-for-distribution accounting is discontinued.

The amendments to IFRS 7 provide additional guidance to clarify whether a servicing contract

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

3.1

# International Financial Reporting Standards affecting amounts reported and/or disclosed in the financial statements (Continued)

Annual Improvements to IFRSs 2012 - 2014 Cycle (Continued)

is continuing involvement in a transferred asset for the purpose of the disclosures required in relation to transferred assets.

The amendments to IAS 19 clarify that the rate used to discount post-employment benefit obligations should be determined by reference to market yields at the end of the reporting period on high quality corporate bonds. The assessment of the depth of a market for high quality corporate bonds should be at the currency level (i.e. the same currency as the benefits are to be paid). For currencies for which there is no deep market in such high quality corporate bonds the market yields at the end of the reporting period on government bonds denominated in that currency should be used instead.

The application of these new and revised Standards did not have a significant impact on the financial statements of the Group and the Company.

#### 3.2 International Financial Reporting Standards in issue, but not yet effective

At the date of approval of these financial statements, the following relevant standards applicable to the Group and Company were in issue, but not yet effective:

#### **IFRS 9 Financial Instruments: Classification and Measurement**

The standard introduces new requirements for classifying and measuring financial instruments. Under the new classification requirements, all financial assets will be recognised at either amortised cost or fair value as determined by the contractual cash flows of the assets. In terms of the new measurement requirements, changes in fair value of financial liabilities measured "at fair value through profit or loss" that are attributable to changes in credit risk of the liability will be recognised in other comprehensive income. The amendment will be effective for the year ending 31 August 2019.

#### **IFRS 15 Revenue from Contracts with Customers**

IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related Interpretations. This standard will be effective for the year ending 31 August 2019.

#### **IFRS 16 Leases**

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17. The standard will be effective for the year ending 31 August 2020.

## 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

## 3.2 International Financial Reporting Standards in issue, but not yet effective (Continued)

#### Amendments to IAS 7 Disclosure initiative

Amends IAS 7 'Statement of Cash Flows' to clarify that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities. An entity is required to disclose information that will allow users to understand changes in liabilities arising from financing activities. This includes changes arising from: cash flows, such as drawdowns and repayments of borrowings; and non-cash changes, such as acquisitions, disposals and unrealised exchange differences. The amendment will be effective for the year ending 31 August 2017.

#### Amendments to IAS 12 Recognition of Deferred Tax Assets for Unrealised Losses

The amendments clarify that unrealised losses resulting from the specified circumstances give rise to a deductible tax difference regardless of whether the holder expects to recover the carrying amount by holding the debt instrument until maturity or by selling the debt instrument. In circumstances in which tax law restricts the utilisation of tax losses such that an entity can only deduct the tax losses against income of a specified type, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type. The amendments clarify that when estimating taxable profit of future periods, an entity can assume that an asset will be recovered for more than its carrying amount if that recovery is probable and the asset is not impaired. All relevant facts and circumstances should be assessed when making this assessment. The amendments make clear that, in evaluating whether sufficient future taxable profits are available, an entity should compare the deductible temporary differences with the future taxable profits excluding tax deductions resulting from the reversal of those deductible temporary differences. The amendment will be effective for the year ending 31 August 2018.

### Improvements to IFRS Standards 2014-2016 Cycle

#### IFRS 12 Disclosure of Interests in Other Entities

Amendments have been made to clarify the scope of IFRS 12 in respect of interests in entities within the scope of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Specifically it clarifies that entities are not exempt from all of the disclosure requirements in IFRS 12 when entities have been classified as held for sale or as discontinued operations. The standard as amended therefore makes it clear that it is only the disclosure requirements set out in paragraphs B10 – 16 that do not need to be provided for entities within the scope of IFRS 5. This annual improvement must be applied retrospectively for periods beginning on or after 1 January 2017. No transitional relief is available.

A number of the new standards (i.e. IFRS 9, IFRS 15 and IFRS 16) could have a material impact on the amounts reported and disclosures made in the financial statements. However, it is not practical to provide a reasonable estimate of the effect on the Group until a detailed review is undertaken.

## 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 2, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets, liabilities and contingent liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 4.1 Critical judgments in applying accounting policies

The following are the critical judgments, apart from those involving estimations (see note 4.2 below), that the directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

## 4.1.1 Impairment of assets

In making its judgment, management has assessed at each reporting date whether there is any indication that the group's tangible and intangible assets may be impaired. If any such indication exists, the recoverable amount of the asset is assessed in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of fair value less costs to sell and value in use.

#### 4.1.2 Impairment losses on trade receivables

Impairment losses are based upon historical patterns of losses. In determining whether an impairment loss should be recorded in the income statement, the company makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of trade receivables before a decrease can be identified with an individual trade receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of trade receivables in their company, or local economic conditions that correlate with defaults on assets in that company. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling future cash flows. The methodology and assumptions used for estimating both the amount and the timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

## 4.2 Key sources of estimation uncertainty

In the process of applying the group's accounting policies, management has made the following key assumptions concerning the future and other key sources of uncertainty at the reporting date that have the most significant effect on the amounts recognised in the financial statements.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

# 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

## 4.2 Key sources of estimation uncertainty (Continued)

#### 4.2.1 Property, plant and equipment residual values and useful lives

These assets are written down to their estimated residual values over their anticipated useful lives using the straight line basis. Management reviews the residual values annually considering market conditions and projected disposal values. In assessing useful lives, maintenance programmes and technological innovations are considered. The carrying value of property, plant and equipment is disclosed in note 12 to the financial statements.

#### 4.2.2 Growing cane valuation

Growing cane is valued at the estimated sucrose content in cane at 31 March valued at the estimated sucrose price for the following season, less estimated costs for harvesting and transport. The estimated sucrose content requires management to assess the expected cane and sucrose yields for the following season considering weather conditions and harvesting programmes. In assessing the estimated sucrose price, management is required to assess into which markets the forthcoming crop will be sold and assess the domestic and export prices as well as related foreign currency exchange rates. The carrying value of growing cane is disclosed in note 17 to the financial statements.

## 4.2.3 Income taxes

At the time of preparing the annual financial statements, estimates are used to determine the income tax charge for the year. When the income tax computation is finalised and submitted to the Zambia Revenue Authority, any differences to the estimate will be recognised in profit or loss in the period in which such determination is made.

There are no other key assumptions concerning the future, or key sources of estimation uncertainty at the reporting date, that management have assessed as having a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

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Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

|   | Grou           | ip             | Company          |                |  |
|---|----------------|----------------|------------------|----------------|--|
|   |                |                |                  | Restated       |  |
|   | 2017           | 2016           | 2017             | 2016           |  |
|   | K'000          | K'000          | K'000            | K'000          |  |
| 5. REVENUE  |                |                |                  |                |  |
| Revenue represents proceeds receivable from the follow-<br>ing primary business segments: |                |                |                  |                |  |
| Sugar production  | 1 824 021      | 1 517 363      | 1 953 150        | 1 608 442      |  |
| Cane growing  | 655 327        | 498 072        | 526 198          | 406 993        |  |
|   | 2 479 348      | 2 015 435      | 2 479 348        | 2 015 435      |  |
| From secondary business segments as follows:  |                |                |                  |                |  |
| Local market  | 1 328 244      | 1 261 077      | 1 328 244        | 1 261 07       |  |
| Export market   | 1 151 104      | 754 358        | 1 151 104        | 754 358        |  |
|   | 2 479 348      | 2 015 435      | 2 479 348        | 2 015 435      |  |
| 6. OPERATING PROFIT<br>Operating profit has been determined after charging/(cred-         |                |                |                  |                |  |
| iting) the following:<br>Employees remuneration expenses                                  | 421 781        | 357 735        | 403 104          | 341 720        |  |
| Exchange loss (trading balances)  | 9 297          | 72 337         | 403 104<br>9 959 | 72 33          |  |
| Depreciation expense (see note 12)  | 101 829        | 86 577         | 94 637           | 72 33          |  |
| Factory overhaul costs expensed (see note 12)   | 75 463         | 55 619         | 75 463           | 55 61          |  |
| Employer contributions to pension funds (see note 31)                                     | 34 736         | 29 867         | 33 950           | 29 15          |  |
| Operational support fees (see note 25.1.2)  | 29 699         | 29 798         | 29 699           | 29 79          |  |
| Operating lease charges   | 13 361         | 11 002         | 13 361           | 11 00          |  |
| - Property  | 8 209          | 7 087          | 8 209            | 7 08           |  |
| - Plant and equipment   | 5 152          | 3 915          | 5 152            | 3 91           |  |
| Directors' emoluments for services as directors   | 1 462          | 1 271          | 1 445            |                |  |
| Auditors' remuneration  |                |                |                  | 1 254          |  |
|   | 1 788          | 1 238          | 1 452            | 1 254<br>1 014 |  |
| - Audit fees  | 1 788<br>1 544 | 1 238<br>1 048 | 1 452<br>1 246   |                |  |

| Auditors' remuneration                                     | 1 788  | 1 238     | 1 452  | 1 014     |
|--|--------|-----------|--------|-----------|
| - Audit fees   | 1 544  | 1 048     | 1 246  | 848       |
| - Fees for other services                                  | 80     | 168       | 80     | 144       |
| - Other expenses   | 164    | 22        | 126    | 22        |
| (Loss)/profit on disposal of property, plant and equipment | 35     | (606)     | 35     | (606)     |
| Charitable donations                                       | 257    | 219       | 15     | 82        |
| Fair value adjustments                                     |        |           |        |           |
| - growing cane (see note 17)                               | 78 074 | (180 991) | 65 584 | (151 862) |

## 7. NET FINANCING COSTS

| Interest charged on:                                  |          |          |          |          |
|---|----------|----------|----------|----------|
| Long-term borrowings                                  | 146 800  | 56 795   | 146 800  | 56 795   |
| Related party borrowings (see note 25.1.2 and 25.2.1) | 287 904  | 196 526  | 301 621  | 196 526  |
| Bank short-term facilities                            | 51 191   | 24 516   | 51 190   | 24 516   |
| Other   | 3 928    | 1 071    | 2 918    | 6 711    |
| Less: interest capitalised                            | (19 891) | (56 795) | (19 891) | (56 795) |
| Total interest charged                                | 469 932  | 222 113  | 482 638  | 227 753  |
| Interest received on loans and deposits               | (141)    | (198)    | (118)    | (170)    |
|   | 469 791  | 221 915  | 482 520  | 227 583  |

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

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|   | Gro     | oup      | Com     | Company  |  |  |
|---|---------|----------|---------|----------|--|--|
|   |         | Restated |         | Restated |  |  |
|   | 2017    | 2016     | 2017    | 2016     |  |  |
|   | K'000   | K'000    | K'000   | K'000    |  |  |
| 3. TAXATION   |         |          |         |          |  |  |
| Current tax   |         |          |         |          |  |  |
| - current year charge                                     | 6 720   | 3 580    | 246     | 215      |  |  |
| - under provision in prior year                           | 22      | -        | 22      | -        |  |  |
| Deferred taxation (see note 23)                           |         |          |         |          |  |  |
| - current year (credit)/charge                            | (5 844) | 16 325   | (4 911) | 13 340   |  |  |
| - over provision in prior year                            | (84)    | -        | (84)    | -        |  |  |
| Total taxation charge/(credit)                            | 814     | 19 905   | (4 727) | 13 555   |  |  |
|   |         |          |         |          |  |  |
| Included under current assets/(liabilities):              |         |          |         |          |  |  |
| Receivable/(payable) in respect of the previous year      | 6 394   | (270)    | 6 317   | 695      |  |  |
| Current tax charge  | (6 720) | (3 580)  | (246)   | (215)    |  |  |
| Under provision in prior year                             | (22)    | -        | (22)    | -        |  |  |
|   | (348)   | (3 850)  | 6 049   | 480      |  |  |
| Paid during the year                                      |         |          |         |          |  |  |
| - current year  | 6 625   | 10 244   | 156     | 5 837    |  |  |
| Taxation receivable                                       | 6 277   | 6 394    | 6 205   | 6 317    |  |  |
| Asset   | 6 277   | 6 394    | 6 205   | 6 317    |  |  |
| Reconciliation of taxation rate :                         | %       | %        | %       | %        |  |  |
| Company taxation rate applicable to agricultural entities | (10.0)  | 10.0     | (10.0)  | 10.0     |  |  |
| Increase/(decrease) in charge due to:                     |         |          |         |          |  |  |
| - Over provision in prior years                           | (0.1)   | -        | (0.1)   | -        |  |  |
| - Expenses disallowed for tax purposes                    | 7.2     | 3.9      | 4.7     | 4.8      |  |  |
| - Tax rate differential on non-farming income             | 0.3     | 1.6      | 0.1     | 0.1      |  |  |
| - Other - blended rate adjustment on expansion assets     | 4.0     | 3.4      | 2.8     | 4.4      |  |  |
| - Dividends received                                      | -       | -        | (3.2)   | (2.5)    |  |  |
| Effective rate of taxation                                | 1.4     | 18.9     | (5.7)   | 16.8     |  |  |

The Group and the Company are in a loss position for the current year, and as a result, the company tax rate in the reconciliation above has been reflected as a negative number.

Subject to agreement with the Zambia Revenue Authority, the Company has estimated tax losses of K371.1 million (2016: K100.2 million) available to carry forward for a period of not more than 5 years from the charge year in which they were incurred, for set off against future taxable profits from the same source as follows:

| 2016 tax losses available until 2021 | 101 010 | 100 174 | 101 010 | 100 174 |
|--------------------------------------|---------|---------|---------|---------|
| 2017 tax losses available until 2022 | 270 046 | -       | 270 046 | -       |
|                                      | 371 056 | 100 174 | 371 056 | 100 174 |

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Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

|    |   | Group    |          | Company  |          |
|----|---|----------|----------|----------|----------|
|    |   |          | Restated |          | Restated |
|    |   | 2017     | 2016     | 2017     | 2016     |
|    |   | K'000    | K'000    | K'000    | K'000    |
| 9. | EARNINGS PER SHARE  |          |          |          |          |
|    | Earnings per share (ngwee per share)  | (21.0)   | 25.3     | (24.9)   | 21.2     |
|    | Headline earnings per share (ngwee per share)   | (21.0)   | 25.3     | (24.9)   | 21.2     |
|    |   | Shares   | Shares   | Shares   | Shares   |
|    | Number of shares  | '000     | '000     | '000     | '000     |
|    | Weighted average number of ordinary shares for the purposes of earnings and headline earnings per share | 316 571  | 316 571  | 316 571  | 316 571  |
|    | Earnings  | K'000    | K'000    | K'000    | K'000    |
|    | Earnings for the purposes of earnings per share   | (66 609) | 80 135   | (78 805) | 67 129   |
|    | ((Loss)/profit attributable to the shareholders of Zambia<br>Sugar Plc)                                 |          |          |          |          |
|    | Reconciliation of headline earnings   |          |          |          |          |
|    | (Loss)/profit attributable to shareholders of Zambia Sugar<br>Plc                                       | (66 609) | 80 135   | (78 805) | 67 129   |
|    | Headline earnings for the year  | (66 609) | 80 135   | (78 805) | 67 129   |

#### ND5 PAIL

13.0 ngwee per share (second interim 2015) - paid 29 June 2015

2.0 ngwee per share (final 2015) - paid 08 September 2015

Number of ordinary shares in issue ('000)

| -       | 41 155  | -       | 41 154  |
|---------|---------|---------|---------|
| -       | 6 331   | -       | 6 331   |
| -       | 47 486  | -       | 47 485  |
| 316 571 | 316 571 | 316 571 | 316 571 |

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

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## 11. SEGMENTAL ANALYSIS

|                                    |            | Group    |           |            | Company  |           |
|------------------------------------|------------|----------|-----------|------------|----------|-----------|
|                                    | Sugar      | Cane     |           | Sugar      | Cane     |           |
|                                    | production | growing  | TOTAL     | production | growing  | TOTAL     |
| Year to 31 March 2017              | K'000      | K'000    | K'000     | K'000      | K'000    | K'000     |
| Revenue                            | 1 824 021  | 655 327  | 2 479 348 | 1 953 150  | 526 198  | 2 479 348 |
| Operating profit/(loss)            | 414 170    | (3 662)  | 410 508   | 414 170    | (42 108) | 372 062   |
| Property, plant and equipment      | 1 458 144  | 473 083  | 1 931 227 | 1 445 351  | 369 302  | 1 814 653 |
| Balance at beginning of year       | 1 371 347  | 455 181  | 1 826 528 | 1 371 347  | 345 174  | 1 716 521 |
| Additions at cost                  | 180 313    | 8 817    | 189 130   | 164 274    | 16 039   | 180 313   |
| Acquisition of cane roots          | -          | 27 039   | 27 039    | -          | 22 097   | 22 097    |
| Assets classified as held for sale | (9 604)    | -        | (9 604)   | (9 604 )   | -        | (9 604)   |
| Depreciation charge for the year   | (84 393)   | (17 436) | (101 829) | (81 147)   | (13 490) | (94 637)  |
| Net book value of disposals        | 481        | (518)    | (37)      | 481        | (518)    | (37)      |
| Intangible assets                  | -          | 67 902   | 67 902    | -          | -        | -         |
| Investment in subsidiary           | -          | -        | -         | -          | 155 624  | 155 624   |
| Current assets                     | 1 069 789  | 466 667  | 1 536 456 | 1 069 717  | 380 949  | 1 450 666 |
| Inventories                        | 167 660    | 24 971   | 192 631   | 167 660    | 15 283   | 182 943   |
| Growing cane                       | -          | 418 654  | 418 654   | -          | 346 674  | 346 674   |
| Factory overhaul costs             | 54 812     | -        | 54 812    | 54 812     | -        | 54 812    |
| Trade and other receivables        | 646 228    | 22 620   | 668 848   | 646 228    | 18 992   | 665 220   |
| Derivative financial instruments   | 25 204     | -        | 25 204    | 25 204     | -        | 25 204    |
| Current tax asset                  | 6 277      | -        | 6 277     | 6 205      | -        | 6 205     |
| Amounts due by related parties     | 61         | -        | 61        | 61         | -        | 61        |
| Assets classified as held for sale | 9 604      | -        | 9 604     | 9 604      | -        | 9 604     |
| Cash and bank balances             | 159 943    | 422      | 160 365   | 159 943    | -        | 159 943   |
| Current liabilities                | 882 887    | 280 581  | 1 163 468 | 919 750    | 272 975  | 1 192 725 |
| Trade and other payables           | 248 911    | 69 834   | 318 745   | 248 911    | 62 228   | 311 139   |
| Short-term borrowings              | 185 058    | 99 647   | 284 705   | 185 058    | 99 647   | 284 705   |
| Amounts due to related parties     | 376 326    | 107 557  | 483 883   | 413 189    | 107 557  | 520 746   |
| Bank overdrafts                    | 61 967     | -        | 61 967    | 61 967     | -        | 61 967    |
| Provisions                         | 10 625     | 3 543    | 14 168    | 10 625     | 3 543    | 14 168    |
| Non-current liabilities            | 948 520    | 480 308  | 1 428 827 | 948 520    | 455 435  | 1 403 954 |
| Long-term borrowings               | 845 808    | 455 435  | 1 301 242 | 845 808    | 455 435  | 1 301 242 |
| Deferred tax liability             | 102 712    | 24 873   | 127 585   | 102 712    | -        | 102 712   |
| Net asset value                    | 696 527    | 246 763  | 943 290   | 646 799    | 177 465  | 824 264   |

## 11. SEGMENTAL ANALYSIS (Continued)

|                                  | Group (Restated) |          |           | Company (Restated) |          |           |  |
|----------------------------------|------------------|----------|-----------|--------------------|----------|-----------|--|
|                                  | Sugar            | Cane     |           | Sugar              | Cane     |           |  |
|                                  | production       | growing  | TOTAL     | production         | growing  | TOTAL     |  |
| Year to 31 March 2016            | K'000            | K'000    | K'000     | K'000              | K'000    | K'000     |  |
| Revenue                          | 1 517 363        | 498 072  | 2 015 435 | 1 608 442          | 406 993  | 2 015 435 |  |
| Profit from operations           | 226 565          | 100 851  | 327 416   | 226 564            | 61 899   | 288 463   |  |
| Property, plant and equipment    | 1 371 347        | 455 181  | 1 826 528 | 1 371 347          | 345 174  | 1 716 521 |  |
| Balance at beginning of year     | 870 188          | 455 108  | 1 325 296 | 870 188            | 348 120  | 1 218 308 |  |
| Additions at cost                | 541 992          | 21 830   | 563 822   | 541 992            | 16 048   | 558 040   |  |
| Acquisition of cane roots        | -                | 24 872   | 24 872    | -                  | 19 824   | 19 824    |  |
| Depreciation charge for the year | (40 466)         | (46 111) | (86 577)  | (40 466)           | (38 300) | (78 766)  |  |
| Net book value of disposals      | (367)            | (518)    | (885)     | (367)              | (518)    | (885)     |  |
| Intangible assets                | -                | 67 902   | 67 902    | -                  | -        | -         |  |
| Investment in subsidiary         | -                | -        | -         | -                  | 155 624  | 155 624   |  |
| Current assets                   | 848 895          | 537 440  | 1 386 335 | 848 818            | 441 607  | 1 290 425 |  |
| Inventories                      | 142 779          | 21 551   | 164 330   | 142 779            | 13 015   | 155 794   |  |
| Growing cane                     | -                | 496 728  | 496 728   | -                  | 412 258  | 412 258   |  |
| Factory overhaul costs           | 58 940           | -        | 58 940    | 58 940             | -        | 58 940    |  |
| Trade and other receivables      | 555 781          | 18 908   | 574 689   | 555 780            | 16 334   | 572 114   |  |
| Derivative financial instruments | 3 201            | -        | 3 201     | 3 201              | -        | 3 201     |  |
| Current tax asset                | 6 394            | -        | 6 394     | 6 317              | -        | 6 317     |  |
| Amounts due by related parties   | 4 359            | -        | 4 359     | 4 359              | -        | 4 359     |  |
| Cash and bank balances           | 77 441           | 253      | 77 694    | 77 442             | -        | 77 442    |  |
| Current liabilities              | 1 044 485        | 311 947  | 1 356 432 | 1 066 093          | 302 749  | 1 368 842 |  |
| Trade and other payables         | 246 367          | 70 790   | 317 157   | 246 367            | 61 592   | 307 959   |  |
| Short-term borrowings            | 375 148          | 202 002  | 577 150   | 375 148            | 202 002  | 577 150   |  |
| Amounts due to related parties   | 214 217          | 36 348   | 250 565   | 235 825            | 36 348   | 272 173   |  |
| Derivative financial instruments | 22 221           | -        | 22 221    | 22 221             | -        | 22 221    |  |
| Bank overdrafts                  | 178 113          | -        | 178 113   | 178 113            | -        | 178 113   |  |
| Provisions                       | 8 419            | 2 807    | 11 226    | 8 419              | 2 807    | 11 226    |  |
| Non-current liabilities          | 640 949          | 315 318  | 956 267   | 640 949            | 289 512  | 930 461   |  |
| Long-term borrowings             | 537 664          | 289 512  | 827 176   | 537 664            | 289 512  | 827 176   |  |
| Deferred tax liabilities         | 103 285          | 25 806   | 129 091   | 103 285            | -        | 103 285   |  |
| Net asset value                  | 534 808          | 433 258  | 968 066   | 513 123            | 350 144  | 863 267   |  |

## 12. PROPERTY, PLANT AND EQUIPMENT

|  | Leasehold                 |                             |                                   |                         |                         | Capital                            |  |
|--|---------------------------|-----------------------------|-----------------------------------|-------------------------|-------------------------|------------------------------------|--|
|  | land and                  | Plant and                   | Motor                             | Furniture               | Cane                    | work in                            | Tetel                                      |
|  | buildings                 | machinery                   | vehicles                          | and fittings            | roots                   | progress                           | Total                                      |
|  | K'000                     | K'000                       | K'000                             | K'000                   | K'000                   | K'000                              | K'000                                      |
| GROUP  |                           |                             |                                   |                         |                         |                                    |  |
| Cost   |                           |                             |                                   |                         |                         |                                    |  |
| Balance at 1 April 2014                                | 551 468                   | 889 632                     | 84 216                            | 14 425                  | -                       | 24 570                             | 1 564 311                                  |
| Restatement of bearer plants (note                     |                           |                             |                                   |                         |                         |                                    |  |
| 29)  | -                         | -                           | -                                 | -                       | 219 041                 | -                                  | 219 041                                    |
| Additions  | -                         | -                           | -                                 | -                       | 19 025                  | 77 136                             | 96 161                                     |
| Transfers  | 6 305                     | 19 276                      | 15 519                            | 391                     | -                       | (41 491)                           | -  |
| Disposals  | -                         | -                           | (3 402)                           | -                       | (14 133)                | -                                  | (17 535)                                   |
| Reclassification                                       | -                         | 5                           | (4)                               | (1)                     | -                       | -                                  | -  |
| Delence at 21 March 201E                               |                           |                             |                                   |                         |                         |                                    |  |
| Balance at 31 March 2015 -<br>restated                 | 557 773                   | 908 913                     | 96 329                            | 14 815                  | 223 933                 | 60 215                             | 1 861 978                                  |
| Additions  | 337773                    | 500 515                     | 00 020                            | - 14 013                | 223 333 24 872          | 563 822                            | 588 694                                    |
|  | 1 841                     | 10 002                      | 13 714                            | 803                     | - 24 072                |                                    | 500 054                                    |
| Transfers  | 1 04 1                    | 18 083                      |                                   |                         |                         | (34 441)                           | -  |
| Disposals  | -                         | (466)                       | (9 404)                           | -                       | (24 494)                | -                                  | (34 364)                                   |
| Balance at 31 March 2016 -<br>restated                 | 559 614                   | 926 530                     | 100 639                           | 15 618                  | 224 311                 | 589 596                            | 2 416 308                                  |
| Opening adjustment                                     | 555 014                   | 520 550                     | 100 000                           | -                       | - 224 011               | 1 901                              | 1 901                                      |
| Additions  |                           |                             |                                   | _                       | 27 039                  | 189 130                            | 216 169                                    |
| Transfers  | -<br>100 E10              | -<br>EE0 272                | -                                 |                         |                         |                                    | 210 109                                    |
|  | 182 513                   | 550 373                     | 11 342                            | 6 179                   | -                       | (750 407)                          |  |
| Disposals  | -                         | -                           | (2 602)                           | -                       | (52 153)                | -                                  | (54 755)                                   |
| Reclassified as held for sale                          | -                         | -                           | -                                 | -                       | -                       | (9 604)                            | (9 604)                                    |
| Balance at 31 March 2017                               | 742 127                   | 1 476 903                   | 109 379                           | 21 797                  | 199 197                 | 20 616                             | 2 570 019                                  |
| Depreciation   |                           |                             |                                   |                         |                         |                                    |  |
| Balance at 1 April 2014                                | 69 312                    | 231 168                     | 45 952                            | 12 024                  | -                       | -                                  | 358 456                                    |
| Restatement of bearer plants (note                     |                           |                             |                                   |                         |                         |                                    |  |
| 29)  | -                         | -                           | -                                 | -                       | 112 404                 | -                                  | 112 404                                    |
| Charge for year  | 9 641                     | 36 150                      | 7 978                             | 1 033                   | 27 672                  | -                                  | 82 474                                     |
| Disposals  | -                         | -                           | (2 519)                           | -                       | (14 133)                | -                                  | (16 652)                                   |
| Reclassification                                       | -                         | (153)                       | (48)                              | 201                     | -                       | -                                  | -  |
| Delence at 21 March 2015                               | . <u> </u>                |                             |                                   |                         |                         |                                    |  |
| Balance at 31 March 2015 -<br>restated                 | 78 953                    | 267 165                     | 51 363                            | 13 258                  | 125 943                 | _                                  | 536 682                                    |
| Charge for year  | 9 657                     | 38 099                      | 9 689                             | 457                     | 28 675                  | -                                  | 86 577                                     |
| Disposals  | 3 0 57                    | (466)                       | (8 519)                           | 457                     | (24 494)                | -                                  |  |
| Disposais  | -                         | (400)                       | (0 0 1 9)                         | -                       | (24 494)                | -                                  | (33 479)                                   |
| Balance at 31 March 2016 -                             |                           |                             |                                   |                         |                         |                                    |  |
| restated   | 88 610                    | 304 798                     | 52 533                            | 13 715                  | 130 124                 | -                                  | 589 780                                    |
| Opening adjustment                                     | 300                       | 886                         | 474                               | 241                     | -                       | -                                  | 1 901                                      |
| Charge for year  | 12 305                    | 56 175                      | 10 422                            | 1 244                   | 21 683                  | -                                  | 101 829                                    |
| Disposals  | -                         | -                           | (2 565)                           | -                       | (52 153)                | -                                  | (54 718)                                   |
| Balance at 31 March 2017                               | 101 215                   | 361 859                     | 60 864                            | 15 200                  | 99 654                  | -                                  | 638 792                                    |
|  |                           |                             |                                   |                         |                         |                                    |  |
| Net carrying amount                                    |                           |                             |                                   |                         |                         |                                    |  |
| Net carrying amount<br>Balance at 31 March 2017        | 640 912                   | 1 115 044                   | 48 515                            | 6 597                   | 99 543                  | 20 616                             | 1 931 227                                  |
| Balance at 31 March 2017                               | 640 912                   | 1 115 044                   | 48 515                            | 6 597                   | 99 543                  | 20 616                             | 1 931 227                                  |
|  | <b>640 912</b><br>471 004 | <b>1 115 044</b><br>621 732 |                                   |                         | <b>99 543</b><br>94 187 |                                    |  |
| Balance at 31 March 2017<br>Balance at 31 March 2016 - |                           |                             | <b>48 515</b><br>48 106<br>44 966 | 6 597<br>1 903<br>1 557 |                         | <b>20 616</b><br>589 596<br>60 215 | <b>1 931 227</b><br>1 826 528<br>1 325 297 |

#### Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

## 12. PROPERTY, PLANT AND EQUIPMENT (Continued)

|                                    | Leasehold    |              |             |              |          | Capital              |               |
|------------------------------------|--------------|--------------|-------------|--------------|----------|----------------------|---------------|
|                                    | land and     | Plant and    | Motor       | Furniture    | Cane     | work in              |               |
|                                    | buildings    | machinery    | vehicles    | and fittings | roots    | progress             | Total         |
|                                    | K'000        | K'000        | K'000       | K'000        | K'000    | K'000                | K'000         |
| COMPANY                            |              |              |             |              |          |                      |               |
| Cost                               |              |              |             |              |          |                      |               |
| Balance at 1 April 2014            | 467 624      | 868 516      | 83 116      | 13 677       | -        | 24 570               | 1 457 503     |
| Restatement of bearer plants (note | 107 021      | 000 010      | 00 110      | 10 077       |          | 2.070                | 1 107 000     |
| 29)                                | -            | -            | -           | -            | 178 389  | -                    | 178 389       |
| Additions                          | -            | -            | -           | -            | 15 331   | 73 908               | 89 239        |
| Transfers                          | 6 305        | 16 641       | 14 945      | 372          | -        | (38 263)             | -             |
| Disposals                          | -            | -            | (3 402)     | -            | (7 206)  | -                    | (10 608)      |
| Balance at 31 March 2015 -         |              |              |             |              |          |                      |               |
| restated                           | 473 929      | 885 157      | 94 659      | 14 049       | 186 514  | 60 215               | 1 714 523     |
| Additions                          | -            | -            | -           | -            | 19 824   | 558 040              | 577 864       |
| Transfers                          | 1 841        | 12 550       | 13 465      | 803          |          | (28 659)             |               |
| Disposals                          | -            | (466)        | (9 404)     | -            | (20 545) | -                    | (30 415)      |
| Balance at 31 March 2016 -         |              | 007.011      | 00 701      |              | 105 505  | 500 500              | 0.001.075     |
| restated                           | 475 770      | 897 241      | 98 720      | 14 852       | 185 793  | 589 596              | 2 261 972     |
| Opening adjustment                 | -            | -            | -           | -            | -        | 1 901                | 1 901         |
| Additions<br>Transfers             | -<br>182 341 | -<br>547 201 | -<br>11 342 | -<br>6 179   | 22 097   | 180 313<br>(747 063) | 202 410       |
| Disposals                          | 102 341      | 347 201      | (2 382)     |              | (47 685) | (747 003)            | -<br>(50 067) |
| Reclassified as held for sale      | _            | _            | (2 302)     | _            | (47 000) | (9 604)              | (9 604)       |
|                                    |              |              | 407.000     |              |          |                      |               |
| Balance at 31 March 2017           | 658 111      | 1 444 442    | 107 680     | 21 031       | 160 205  | 15 143               | 2 406 612     |
| Depreciation                       |              |              |             |              |          |                      |               |
| Balance at 1 April 2014            | 68 805       | 216 778      | 45 425      | 11 739       | -        | -                    | 342 747       |
| Restatement of bearer plants (note |              |              |             |              |          |                      |               |
| 29)                                | -            | -            | -           | -            | 89 217   | -                    | 89 217        |
| Charge for year                    | 9 380        | 33 417       | 7 935       | 818          | 22 426   | -                    | 73 976        |
| Disposals                          | -            | -            | (2 519)     | -            | (7 206)  | -                    | (9 725)       |
| Balance at 31 March 2015 -         |              |              |             |              |          |                      |               |
| restated                           | 78 185       | 250 195      | 50 841      | 12 557       | 104 437  | -                    | 496 215       |
| Charge for year                    | 9 439        | 34 673       | 9 396       | 448          | 24 810   | -                    | 78 766        |
| Disposals                          | -            | (466)        | (8 519)     | -            | (20 545) | -                    | (29 530)      |
| Balance at 31 March 2016 -         |              |              |             |              |          |                      |               |
| restated                           | 87 624       | 284 402      | 51 718      | 13 005       | 108 702  | -                    | 545 451       |
| Opening adjustment                 | 300          | 886          | 474         | 241          | -        | -                    | 1 901         |
| Charge for year                    | 12 240       | 52 435       | 10 069      | 1 469        | 18 424   | -                    | 94 637        |
| Disposals                          | -            | -            | (2 345)     | -            | (47 685) | -                    | (50 030)      |
| Balance at 31 March 2017           | 100 164      | 337 723      | 59 916      | 14 715       | 79 441   | -                    | 591 959       |
| Net carrying amount                |              |              |             |              |          |                      |               |
| Balance at 31 March 2017           | 557 947      | 1 106 719    | 47 764      | 6 316        | 80 764   | 15 143               | 1 814 653     |
| Balance at 31 March 2016 -         |              |              |             |              |          |                      |               |
| restated                           | 388 146      | 612 839      | 47 002      | 1 847        | 77 091   | 589 596              | 1 716 521     |
| Balance at 1 April 2015 - restated | 395 744      | 634 962      | 43 818      | 1 492        | 82 077   | 60 215               | 1 218 308     |
|                                    | 3337 14      | 001002       |             | 1 102        | 02 077   | 22 210               | . 2.0 000     |

Expenditure on assets under construction is initially shown as capital work in progress and is transferred to the relevant class of asset when commissioned.

In accordance with Section 193 of the Companies Act, 1994 (as amended) the Register of Land and Buildings is available for inspection by members and their duly authorised agents at the registered office of the company.

As a result of the amendments to IAS 16 Property, plant and equipment and IAS 41 Agriculture, the group has revised its accounting policy with respect to the treatment of cane roots. The amendments to IAS 16 Property, plant and equipment and IAS 41 Agriculture define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment in accordance with IAS 16, instead of IAS 41. In terms of the amendments, bearer plants can be measured using either the cost model or the revaluation model set out in IAS 16 and not at fair value as previously measured.

The Company has pledged by way of a first legal mortgage over all fixed property to which the company holds title and first fixed charge over all property, plant and machinery as security for the long-term borrowings referred to in note 22.

The Directors consider that the fair value of the property, plant and equipment as at 31 March 2017 is at least equal to their carrying values as reflected in the statement of financial position.

#### Leasehold Land

On 1 April 2007, the Company entered into land leasehold agreements with six local farmers for the purposes of growing sugar cane. The agreements are for a period of 17 years and the total leasehold land area is 2 055 ha. The leases are treated as operating leases and will be charged to profit or loss over the lease period as follows:

|   | Gro    | Group                 |        | pany             |
|---|--------|-----------------------|--------|------------------|
|   | 2017   | Restated<br>2017 2016 |        | Restated<br>2016 |
|   | K′000  | K'000                 | K'000  | K'000            |
| Within one year                             | 8 209  | 7 211                 | 8 209  | 7 211            |
| More than one year but less than five years | 29 422 | 18 737                | 29 422 | 18 737           |
| More than five years                        | 49 497 | 34 350                | 49 497 | 34 350           |
|   | 87 128 | 60 298                | 87 128 | 60 298           |

#### 13. ASSETS HELD FOR SALE

On 30 May 2016, management completed the construction of the refinery and decided to discontinue the internal use of the heavy duty machinery (cranes), contractors' camp and other assets directly connected to the construction of the refinery. This decision was taken in line with the company's strategy to focus on its sugar business and related products. Consequently, all excess assets were classified as a disposal group. There were no liabilities associated with this decision. Measurement of the disposal group's assets at fair value less costs to sell did not result in a profit or loss.

The Company's management expects to sell these assets within the next twelve months. No part of the assets classified as held for sale had been sold at the reporting date. Assets held for sale were not allocated for segment reporting purposes.

The carrying amount of assets in the disposal group is analysed as follows:

| Group |       | Company |       |
|-------|-------|---------|-------|
| 2017  | 2016  | 2017    | 2016  |
| K'000 | K'000 | K′000   | K'000 |
| 9 604 | -     | 9 604   | -     |

## 14. INTANGIBLE ASSET

|  | Group  |        | Company |       |
|--|--------|--------|---------|-------|
|  | 2017   | 2016   | 2017    | 2016  |
|  | K'000  | K'000  | K′000   | K'000 |
| Balance at the beginning and end of year | 67 902 | 67 902 | -       | -     |

The intangible asset represents a strategic cane supply arrangement arising from the acquisition of a controlling interest in Nanga Farms Plc. The arrangement provides security over cane supply to Zambia Sugar Plc, is considered to have an indefinite useful life, and is tested for impairment annually.

## **15. INVESTMENTS IN SUBSIDIARIES**

|  | lssued capital<br>K'000 | Effective<br>percentage<br>holding % | Shares at cost<br>K'000 | Amounts due<br>by subsidiary<br>K'000 | Amounts due<br>to subsidiary<br>K'000 |
|--|-------------------------|--------------------------------------|-------------------------|---------------------------------------|---------------------------------------|
| The principal subsidiaries of Zamb             | ia Sugar Plc are as     | follows:                             |                         |                                       |                                       |
| 2017   |                         |                                      |                         |                                       |                                       |
| Direct Investment                              |                         |                                      |                         |                                       |                                       |
| Tukunka Agriculture Ltd                        | 10 000                  | 100                                  | -                       | -                                     |                                       |
| Indirect Investment                            |                         |                                      |                         |                                       |                                       |
| Nanga Farms Plc                                | 487                     | 85.73                                | 155 624                 | -                                     | 38 790                                |
| 2016<br>Direct Investment                      |                         |                                      |                         |                                       |                                       |
| Tukunka Agriculture Ltd<br>Indirect Investment | 10 000                  | 100                                  | -                       | -                                     |                                       |
| Nanga Farms Plc                                | 487                     | 85.73                                | 155 624                 | -                                     | 26 539                                |

## **16. INVENTORIES**

|                            | Group   |         | Company |         |
|----------------------------|---------|---------|---------|---------|
|                            | 2017    | 2016    | 2017    | 2016    |
|                            | K'000   | K'000   | K'000   | K'000   |
| Maintenance stores         | 111 629 | 95 359  | 106 203 | 90 731  |
| Provision for obsolescence | (2 008) | (4 451) | (1 525) | (4 090) |
|                            | 109 621 | 90 908  | 104 678 | 86 641  |
| Livestock                  | 4 745   | 4 269   | -       | -       |
| Finished goods - sugar     | 78 265  | 69 153  | 78 265  | 69 153  |
|                            | 192 631 | 164 330 | 182 943 | 155 794 |

A first agricultural and floating charge over agriculture assets, crops and stocks has been pledged as security for the long-term borrowings and is referred to in note 22.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

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## 17. GROWING CANE

The carrying value of growing cane is reconciled as follows:

|                                     | Group            |         | Company  |         |
|-------------------------------------|------------------|---------|----------|---------|
|                                     | <b>2017</b> 2016 |         | 2017     | 2016    |
|                                     | K'000            | K'000   | K'000    | K'000   |
| Carrying value at beginning of year | 496 728          | 315 737 | 412 258  | 260 396 |
| Change in fair value                | (78 074)         | 180 991 | (65 584) | 151 862 |
| Carrying value at end of year       | 418 654          | 496 728 | 346 674  | 412 258 |

The fair value of the growing cane is determined using inputs that are unobservable, using the best information available in the circumstances for using the growing cane and therefore fall into the level 3 fair value category (see note 2).

The following assumptions have been used in the determination of the estimated sucrose tonnage at 31 March:

|  | 2017   | 2016   | 2017   | 2016   |
|--|--------|--------|--------|--------|
| Expected area to harvest (hectares)      | 16 304 | 17 039 | 13 534 | 14 251 |
| Estimated yield (tons cane per hectare)  | 110.7  | 103.1  | 109.4  | 102.0  |
| Sucrose content in cane (%)              | 14.52  | 14.58  | 14.52  | 14.58  |
| Average maturity of cane at 31 March (%) | 65.7   | 65.7   | 65.7   | 65.7   |

A 1% change in the unobservable inputs could increase or decrease the fair value of the standing cane by the following values:

|                           | Group |       | Com   | pany  |
|---------------------------|-------|-------|-------|-------|
|                           | 2017  | 2016  | 2017  | 2016  |
|                           | K'000 | K'000 | K'000 | K'000 |
| Estimated sucrose content | 4 187 | 5 129 | 3 467 | 4 123 |
| Estimated sucrose price   | 7 829 | 5 819 | 6 434 | 4 812 |

A first agricultural and floating charge over agriculture assets, crops and stocks has been pledged as security for the long-term borrowings and is referred to in note 22.

## 18. FACTORY OVERHAUL COSTS

|                              | Group            |          | Company                   |          |                  |  |                  |  |      |      |
|------------------------------|------------------|----------|---------------------------|----------|------------------|--|------------------|--|------|------|
|                              | <b>2017</b> 2016 |          | <b>2017</b> 2016 <b>2</b> |          | <b>2017</b> 2016 |  | <b>2017</b> 2016 |  | 2017 | 2016 |
|                              | K′000            | K'000    | K'000                     | K'000    |                  |  |                  |  |      |      |
| Balance at beginning of year | 58 940           | 48 232   | 58 940                    | 48 232   |                  |  |                  |  |      |      |
| Capitalised during the year  | 71 335           | 66 327   | 71 335                    | 66 327   |                  |  |                  |  |      |      |
|                              | 130 275          | 114 559  | 130 275                   | 114 559  |                  |  |                  |  |      |      |
| Amortised during the year    | (75 463)         | (55 619) | (75 463)                  | (55 619) |                  |  |                  |  |      |      |
| Balance at end of year       | 54 812           | 58 940   | 54 812                    | 58 940   |                  |  |                  |  |      |      |

## 19. TRADE AND OTHER RECEIVABLES

Trade receivables comprise amounts receivable in respect of the sale of sugar and molasses:

|  | Gro     | bup     | Company |         |  |  |  |  |
|--|---------|---------|---------|---------|--|--|--|--|
|  | 2017    | 2016    | 2017    | 2016    |  |  |  |  |
|  | K'000   | K'000   | K′000   | K'000   |  |  |  |  |
| Gross trade receivables                      | 498 084 | 438 694 | 498 084 | 438 694 |  |  |  |  |
| Allowance for doubtful debts                 | (314)   | (250)   | (314)   | (250)   |  |  |  |  |
|  | 497 770 | 438 444 | 497 770 | 438 444 |  |  |  |  |
| VAT receivable                               | 136 797 | 107 850 | 133 821 | 105 527 |  |  |  |  |
| Other receivables                            | 34 281  | 28 395  | 33 629  | 28 143  |  |  |  |  |
| Balance at end of year                       | 668 848 | 574 689 | 665 220 | 572 114 |  |  |  |  |
| Movement in the allowance for doubtful debts |         |         |         |         |  |  |  |  |
| Balance at beginning of year                 | 250     | 622     | 250     | 622     |  |  |  |  |
| Amounts written off during the year          | (39)    | (176)   | (39)    | (176)   |  |  |  |  |
| Amounts raised/(reduced) during the year     | 103     | (196)   | 103     | (196)   |  |  |  |  |
| Balance at end of year                       | 314     | 250     | 314     | 250     |  |  |  |  |

The directors consider that the carrying amount of trade and other receivables approximates their fair value. Additional disclosures concerning the management of credit risk have been provided in note 30.4

An assignment of all present and future rights and claims to material contracts, insurances and all other receivables has been pledged as security for the long-term borrowings and is referred to in note 22.

## 20. CASH AND CASH EQUIVALENTS

For the purposes of the statement of cash flows, cash and cash equivalents include cash on hand and in banks. Cash and cash equivalents at the end of the financial year as shown in the statement of cash flows can be reconciled to the related items in the statement of financial position as follows:

|  | Group            |           | Com      | pany      |
|--|------------------|-----------|----------|-----------|
|  | <b>2017</b> 2016 |           | 2017     | 2016      |
|  | K′000            | K'000     | K'000    | K'000     |
| Bank and cash balances                   | 160 365          | 77 694    | 159 943  | 77 442    |
| Bank overdraft - unsecured               | (61 967)         | (178 113) | (61 967) | (178 113) |
| Cash and cash equivalents at end of year | 98 398           | (100 419) | 97 976   | (100 671) |

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

## 21. SHARE CAPITAL AND PREMIUM

## Authorised:

|  | Group            |         | Company |         |
|--|------------------|---------|---------|---------|
|  | <b>2017</b> 2016 |         | 2017    | 2016    |
|  | K′000            | K'000   | K′000   | K'000   |
| 350 000 000 (2016: 350 000 000) ordinary shares of K0.01 each (2016: K0.01 each) | 3 500            | 3 500   | 3 500   | 3 500   |
| Issued and fully paid:   |                  |         |         |         |
| 316 571 385 (2016: 316 571 385) ordinary shares of K0.01 each (2016: K0.01 each) | 3 166            | 3 166   | 3 166   | 3 166   |
| Share premium  | 244 172          | 244 172 | 244 172 | 244 172 |
|  | 247 338          | 247 338 | 247 338 | 247 338 |

## 22. BORROWINGS

|   | Note     | Years of<br>repayment | Effective<br>Interest<br>rate (%) |           |           |           |           |
|---|----------|-----------------------|-----------------------------------|-----------|-----------|-----------|-----------|
|   | Note     | 2018 -                | 1410 (70)                         |           |           |           |           |
| Syndicated bank loan                          | а        | 2021                  | 26.26                             | 491 131   | 486 326   | 491 131   | 486 326   |
| Related party loans                           | b        |                       |                                   | 1 094 816 | 918 000   | 1 094 816 | 918 000   |
| Total borrowings                              |          |                       |                                   | 1 585 947 | 1 404 326 | 1 585 947 | 1 404 326 |
| Less:   |          |                       |                                   |           |           |           |           |
| Current portion - Syndicated bank             |          |                       |                                   |           |           |           |           |
| loan  | а        |                       |                                   | 140 000   | 62 150    | 140 000   | 62 150    |
| Current portion - related party loans         | b        |                       |                                   | 144 705   | 515 000   | 144 705   | 515 000   |
| Short-term portion                            |          |                       |                                   | 284 705   | 577 150   | 284 705   | 577 150   |
|   |          |                       |                                   | 1 201 242 | 007 170   | 1 201 242 | 007 170   |
| Long-term portion                             |          |                       |                                   | 1 301 242 | 827 176   | 1 301 242 | 827 176   |
| The amounts are due for repayment i 31 March: | n the fo | llowing years         | ending                            |           |           |           |           |
| 2017  |          |                       |                                   | -         | 577 150   | -         | 577 150   |
| 2018  |          |                       |                                   | 284 705   | 124 300   | 284 705   | 124 300   |
| 2019  |          |                       |                                   | 140 260   | 527 300   | 140 260   | 527 300   |
| 2020  |          |                       |                                   | 140 260   | 112 197   | 140 260   | 112 197   |
| 2021 and beyond                               |          |                       |                                   | 1 020 722 | 63 379    | 1 020 722 | 63 379    |
|   |          |                       |                                   | 1 585 947 | 1 404 326 | 1 585 947 | 1 404 326 |

#### Summary of borrowing arrangements

- a. The syndicated bank loan from four financial institutions was first drawn down in July 2015 in order to finance the Product Alignment and Refinery (PAAR) capital project. The final draw down was made in August 2016. The four participating banks are Barclays Bank, Stanbic Bank, Citibank and Zambia National Commercial Bank Plc. The loan is denominated in Zambian Kwacha. The loan is repayable in eight equal instalments commencing in January 2017 and attracts interest at the ruling 182 day Treasury Bill interest rate at the beginning of each interest period plus a 2.5% margin. The weighted average effective interest rate on the loan is 26.26% per annum. The loan is secured by way of a first legal mortgage over all fixed property to which the company holds title, a first fixed charge over all property, plant and machinery, a first agricultural and floating charge over agriculture assets, crops and stocks and assignment of all present and future rights and claims to material contracts, insurances and all other receivables.
- b. Loans from related parties are disclosed in Note 25.2.1.

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## 23. DEFERRED TAX LIABILITY

|   | Group    |          | Company  |          |
|---|----------|----------|----------|----------|
|   | 2017     | 2016     | 2017     | 2016     |
|   | K'000    | K'000    | K'000    | K'000    |
| Balance at beginning of year            | 129 091  | 120 292  | 103 285  | 96 411   |
| Restatement in terms of bearer plants   | -        | (9 741)  | -        | (8 681)  |
| Balance at beginning of year - restated | 129 091  | 110 551  | 103 285  | 87 730   |
| Charged to profit or loss:              |          |          |          |          |
| - Current year (credit)/charge          | (5 844)  | 16 325   | (4 911)  | 13 340   |
| - Prior year over provision             | (84)     | -        | (84)     | -        |
| Other comprehensive income              | 4 422    | 2 215    | 4 422    | 2 215    |
| Balance at end of year                  | 127 585  | 129 091  | 102 712  | 103 285  |
| Analysis of liability:                  |          |          |          |          |
| Property, plant and equipment           | 108 398  | 73 329   | 97 853   | 71 079   |
| Intangible asset                        | 6 790    | 6 790    | -        | -        |
| Factory overhaul costs                  | 5 481    | 5 894    | 5 481    | 5 894    |
| Growing cane                            | 41 865   | 49 844   | 34 667   | 41 226   |
| Tax losses                              | (37 106) | (10 017) | (37 106) | (10 017) |
| Other                                   | 2 157    | 3 251    | 1 817    | (4 897)  |
| Balance at end of year                  | 127 585  | 129 091  | 102 712  | 103 285  |

## 24. TRADE AND OTHER PAYABLES

Trade payables comprise amounts outstanding for trade purchases and on-going costs.

|                        | Group            |         | Company |         |
|------------------------|------------------|---------|---------|---------|
|                        | <b>2017</b> 2016 |         | 2017    | 2016    |
|                        | K'000            | K'000   | K′000   | K'000   |
| Trade payables         | 107 943          | 82 223  | 103 839 | 75 335  |
| Other payables         | 210 802          | 234 934 | 207 300 | 232 624 |
| Balance at end of year | 318 745          | 317 157 | 311 139 | 307 959 |

The directors consider that the carrying amount of trade and other payables approximates their fair value.

The group has financial risk management policies in place to ensure that suppliers are paid within the pre-agreed credit terms.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

### 25. AMOUNTS DUE TO/(BY) RELATED PARTIES

The Group, in the ordinary course of business, enters into various transactions with related parties.

#### 25.1 Holding Companies

The Group is controlled by the following entities:

| Names  | Туре                      | 2017  | 2016  |
|--|---------------------------|-------|-------|
| Illovo Group Holdings Limited, incorporated in Mauritius       | Immediate holding Company | 76.4% | 76.4% |
| Illovo Sugar Proprietary Limited, incorporated in South Africa | Illovo holding Company    | 76.4% | 76.4% |
| Associated British Foods plc, incorporated in United Kingdom   | Ultimate holding Company  | 76.4% | 39.2% |

#### 25.1.1 Ultimate Holding Company

On 28 June 2016, Associated British Foods plc ("ABF") acquired all the remaining ordinary shares in Illovo Sugar Proprietary Limited ("ISPL"). ABF now holds 100% of the issued share capital of ISPL and therefore has an effective ownership interest of 76.4% in the Group. There were no transactions between the company and Associated British Foods plc in the either the current year or the previous year.

#### 25.1.2 Illovo Holding Company

Illovo Sugar Proprietary Limited ("ISPL") holds 100% of the issued share capital of Illovo Group Holdings Limited and therefore has an effective ownership interest of 76.4% in the Group.

Transactions and balances with Illovo Sugar Proprietary Limited related to procurement services:

|                                     | Group            |         | Company |         |  |
|-------------------------------------|------------------|---------|---------|---------|--|
|                                     | <b>2017</b> 2016 |         | 2017    | 2016    |  |
|                                     | K′000            | K'000   | K′000   | K'000   |  |
| Trading balances owing by the Group | 86 094           | 63 762  | 84 167  | 62 801  |  |
| Procurement of goods and services   | 110 781          | 131 309 | 108 343 | 124 481 |  |
| Interest paid: procurement          | 4 522            | 2 363   | 4 430   | 2 314   |  |

The Group utilises the centralised procurement office to share in the benefit of the bulk purchasing power that arises from ISPL combining the procurement requirements of six operations to negotiate preferential supply arrangements. On receipt of an order from the Group, the centralised procurement office sources and purchases the required goods and services from third party suppliers. The cost of the goods and services procured, together with any transport costs, is recovered from the Group. No mark-up is charged on the recovery of the procurement expenditure and any pricing benefit negotiated with the third party supplier by the centralised procurement office is passed on to the Group. The decrease in the value of goods and services procured through the centralised procurement office relates to the Product Alignment and Refinery Project which was underway for the duration of the prior year and completed in May 2016.

The trading balance owing in respect of procurement expenditure is unsecured, is repayable within 30 days from statement date and only bears interest if the repayment terms have been exceeded, after which a market-related interest is charged. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balance will be settled by cash payments.

## 25.1 Holding Companies (Continued)

25.1.2 Illovo Holding Company (Continue)

Other transactions and balances with Illovo Sugar Proprietary Limited:

|                                     | Group            |        | Company |        |  |
|-------------------------------------|------------------|--------|---------|--------|--|
|                                     | <b>2017</b> 2016 |        | 2017    | 2016   |  |
|                                     | K′000            | K'000  | K'000   | K'000  |  |
| Trading balances owing by the Group | 54 528           | 24 264 | 54 528  | 24 264 |  |
| Operational support fees            | 29 699           | 29 798 | 29 699  | 29 798 |  |
| Cost reimbursement (general)        | 6 086            | 10 690 | 6 086   | 10 690 |  |
| Directors fees                      | 736              | 644    | 736     | 644    |  |

Operational support fees are charged to the Group in order to recover the costs of providing technical support, business support and operating a centralised procurement office. Technical support includes services rendered to monitor and improve agricultural and manufacturing performance as well as technical engineering services. Business support covers the provision of a range of services including legal, taxation, treasury, governance, human resources and information technology. The services provided by the centralised procurement office are detailed above. Operational support fees are charged on a cost-plus basis, allowing a margin of 8% with the exception of the procurement services component for which the margin is 15%.

Various third party costs incurred by the Group are paid for by ISPL and for which ISPL is reimbursed with no mark-up charged. ISPL is also compensated for the services rendered by G.B. Dalgleish, J.P. Hulley, M.H. Abdool-Samad and G.H. Williams (who resigned on 1 February 2017) as directors of the company.

The trading balance owing by the company represents amounts outstanding for transactions detailed above. The trading balance is unsecured, has no fixed repayment terms and does not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balance will be settled by cash payments.

#### 25.1.3 Immediate Holding Company

Transactions and balances with Illovo Group Holdings Limited ("IGHL"):

|                                     | Group            |        | Company |        |
|-------------------------------------|------------------|--------|---------|--------|
|                                     | <b>2017</b> 2016 |        | 2017    | 2016   |
|                                     | K′000            | K'000  | K′000   | K'000  |
| Trading balances owing to the Group | 28               | -      | 28      | -      |
| Cost recoveries (general)           | 28               | -      | 28      | -      |
| Dividends paid                      | -                | 36 282 | -       | 36 282 |

The trading balance owing to the Group by IGHL represents stock exchange related costs paid for by the Group on behalf of IGHL and for which the Group will be reimbursed. The trading balance is unsecured, has no fixed repayment terms and does not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balance will be settled by cash payments.

## 25.2 Fellow Subsidiaries of the Company

#### 25.2.1 Illovo Group Financing Services ("IGFS")

|                                     |                       |                      | Gro       | up      | Comp      | any     |
|-------------------------------------|-----------------------|----------------------|-----------|---------|-----------|---------|
|                                     |                       |                      | 2017      | 2016    | 2017      | 2016    |
|                                     |                       |                      | K′000     | K'000   | K'000     | K′000   |
| Funding balances owing by the Group |                       |                      |           |         |           |         |
|                                     |                       | Effective            |           |         |           |         |
|                                     | Years of<br>repayment | Interest<br>rate (%) |           |         |           |         |
| Loan 1 - Zambian Kwacha             | 2020                  | 24.35                | 547 111   | 515 000 | 547 111   | 515 000 |
| Loan 2 - Zambian Kwacha             | 2018                  | 24.83                | 403 000   | 403 000 | 403 000   | 403 000 |
| Loan 3 - US Dollar                  | 2018                  | 3.98                 | 144 705   | -       | 144 705   | -       |
| Total related party borrowings      |                       |                      | 1 094 816 | 918 000 | 1 094 816 | 918 000 |
| Current portion - Loan 1            |                       |                      | -         | 515 000 | -         | 515 000 |
| Current portion - Loan 3            |                       |                      | 144 705   | -       | 144 705   | -       |
| Short-term portion                  |                       |                      | 144 705   | 515 000 | 144 705   | 515 000 |
| Long-term portion                   |                       |                      | 950 111   | 403 000 | 950 111   | 403 000 |
| Trading balances owing by the Group |                       |                      |           |         |           |         |
| Accrued interest - Loan 1           |                       |                      | 142 195   | 54 464  | 142 195   | 54 464  |
| Accrued interest - Loan 2           |                       |                      | 165 111   | 49 386  | 165 111   | 49 386  |
| Accrued interest - Loan 3           |                       |                      | -         | -       | -         | -       |
|                                     |                       |                      | 307 306   | 103 850 | 307 306   | 103 850 |
| Trading balances owing by the Group |                       |                      |           |         |           |         |
| Loan 1 - Zambian Kwacha             |                       |                      | 152 995   | 102 800 | 152 995   | 102 800 |
| Loan 2 - Zambian Kwacha             |                       |                      | 130 387   | 91 293  | 130 387   | 91 293  |
|                                     |                       |                      | 283 382   | 194 093 | 283 382   | 194 093 |

The Group has three loans from IGFS. Loans 1 and 2 are long-term in nature and were novated by IGHL to IGFS on 1 August 2015. On 9 June 2016, an additional amount of K32 million was drawn down from the Loan 1 facility in order to finance a portion of the Product Alignment and Refinery project. Loan 3 was advanced at the end of March 2017 in order to assist with the Group's working capital funding requirements and is short-term in nature.

The balance owing on Loan 1 comprises K547 million capital (2016: K515 million) and K142 million accrued interest (2016: K54 million). The loan is denominated in Zambian Kwacha, is unsecured and attracts interest at the ruling 91 day T-Bill rate at the beginning of each interest period plus a 4% margin. The interest rate is reset at the prevailing 91 day T-Bill rate on or before 30 June, 30 September, 31 December and 31 March. During the current financial year, the repayment date of the loan was extended from 31 March 2017 to 31 March 2020 by mutual agreement between the Group and IGFS.

The balance owing on Loan 2 comprises K403 million capital (2016: K403 million) and K165 million accrued interest (2016: K49 million). The loan is denominated in Zambian Kwacha, is unsecured and attracts interest at the ruling 182 day T-Bill rate plus a 2.25% margin. The interest rate is reset bi-annually at the prevailing 182 day T-Bill rate on or before 30 September and 31 March. The loan is to be fully repaid by 25 October 2018.

The balance owing on Loan 3 comprises K145 million capital (2016: Nil). The loan is denominated in US Dollars, is unsecured and attracts interest at the ruling 1 month US LIBOR rate plus a 3.00% margin. The loan is to be fully repaid by 31 March 2018. The US\$ denominated loan will be repaid using future foreign currency export proceeds earned from regional markets to minimise any realised exchange losses.

# 25. AMOUNTS DUE TO/(BY) RELATED PARTIES (Continued)25.2 Fellow Subsidiaries of the Company (Continued)

#### 25.2.2 Illovo Group Marketing Services Limited ("IGMS")

|                                    | Group            |        | Company |        |  |
|------------------------------------|------------------|--------|---------|--------|--|
|                                    | <b>2017</b> 2016 |        | 2017    | 2016   |  |
|                                    | K'000            | K'000  | K'000   | K'000  |  |
| Trading balance owing by the Group | 28 833           | 57 303 | 28 833  | 57 303 |  |
| Trading balance owing to the Group | -                | 2 118  | -       | 2 118  |  |
| Export agency commission           | 11 698           | 23 637 | 11 698  | 23 637 |  |
| Logistics cost reimbursement       | 7 946            | 26 311 | 7 946   | 26 311 |  |

Illovo Group Marketing Services Limited ("IGMS") is the Group's appointed agent to coordinate and manage the marketing, sale and distribution of all the Group's export sugar for which it receives a commission. The commission expense declined year-on-year largely in line with the reduction in the commission rate from 2% to 1%, effective 1 April 2016. The commission rate was reduced to account for lower export activity in European markets.

Third party export logistics costs incurred by the company are paid for on its behalf by IGMS and for which IGMS is reimbursed with no mark-up charged. The reimbursement for logistics costs declined year-on-year in line with lower volumes exported to Europe.

Trading balance owing by the Group to IGMS represent amounts outstanding for commissions and logistic costs yet to be reimbursed. In the prior year, the trading balance owing to the Group by IGMS represents proceeds received from export customers over the year-end cutoff which, as a result, were not able to be remitted to the company. All trading balances with IGMS are unsecured, have no fixed repayment terms and do not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balances will be settled by cash payments.

#### 25.2.3 Mitra Sugar Limited ("Mitra")

|  | Group            |         | Company |         |
|--|------------------|---------|---------|---------|
|  | <b>2017</b> 2016 |         | 2017    | 2016    |
|  | K'000            | K'000   | K′000   | K'000   |
| Trading balance owing to the Group                                 | -                | 753     | -       | 753     |
| Sales transactions to third parties through Mitra supply contracts | 52 231           | 180 309 | 52 231  | 180 309 |

Mitra has long-term supply contracts with third parties in preferential European markets. The Group accesses these contracts through its agent, IGMS. Mitra charges IGMS a handling fee per ton of sugar exported and no margin is retained by Mitra on these sales. IGMS absorbs the handling fee as part of its commission and does not on charge this to the Group. Sales through Mitra declined year-on-year as the sales volumes committed by Mitra to third party customers, and the resultant obligations, have been fulfilled and the long-term supply contracts have ended.

Trading balance owing to the Group by Mitra represents proceeds received from export customers over the year-end cut-off which, as a result, were not able to be remitted to the Group. The trading balance is unsecured, has no fixed repayment terms and does not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balance will be settled by cash payments.

## 25.2 Fellow Subsidiaries of the Company (Continued)

## 25.2.4 East African Supply Proprietary Limited ("EAS")

|                                      | Group            |       | Com                         | Company |  |
|--------------------------------------|------------------|-------|-----------------------------|---------|--|
|                                      | <b>2017</b> 2016 |       | <b>2017</b> 20 <sup>-</sup> |         |  |
|                                      | K'000            | K'000 | K′000                       | K'000   |  |
| Trading balance owing by the Company | 177              | 97    | 177                         | 97      |  |
| Air services                         | 1 231            | 1 463 | 1 231                       | 1 463   |  |

EAS recovers the cost of air services provided to the Group necessary to facilitate the provision of operational support and director services by Illovo Sugar Proprietary Limited.

The trading balance owing by the Group to EAS in respect of air services is unsecured, has no fixed repayment terms and does not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balance will be settled by cash payments.

#### 25.2.5 Illovo Sugar Ireland ("ISI")

| Gr    | oup   | Com   | pany  |
|-------|-------|-------|-------|
| 2017  |       | 2017  | 2016  |
| K'000 | K'000 | K′000 | K'000 |
| -     | 119   | -     | 119   |

ISI previously held a contract with the company for the provision of operational support services such as technical support, business support and operating a centralised procurement office. ISI operations have since been discontinued and this service is now being provided by ISPL as disclosed above.

There are no outstanding balances owing to or by the Group.

## 25.2.6 Illovo Sugar (South Africa) Limited ("ISSA")

|                                    | Group            |        | Company |        |
|------------------------------------|------------------|--------|---------|--------|
|                                    | <b>2017</b> 2016 |        | 2017    | 2016   |
|                                    | K'000            | K'000  | K′000   | K'000  |
| Trading balance owing to the Group | -                | 1 403  | -       | 1 403  |
| Trading balance owing by the Group | 6 929            | 1 289  | 6 929   | 1 289  |
| Export sugar sales                 | 38 308           | 66 613 | 38 308  | 66 613 |
| Distribution cost reimbursement    | 2 574            | 10 692 | 2 574   | 10 692 |

During the current and prior year, a limited amount of sugar was sold to ISSA on either the same commercial terms and conditions that would be available to third party customers or on more favourable commercial terms to the Group (e.g. pre-export funding).

Certain distribution costs incurred by the Group are paid for on its behalf by ISSA and for which ISSA is reimbursed with no mark-up charged.

In the prior year, the trading balance owing to the Group by ISSA represented proceeds outstanding for the sale of sugar. The trading balance owing by the Group to ISSA represents distribution costs yet to be reimbursed. The trading balances are unsecured, but have repayment terms in line with those applicable to third party customers (i.e. interest is payable on overdue accounts). No expense has been recognised in the current or prior year in respect

25.2

## 25. AMOUNTS DUE TO/(BY) RELATED PARTIES (Continued)

Fellow Subsidiaries of the Company (Continued)

25.2.6 Illovo Sugar (South Africa) Limited ("ISSA") (Continued)

of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balances will be settled by cash payments.

#### 25.2.7 Kilombero Sugar Company Limited ("KSC")

|          | Group |        | Com   | Company |  |
|----------|-------|--------|-------|---------|--|
|          | 2017  |        | 2017  | 2016    |  |
|          | K′000 | K'000  | K′000 | K'000   |  |
|          | -     | 12 114 | -     | 12 114  |  |
| general) | 455   | 557    | 455   | 557     |  |

During the prior year, a limited amount of sugar was sold to KSC on the same commercial terms and conditions that would be available to third party customers.

Certain costs (e.g. internal audit costs) are paid for by the Group on behalf of KSC and are recovered by the company with no mark-up.

There are no outstanding balances owing to or by the Group.

## 25.2.8 Other fellow subsidiaries

|                                    | Gro   | oup   | Company |       |  |
|------------------------------------|-------|-------|---------|-------|--|
|                                    | 2017  |       | 2017    | 2016  |  |
|                                    | K'000 | K'000 | K′000   | K'000 |  |
| Trading balance owing to the Group |       |       |         |       |  |
| - Illovo Sugar (Malawi) Limited    | 33    | 85    | 33      | 85    |  |
| Cost reimbursement (general)       |       |       |         |       |  |
| - Ubombo Sugar Limited             | 63    | -     | 63      | -     |  |
| Cost recoveries (general)          |       |       |         |       |  |
| - Illovo Sugar (Malawi) Limited    | 428   | 854   | 428     | 854   |  |

Various costs are paid for by the Group on behalf of other fellow subsidiaries. Similarly, various costs are paid for by other fellow subsidiaries on behalf of the Group. All such costs are recovered and/or reimbursed with no mark-up charged.

All trading balances related to cost recoveries and/or reimbursements are unsecured, have no fixed repayment terms and do not bear interest. No expense has been recognised in the current or prior year in respect of a bad or doubtful debt and no allowance for doubtful debts has been recognised. The balances will be settled by cash payments.

## 25.3 Subsidiary of Zambia Sugar Plc.

The Company holds 100% of the ordinary share capital for Tukunka Agricultural Ltd. Tukunka Agricultural Ltd owns 85.73% of the ordinary share capital for Nanga Farms Plc. The Company, therefore has an effective ownership interest of 85.73% in Nanga Farms Plc. The Company has entered into a long term agreement with Nanga Farms for the supply of sugar cane.

|                                      | Group |       | Company |        |
|--------------------------------------|-------|-------|---------|--------|
|                                      | 2017  |       | 2017    |        |
|                                      | K'000 | K'000 | K′000   | K'000  |
| Nanga Farms Plc                      |       |       |         |        |
| Trading balance owing by the Company | -     | -     | 38 790  | 22 569 |
| Operational support fees received    | -     | -     | 1 827   | 1 549  |
| Cane purchases                       | -     | -     | 129 129 | 91 079 |
| Dividend income                      | -     | -     | 26 926  | 19 804 |
| Interest paid on overdue balances    | -     | -     | 13 809  | 6 152  |

Operational support income is received by the company from Nanga Farms Plc for costs recovered in providing technical support and business support. Technical support includes services rendered to monitor and improve agricultural performance. Business support covers the provision of a range of services including legal, taxation, treasury, governance, human resources and information technology.

The trading balance owing by the company represents amounts outstanding for the supply of sugarcane. The trading balance is unsecured, has no fixed repayment terms and bears interest at variable market-related rates. The balance will be settled by cash payments.

## 25.4 Related Party Balances - Summary

|   |        | Gro     | oup     | Com     | pany    |
|---|--------|---------|---------|---------|---------|
|   |        | 2017    | 2016    | 2017    | 2016    |
|   | Note   | K'000   | K'000   | K'000   | K'000   |
| Long-term borrowings                        |        |         |         |         |         |
| Illovo Group Financing Services             | 25.2.1 | 950 111 | 403 000 | 950 111 | 403 000 |
| Short-term borrowings                       |        |         |         |         |         |
| Illovo Group Financing Services             | 25.2.1 | 144 705 | 515 000 | 144 705 | 515 000 |
| Amounts due by related parties              |        |         |         |         |         |
| Illovo Group Holdings Limited               | 25.1.3 | 28      | -       | 28      | -       |
| Illovo Group Marketing Services Limited     | 25.2.2 | -       | 2 118   | -       | 2 118   |
| Illovo Sugar (South Africa) Limited         | 25.2.6 | -       | 1 403   | -       | 1 403   |
| Mitra Sugar Limited                         | 25.2.3 | -       | 753     | -       | 753     |
| Illovo Sugar (Malawi) Limited               | 25.2.8 | 33      | 85      | 33      | 85      |
|   |        | 61      | 4 359   | 61      | 4 359   |
| Amounts due to related parties              |        |         |         |         |         |
| Illovo Sugar Limited - Procurement Division | 25.1.2 | 86 094  | 63 762  | 84 167  | 62 801  |
| Illovo Sugar Limited - Corporate Division   | 25.1.2 | 54 528  | 24 264  | 54 528  | 24 264  |
| Illovo Group Financing Services             | 25.2.1 | 307 306 | 103 850 | 307 306 | 103 850 |
| Illovo Group Marketing Services Limited     | 25.2.2 | 28 833  | 57 303  | 28 833  | 57 303  |
| Illovo Sugar (South Africa) Limited         | 25.2.6 | 6 929   | 1 289   | 6 929   | 1 289   |
| East African Supply (Pty) Limited           | 25.2.4 | 177     | 97      | 177     | 97      |
| Ubombo Sugar Limited                        | 25.2.8 | 16      | -       | 16      | -       |
| Nanga Farms Plc                             | 25.3   | -       | -       | 38 790  | 22 569  |
|   |        | 483 883 | 250 565 | 520 746 | 272 173 |

## 25.5 Related Party Transactions - Summary

|  |        |  | Gro     |         | Com      | nany    |
|--|--------|--|---------|---------|----------|---------|
|  |        |  | 2017    |         | Com      |         |
|  |        |  |         | 2016    | 2017     | 2016    |
|  |        | N. C                                   | K'000   | K'000   | K'000    | K'000   |
|  | Note   | Nature of<br>transaction               |         |         |          |         |
| Incomo   | Note   | liansaction                            |         |         |          |         |
| Income   |        |  |         |         |          |         |
| Illovo Sugar (South Africa)<br>Limited               | 25.2.6 |  | 38 308  | 66 613  | 38 308   | 66 613  |
|  | 20.2.0 | Export revenue                         | 30 300  | 00 013  | 30 300   | 00 013  |
| Kilombero Sugar Company<br>Limited                   | 25.2.7 | Export revenue                         | -       | 12 114  | -        | 12 114  |
| Kilombero Sugar Company                              |        |  |         |         |          |         |
| Limited  | 25.2.7 | Cost recoveries                        | 455     | 557     | 455      | 557     |
| Illovo Sugar (Malawi) Limited                        | 25.2.8 | Cost recoveries                        | 428     | 854     | 428      | 854     |
| Illovo Group Holdings Limited                        | 25.1.3 | Cost recoveries                        | 28      | -       | 28       | -       |
|  |        |  | 39 219  | 80 138  | 39 2 1 9 | 80 138  |
| Expenditure  |        |  |         |         |          |         |
|  |        | Goods and                              |         |         |          |         |
| Illovo Sugar (Pty) Limited -                         |        | services                               |         |         |          |         |
| Procurement Division                                 | 25.1.2 | procured                               | 110 781 | 131 309 | 108 343  | 124 481 |
| Illovo Sugar (Pty) Limited -                         |        | Operational                            |         |         |          |         |
| Corporate Division                                   | 25.1.2 | support                                | 29 699  | 29 798  | 29 699   | 29 798  |
| Illovo Sugar (Pty) Limited -                         |        | Cost                                   |         |         |          |         |
| Corporate Division                                   | 25.1.2 | reimbursement                          | 6 086   | 10 690  | 6 086    | 10 690  |
| Illovo Sugar (Pty) Limited -                         |        |  |         |         |          |         |
| Corporate Division                                   | 25.1.2 | Directors fees                         | 736     | 644     | 736      | 644     |
| Illovo Group Marketing<br>Services Limited           | 25.2.2 | Export agency<br>commission            | 11 698  | 23 637  | 11 698   | 23 637  |
| Illovo Group Marketing                               |        | Cost                                   |         |         |          |         |
| Services Limited                                     | 25.2.2 | reimbursement                          | 7 946   | 26 311  | 7 946    | 26 311  |
| East African Supply (Pty)<br>Limited                 | 25.2.4 | Air services                           | 1 231   | 1 463   | 1 231    | 1 463   |
| Illovo Sugar (South Africa)                          |        | Cost                                   |         |         |          |         |
| Limited  | 25.2.6 | reimbursement                          | 2 574   | 10 692  | 2 574    | 10 692  |
|  |        | Cost                                   |         |         |          |         |
| Ubombo Sugar Limited                                 | 25.2.8 | reimbursement                          | 63      | -       | 63       | -       |
|  |        |  | 170 814 | 234 544 | 168 376  | 227 716 |
|  |        |  |         |         |          |         |
| Financing costs                                      |        |  |         |         |          |         |
|  |        | Overdue                                |         |         |          |         |
| Illovo Sugar (Pty) Limited -<br>Procurement Division | 25.1.2 | trading<br>balances                    | 4 522   | 2 363   | 4 430    | 2 314   |
| Flocurement Division                                 | 20.1.Z |  | 4 522   | 2 303   | 4 4 3 0  | 2 3 1 4 |
| Illovo Sugar Einopoing Sonvisoo                      | 25.2.1 | Funding                                | 283 382 | 194 093 | 283 382  | 194 093 |
| Illovo Sugar Financing Services                      | 20.2.1 | balances<br>Overdue                    | 203 302 | 194 093 | 203 302  | 194 093 |
|  |        | trading                                |         |         |          |         |
| Illovo Sugar Financing Services                      | 25.2.5 | balances                               | -       | 119     | -        | 119     |
| novo ougur i manoing ocriticos                       | 20.2.0 | bularioes                              | 287 904 | 196 575 | 287 812  | 196 526 |
|  |        |  | 207 004 | 100 070 | 207 012  | 100 020 |
| Other  |        |  |         |         |          |         |
| Illovo Group Holdings Limited                        | 25.1.3 | Dividends<br>Sales to<br>third parties |         | 36 282  |          | 36 282  |
|  |        | through supply                         |         |         |          |         |
| Mitra Sugar Limited                                  | 25.2.3 | contracts                              | 52 231  | 180 309 | 52 231   | 180 309 |
|  |        |  |         |         |          |         |

## 25.6 Compensation of key management

|                              | Salary<br>(K'000) | Housing<br>Allowance<br>(K'000) | Car<br>Allowance<br>(K'000) | Air Fares<br>Allowance<br>(K'000) | Medicals<br>(K'000) | Bonus<br>(K'000) | Retirement<br>Benefit<br>(K'000) | Phantom<br>Shares Option<br>Scheme<br>(K'000) |
|------------------------------|-------------------|---------------------------------|-----------------------------|-----------------------------------|---------------------|------------------|----------------------------------|---|
| Non-Executive                |                   |                                 |                             |                                   |                     |                  |                                  |   |
| Fidelis Banda                | 210               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Monica Musonda               | 184               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Ami Mpungwe                  | 184               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Dipak Patel                  | 177               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Gavin Dalgleish <sup>4</sup> | 184               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Mohammed<br>Abdool-Samad ⁴   | 184               | _                               | _                           | -                                 | _                   | -                | -                                | _   |
| John Hulley <sup>4</sup>     | 184               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
| Guy Williams <sup>14</sup>   | 153               | -                               | -                           | -                                 | -                   | -                | -                                | -   |
|                              |                   |                                 |                             |                                   |                     |                  |                                  |   |
| Executive                    |                   |                                 |                             |                                   |                     |                  |                                  |   |
| Rebecca Katowa               | 1 357             | 407                             | Company<br>Car              | -                                 | Company<br>Medical  | 746              | 10                               | 199   |
| Graham Rolfe <sup>2</sup>    | 1 170             | Company<br>House                | Company<br>Car              | -                                 | 10                  | 501              | 77                               | 45  |

<sup>1</sup> - Resigned as a Director of the Board on 1 February 2017.

957

1 079

Marc Pousson<sup>3</sup>

Henry K. Mambwe

<sup>2</sup> - Was appointed as Operations Director on 1 October 2016. Remuneration figures shown are from 1 October 2016 to 31 March 2017.

174

410

547

9

Company

Medical

41

161

251

162

Company

Company

Car

Car

<sup>3</sup> - Resigned as Operations Director on 30 September 2016. Remuneration figures shown are from 1 April 2016 to 30 September 2016.

<sup>4</sup> - Fees earned by these directors, who are nominated by the Group's majority shareholder, are paid to ISPL.

Company

Company

House

House

## 26. DERIVATIVE FINANCIAL INSTRUMENTS

#### (a). Derivative financial instruments

|   | Gro    | oup      | Company |          |  |
|---|--------|----------|---------|----------|--|
|   | 2017   |          | 2017    | 2016     |  |
|   | K'000  | K'000    | K'000   | K'000    |  |
| Forward exchange contracts - designated as cash flow hedges | 25 204 | (19 020) | 25 204  | (19 020) |  |
| Comprising:   |        |          |         |          |  |
| Assets  | 25 204 | 3 201    | 25 204  | 3 201    |  |
| Liabilities   | -      | (22 221) | -       | (22 221) |  |
|   | 25 204 | (19 020) | 25 204  | (19 020) |  |

The fair values of derivative instruments are determined using inputs that are observable, either directly (i.e., as prices), or indirectly (i.e., derived from prices), other than quoted prices in an active market and therefore fall into the level 2 fair value category. Additional disclosures concerning the derivative financial instruments used to manage currency risk have been provided in Note 30.3.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

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## 26. DERIVATIVE FINANCIAL INSTRUMENTS (Continued)

## (b). Derivative financial instruments - amounts reclassified to profit and loss

|                          | Group    |         | Company  |         |
|--------------------------|----------|---------|----------|---------|
|                          | 2017     | 2016    | 2017     | 2016    |
|                          | K'000    | K'000   | K′000    | K'000   |
| Hedging (gains) / losses | (36 609) | 190 376 | (36 609) | 190 376 |
|                          |          |         |          |         |

## 27. PROVISIONS

| 2017<br>K'000 | 2016<br>K'000      | 2017<br>K'000   | 2016  |
|---------------|--------------------|---|---|
|               | K'000              | K'000   | 1//000  |
|               |                    |   | K'000   |
| 11 226        | 9 405              | 11 226  | 9 405   |
| 14 168        | 11 226             | 14 168  | 11 226  |
| (11 226)      | (9 405)            | (11 226)  | (9 405)   |
| 14 168        | 11 226             | 14 168  | 11 226  |
|               |                    |   |   |
| 14 168        | 11 226             | 14 168  | 11 226  |
|               | (11 226)<br>14 168 | 11 226       9 405         14 168       11 226         (11 226)       (9 405)         14 168       11 226 | 11 226         9 405         11 226           14 168         11 226         14 168           (11 226)         (9 405)         (11 226)           14 168         11 226         14 168 |

The provision represents annual leave accrued. The provision for annual leave is calculated at current salary and wage rates multiplied by the number of available leave days. There are no uncertainties envisaged that may affect the above provision.

## 28. CAPITAL COMMITMENTS

| Gro    | up      | Com    | Company |  |
|--------|---------|--------|---------|--|
| 2017   | 2016    | 2017   | 2016    |  |
| K'000  | K'000   | K'000  | K'000   |  |
| 16 440 | 120 249 | 14 640 | 120 249 |  |
| 14 015 | 54 768  | 12 857 | 42 626  |  |
| 30 455 | 175 017 | 27 497 | 162 875 |  |

Capital expenditure will be financed from cash resources, short term borrowings and external debt financing.

## 29. CHANGE IN ACCOUNTING POLICY

The Group has restated certain transactions and balances presented in the financial statements to reflect the effect of the revised International Financial Reporting Standards relating to IAS 16 Property, plant and equipment and IAS 41 Agriculture.

## IAS 16 Property, plant and equipment: Bearer Plants

"As a result of the amendments to IAS 16 Property, Plant & Equipment and IAS 41 Agriculture, the Group has revised its accounting policy with respect to the treatment of cane roots. The amendments define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment. Bearer plants are measured using either the cost model or the revaluation model and not at fair value as previously measured.

Cane roots meet the definition of a bearer plant and has had the following impact on the Group:

- Cane roots are no longer separately disclosed on the statement of financial position, rather has been included as a separate category within the property, plant and equipment note
- Cane roots are measured using the cost model and not at fair value, with the definition of replant costs aligned to that of the requirements of IAS 16
- The cost of replanting fields is no longer recognised in profit or loss, however is capitalised to property, plant and equipment.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

## 29. CHANGE IN ACCOUNTING POLICY (Continued)

The impact of the application of the above revised standards on the Group's financial results and financial position is disclosed below.

## (a). Statement of profit or loss

and other comprehensive income

|   |                        | GROUP                              |             | COMPANY             |                                    |             |  |
|---|------------------------|------------------------------------|-------------|---------------------|------------------------------------|-------------|--|
|   | For the yea            | ar ended 31 M                      | arch 2016   | For the yea         | ar ended 31 M                      | arch 2016   |  |
|   | Previously<br>reported | Restatement<br>effect of IAS<br>16 | Restated    | Previously reported | Restatement<br>effect of IAS<br>16 | Restated    |  |
|   | K'000                  | K'000                              | K'000       | K'000               | K'000                              | K'000       |  |
| Revenue   | 2 015 435              | -                                  | 2 015 435   | 2 015 435           | -                                  | 2 015 435   |  |
| Cost of sales   | (990 365)              | (38 803)                           | (1 029 168) | (1 039 541)         | (33 322)                           | (1 072 863) |  |
| Gross profit  | 1 025 070              | (38 803)                           | 986 267     | 975 894             | (33 322)                           | 942 572     |  |
| Other gains   | 606                    | -                                  | 606         | 606                 | -                                  | 606         |  |
| Distribution expenses   | (353 886)              | -                                  | (353 886)   | (353 886)           | -                                  | (353 886)   |  |
| Administrative expenses   | (305 571)              | -                                  | (305 571)   | (300 829)           | -                                  | (300 829)   |  |
| Operating profit  | 366 219                | (38 803)                           | 327 416     | 321 785             | (33 322)                           | 288 463     |  |
| Dividend income   | -                      | -                                  | -           | 19 804              | -                                  | 19 804      |  |
| Net finance costs   | (221 915)              | -                                  | (221 915)   | (227 583)           | -                                  | (227 583)   |  |
| Profit before taxation  | 144 304                | (38 803)                           | 105 501     | 114 006             | (33 322)                           | 80 684      |  |
| Taxation  | (23 785)               | 3 880                              | (19 905)    | (16 887)            | 3 332                              | (13 555)    |  |
| Profit for the year   | 120 519                | (34 923)                           | 85 596      | 97 119              | (29 990)                           | 67 129      |  |
| Attributable to:  |                        |                                    |             |                     |                                    |             |  |
| Shareholders of Zambia Sugar Plc  | 114 354                | (34 219)                           | 80 135      | 97 119              | (29 990)                           | 67 129      |  |
| Non-controlling interest  | 6 165                  | (704)                              | 5 461       | -                   | -                                  | -           |  |
|   | 120 519                | (34 923)                           | 85 596      | 97 119              | (29 990)                           | 67 129      |  |
| Other Comprehensive Income<br>Items that will not be reclassified<br>subsequently to profit or loss |                        |                                    |             |                     |                                    |             |  |
| Adjustments in respect of cash flow<br>hedges   | 22 153                 | -                                  | 22 153      | 22 153              | -                                  | 22 153      |  |
| Tax effect of cash flow hedges  | (2 215)                | -                                  | (2 215)     | (2 215)             | -                                  | (2 215)     |  |
| Total comprehensive income for the year   | 140 457                | (34 923)                           | 105 534     | 117 057             | (29 990)                           | 87 067      |  |
| Attributable to:  |                        |                                    |             |                     |                                    |             |  |
| Shareholders of Zambia Sugar Plc  | 134 292                | (34 219)                           | 100 073     | 117 057             | (29 990)                           | 87 067      |  |
| Non-controlling interest  | 6 165                  | (704)                              | 5 461       | -                   | -                                  | -           |  |
|   | 140 457                | (34 923)                           | 105 534     | 117 057             | (29 990)                           | 87 067      |  |

## 29. CHANGE IN ACCOUNTING POLICY (Continued)

## (b). Statement of financial position

| For the year ended 31 March 2016         For the year ended 31 March 2016         For the year ended 31 March 2016         Restatement<br>encode of the second |                                  |             |               | GRC       | UP        |               |           |
|---|----------------------------------|-------------|---------------|-----------|-----------|---------------|-----------|
| Previously<br>reported         effect of IAS<br>reported         Restated<br>Frequencial         Previously<br>Frequencial         effect of IAS<br>Frequencial         Restated<br>Frequencial           ASSETS         2.030.635         (136.205)         1.894.430         1.400.600         (97.402)         1.333.198           Property, plant and equipment<br>Intangible asset         1.732.341         94.187         1.826.528         1.227.306         97.990         1.325.296           Cane roots         2.303.392         (230.392)         -         1.97.323.1         94.187         1.826.235         1.017.202         -         67.902           Current assets         1.386.335         -         1.848.30         -         1.017.202         -         1.017.202           Inventories         Growing cane         496.728         -         496.728         315.737         -         315.737           Factory overhaul costs         55.9440         -         55.469         322.434         -         32.24.34         -         32.43.24         -         32.43.24         -         32.43.44         -         6.394         -         -         -         -         -         -         -         -         -         -         -         -         -         -         7.7.   |                                  | For the yea | r ended 31 Ma |           |           | r ended 31 Ma | arch 2015 |
| reported         16         Restated         reported         K1000         K1000         K1000         K1000           ASSETS         2.030.635         (136.205)         1.894.430         1.400.600         (97.402)         1.333.199           Property, plant and equipment<br>Intanglole asset         67.902         -67.902         67.902         -7.902         -7.912         -1.917.922         -         -7.917.923  |                                  |             |               |           |           |               |           |
| K000         K000         K000         K000         K000         K000           ASSETS         0.30 635         (136 205)         1894 430         1409 600         (97 402)         1393 198           Property, plant and equipment<br>Intangible asset         1.732 341         94 187         1826 528         1227 306         97 990         1325 296           Cane roots         230 392         (230 392)         (230 392)         (195 392)         (195 392)         (197 202)           Inventories         1386 335         0         134 814         134 814         134 813           Growing cane         164 330         164 330         134 814         322 483         322 483           Protry overhaul costs         58 940         58 940         48 232         48 232           Trade and other receivables         574 689         571 689         571 689         571 689         571 689           Cash and bank balances         77 694         77 884         77 884         77 884         77 884           Total assets         3 416 970         (136 205)         328 0785         267 805         96 300         878 315           Share capital and premium         247 338         247 338         247 338         247 338         247 338  |                                  |             |               | Restated  | · · ·     |               | Restated  |
| ASSETS         2 030 635         (136 205)         1 894 430         1 490 600         (97 402)         1 333 198           Property, plant and equipment<br>Intangible asset         1 732 341         94 187         1 826 528         1 227 306         97 900         1 325 298           Current assets         1 336 335         -         67 902         -         67 902         -         67 902         -         67 902         -         700 <td></td> <td>•</td> <td></td> <td></td> <td>•</td> <td></td> <td></td>  |                                  | •           |               |           | •         |               |           |
| Non-current assets         2 030 635         (136 205)         1 894 430         1 490 600         (97 402)         1 333 198           Property, plant and equipment<br>Intangible asset         1 732 341         94 187         1 826 528         1 227 306         97 990         67 902         1017 202  | ASSETS                           | 1000        | 10000         | 1000      | 1000      | 1000          | 1000      |
| Intangible asset<br>Care roots         67 902<br>230 392         67 902<br>(230 392)         67 902<br>(195 392)         67 902<br>(195 392)           Current assets         1 386 335         1 386 335         1 017 202         1 017 202           Inventories         1 64 330         1 64 330         1 34 814         -         1 34 814           Growing cane         496 728         -         496 728         315 737         -         315 737           Factory overhaul costs         58 940         -         63 940         -         -         -           Current tasset         6 394         -         -         -         -         -           Amounts due by related parties         3 201         -         3 201         -         -         -           Carlen tassets         6 394         -         -         -         -         -           Amounts due by related parties         3 201         -         3 201         -         -         -           Calput stributibut to shareholders         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           Current tassets         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 40 </td <td></td> <td>2 030 635</td> <td>(136 205)</td> <td>1 894 430</td> <td>1 490 600</td> <td>(97 402)</td> <td>1 393 198</td>   |                                  | 2 030 635   | (136 205)     | 1 894 430 | 1 490 600 | (97 402)      | 1 393 198 |
| Cane roots         230 392         (230 392)         195 392         (195 392)         .           Current assets         1 386 335         1 386 335         1017 202         1017 202           Inventories         144 330         164 330         134 814         134 814           Growing cane         496 728         496 728         315 737         315 737           Factory overhaul costs         58 940         58 940         42 322         48 232           Trade and other receivables         574 689         382 434         -         -           Derivative financial instruments         3 201         3 201         936         -         938           Current tax asset         6 394         - </td <td>Property, plant and equipment</td> <td>1 732 341</td> <td>94 187</td> <td>1 826 528</td> <td>1 227 306</td> <td>97 990</td> <td></td>   | Property, plant and equipment    | 1 732 341   | 94 187        | 1 826 528 | 1 227 306 | 97 990        |           |
| Current assets         1 386 335         -         1 386 335         1017 202         -         1 017 202           Inventories         164 330         -         164 330         134 814         -         134 814           Growing cane         496 728         -         58 940         -         58 940         48 232         -         48 232           Tade and other receivables         574 689         -         574 689         382 434         -         382 434           Derivative financial instruments         3 201         -         3 201         -         -         -           Amounts due by related parties         4 359         -         4 359         57 165         -         57 165           Cash and bank balances         77 694         -         -         -         -         -           Curity AND LIABILITIES         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           Calita assets         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           Calita redemption reserve         40         -         40         -         40         -         40         -         40   | Intangible asset                 | 67 902      | -             | 67 902    | 67 902    | -             | 67 902    |
| Inventories         164 330         164 330         164 330         134 814           Growing cane         496 728         496 728         315 737         315 737           Factory overhaul costs         58 940         58 940         48 232         48 232           Trade and other receivables         574 689         326 434         382 434         382 434           Derivative financial instruments         3 201         3 201         936         936           Current tax asset         6 394         6 394         -         -           Amounts due by related parties         7 7694         77 694         77 884         -         -           Cash and bank balances         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           EOUITY AND LIABILITIES         Total assets         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           EQUity Attributable to shareholders of Zambia Sugar PIc         1051 421         (120 519)         930 902         964 615         (86 300)         878 315           Share capital and premium         247 338         - 247 338         247 338         - 247 338         247 338          Capital redemption reserve   | Cane roots                       | 230 392     | (230 392)     | -         | 195 392   | (195 392)     | -         |
| Growing cane       496 728       -       496 728       315 737       -       315 737         Factory overhaul costs       58 940       -       58 940       48 232       -       48 232         Trade and other receivables       574 689       3201       -       3201       936       936         Current tax asset       6 394       -       -       -       -       -       -         Amounts due by related parties       4 359       -       4 359       57 165       57 165       57 165         Cash and bank balances       77 694       -       77 694       77 894       77 884       77 884         Total assets       3 416 970       (136 205)       3 280 765       2 507 802       (97 402)       2 410 400         EOUTY AND LIABILITIES       1 051 421       (120 519)       930 902       964 615       (68 300)       878 315         Share capital and premium       247 338       -       247 338       -       47 486         Retained earnings       1 051 421       (120 519)       930 902       964 615       (63 300)       620 506         Non-controlling interest       3 9229       (2 065)       37 164       36 360       (1 361)       34 999   | Current assets                   | 1 386 335   | -             | 1 386 335 | 1017 202  | -             | 1 017 202 |
| Factory overhaul costs       58 940       -       58 940       48 232       -       48 232         Trade and other receivables       574 689       -       574 689       322 434       -       322 434         Derivative financial instruments       3 201       -       3 201       936       -       -         Amounts due by related parties       6 394       -       6 394       -       -       -         Amounts due by related parties       4 359       -       77 694       -       77 684       77 884       -       77 684         Total assets       3 416 970       (136 205)       3 280 765       2 507 802       (97 402)       2 410 400         EQUITY AND LIABILITIES       Total assets       1 051 421       (120 519)       930 902       964 615       (86 300)       878 315         Share capital and premium       247 338       -       247 338       246 350  | Inventories                      | 164 330     | -             | 164 330   | 134 814   | -             | 134 814   |
| Trade and other receivables       574 689       3201       3201       936       936         Current tax asset       6 394       6 6 394       -       -       -         Amounts due by related parties       6 394       -       6 394       -       -         Cash and bank balances       77 694       -       77 694       -       77 884       -       77 884         Total assets       3 416 970       (136 205)       3 280 765       2 507 802       (97 402)       2 410 400         EQUITY AND LIABILITIES       1051 421       (120 519)       930 902       964 615       (86 300)       878 315         Share capital and premium       247 338       -       247 338       -       247 338         Capital redemption reserve       (17117)       -       (17117)       (37 055)       -       (40         Hedging reserve       (17117)       -       -       -       -       47 486       -       47 486         Retained earnings       821 160       (122 584)       968 066       1000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1038 292       (9 741)       1028 551         Long-term borr  | Growing cane                     | 496 728     | -             | 496 728   | 315 737   | -             | 315 737   |
| Derivative financial instruments         3 201         -         3 201         936         -         936           Current tax asset         6 394         -         6 394         -         1051 421         (120 519)         930 902         964 615         (86 300)         878 315         Safe capital and premium         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         -         247 338         <   | Factory overhaul costs           | 58 940      | -             | 58 940    | 48 232    | -             | 48 232    |
| Current tax asset       6 394       -       6 394       -       -       -         Amounts due by related parties       77 694       -       77 694       -       77 694       -       77 894       77 894       -       77 894       -       77 894       77 894       -       77 894       77 894       -       77 894       77 894       -       77 894       77 894       77 894       77 894  | Trade and other receivables      | 574 689     | -             | 574 689   | 382 434   | -             | 382 434   |
| Amounts due by related parties       4 359       -       4 359       57 165       -       57 165         Cash and bank balances       3 416 970       (136 205)       3 280 765       2 507 802       (97 402)       2 410 400         EQUITY AND LIABILITIES       1051 421       (120 519)       930 902       964 615       (86 300)       878 315         Share capital and premium       247 338       247 338       247 338       247 338       247 338         Capital redemption reserve       40       -       40       40       40         Hedging reserve       (17 117)       (17 117)       (37 055)       (37 055)       068 086       (86 300)       662 506         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borowings       827 176       827 176       987 00       918 000       918 000       918 000       918 000       918 000       918 000       929 (9 741)       11028 551       9468 5  | Derivative financial instruments | 3 201       | -             | 3 201     | 936       | -             | 936       |
| Cash and bank balances       77 694       77 694       77 894       77 884         Total assets       3 416 970       (136 205)       3 280 765       2 507 802       (97 402)       2 410 400         EOUITY AND LIABILITIES       Equity attributable to shareholders of Zambia Sugar Plo       1 051 421       (120 519)       930 902       964 615       (86 300)       878 315         Share capital and premium       247 338       247 338       247 338       247 338       247 338         Capital redemption reserve       40       -       40       40       40       40         Hedging reserve       (17 117)       -       147 486       (86 300)       620 506         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-cortrolling interest       39 229       (2 065)       317 167       918 000 <td< td=""><td>Current tax asset</td><td>6 394</td><td>-</td><td>6 394</td><td>-</td><td>-</td><td>-</td></td<>   | Current tax asset                | 6 394       | -             | 6 394     | -         | -             | -         |
| Total assets         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400           EQUITY AND LIABILITIES         Equity attributable to shareholders of Zambia Sugar Plc         1 051 421         (120 519)         930 902         964 615         (86 300)         878 315           Share capital and premium         247 338         - 247 338         247 338         - 247 338         - 247 338           Capital redemption reserve         40         - 40         40         - 40           Hedging reserve         (17 117)         (17 117)         (37 055)         - (37 055)           Dividend reserve         47 486         - 47 486         - 47 486           Retained earnings         821 160         (120 519)         700 641         706 806         (86 300)         620 506           Non-controlling interest         39 229         (2 065)         37 164         36 360         (1 361)         34 999           Total equity         1 090 650         (122 584)         968 066         1 000 975         (87 661)         913 314           Non-current liabilities         969 888         (13 621)         129 091         120 292         (9 741)         1028 551           Long-term borrowings         377 150   | Amounts due by related parties   | 4 359       | -             | 4 359     | 57 165    | -             | 57 165    |
| EOUITY AND LIABILITIES           Equity attributable to shareholders<br>of Zambia Sugar Plc         1 051 421 (120 519)         930 902         964 615 (86 300)         878 315           Share capital and premium         247 338         247 338         247 338         247 338         247 338           Capital redemption reserve         40         -         40         40         -         40           Hedging reserve         (17 117)         -         (17 117)         (37 055)         -         (37 055)           Dividend reserve         -         -         -         47 486         -         47 486           Retained earnings         821 160         (120 519)         700 641         706 806 (86 300)         620 506           Non-controlling interest         39 229         (2 065)         37 164         36 360         (1 361)         34 999           Total equity         1 090 650         (122 584)         968 066         1 000 975         (87 661)         913 314           Non-current liabilities         969 888         (13 621)         956 267         1 038 292         (9 741)         1 028 551           Long-term borrowings         827 176         -         827 176         918 000         -         918 000 <td< td=""><td>Cash and bank balances</td><td>77 694</td><td>-</td><td>77 694</td><td>77 884</td><td>-</td><td>77 884</td></td<>   | Cash and bank balances           | 77 694      | -             | 77 694    | 77 884    | -             | 77 884    |
| Equity attributable to shareholders of Zambia Sugar Plc       1 051 421 (120 519)       930 902       964 615 (86 300)       878 315         Share capital and premium       247 338       -       247 338       -       247 338         Capital redemption reserve       40       -       40       40       -       40         Hedging reserve       (17 117)       -       (17 117)       (37 055)       -       (37 055)         Dividend reserve       -       -       -       47 486       -       47 486         Retained earnings       821 160       (120 519)       700 641       706 806       (86 300)       620 506         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 1028 551         Long-term borrowings       827 176       827 176       918 000       918 000       918 000         Deferred taxation liability       1 356 432       -       1 356 432       468 535       -       -         Cur   | Total assets                     | 3 416 970   | (136 205)     | 3 280 765 | 2 507 802 | (97 402)      | 2 410 400 |
| Equity attributable to shareholders<br>of Zambia Sugar Plc       1 051 421 (120 519)       930 902       964 615 (86 300)       878 315         Share capital and premium       247 338       -       247 338       -       247 338         Capital redemption reserve       40       -       40       40       -       40         Hedging reserve       (17 117)       -       (17 117)       (37 055)       -       (37 055)         Dividend reserve       -       -       -       47 486       -       47 486         Retained earnings       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-controlling interest       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000       918 000         Deferred taxation liability       1 356 432       -       1 356 432       468 535       -       -         Current liabilities       1 356 432       -       1 356 432       468 535       -       -       -         Current  | FOUITY AND LIABILITIES           |             |               |           |           |               |           |
| of Zambia Sugar Plc       1 051 421       (120 519)       930 902       964 615       (86 300)       878 315         Share capital and premium       247 338       -       247 338       247 338       247 338       247 338         Capital redemption reserve       40       -       40       40       40       40         Hedging reserve       (17 117)       (17 117)       (37 055)       -       (37 055)         Dividend reserve       -       -       47 486       -       47 486         Retained earnings       39 229       (2 065)       37 164       36 360       (13 61)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 61)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000       918 000         Deferred taxation liability       1 356 432       1 356 432       468 535       468 535       468 535         Trade and other payables       317 157       1 638 34       -       242 294         Derivative financial instruments       225 2565       22   |                                  |             |               |           |           |               |           |
| Share capital and premium       247 338       247 348       240 300       250 565   |                                  | 1 051 421   | (120 519)     | 930 902   | 964 615   | (86 300)      | 878 315   |
| Capital redemption reserve       40       -       40       40       -       40         Hedging reserve       (17 117)       (17 117)       (37 055)       -       (37 055)         Dividend reserve       -       -       47 486       -       47 486         Retained earnings       39 229       (2 065)       37 164       36 360       (13 61)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-controlling interest       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       -       827 176       918 000       -       918 000         Deferred taxation liability       1 356 432       -       1 356 432       468 535       -       468 535         Current liabilities       1 356 432       -       1 356 432       468 535       -       -       -         Amounts due to related parties       250 565       -       250 565       242 294       -       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       -       -       -   | 0                                |             |               |           |           | , ,           |           |
| Hedging reserve       (17 117)       (17 117)       (37 055)       (37 055)         Dividend reserve       -       -       47 486       47 486         Retained earnings       821 160       (120 519)       700 641       706 806       (86 300)       6620 506         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000         Deferred taxation liability       1 356 432       1 356 432       468 535       468 535         Current liabilities       1 356 432       1 317 157       168 834       168 834         Short-term borrowings       317 157       577 150       -       -         Amounts due to related parties       250 565       242 294       242 294       -         Derivative financial instruments       22 221       -       270       -       270         Bank overdraft       178 113       178   |                                  | 40          | -             | 40        | 40        | -             | 40        |
| Dividend reserve       -       -       47 486       47 486         Retained earnings       821 160       (120 519)       700 641       706 806       (86 300)       620 506         Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000       918 000         Deferred taxation liability       1 356 432       1 356 432       468 535       468 535         Current liabilities       1 356 432       1 356 432       468 535       468 535         Trade and other payables       317 157       577 150       -       -         Amounts due to related parties       250 565       250 565       242 294       242 294         Derivative financial instruments       22 221       -       270       -       270         Bank overdraft       178 113       -       178 113       5623       -       9405         Pro   |                                  | (17 117)    | -             | (17 117)  | (37 055)  | -             | (37 055)  |
| Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000         Deferred taxation liability       1 356 432       1 356 432       468 535       468 535         Current liabilities       1 356 432       1 356 432       468 535       468 535         Trade and other payables       317 157       577 150       -       -         Amounts due to related parties       250 565       242 294       242 294         Derivative financial instruments       22 221       222 221       42 109       42 109         Current tax liability       -       -       270       270       270         Bark overdraft       178 113       178 113       5623       5623       9 405       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086  | 0 0                              | -           | -             | -         |           | -             |           |
| Non-controlling interest       39 229       (2 065)       37 164       36 360       (1 361)       34 999         Total equity       1 090 650       (122 584)       968 066       1 000 975       (87 661)       913 314         Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000         Deferred taxation liability       142 712       (13 621)       129 091       120 292       (9 741)       110 551         Current liabilities       1 356 432       1 356 432       468 535       468 535       468 535         Trade and other payables       317 157       577 150       -       -       -       -         Amounts due to related parties       250 565       250 565       242 294       242 294       242 294         Derivative financial instruments       22 221       22 221       42 109       42 109         Current tax liability       -       -       270       270         Bark overdraft       178 113       178 113       5 623       5 623       5 623         Provisions       11 226       9 405       9 405       9 405       9 4   |                                  | 821 160     | (120 519)     | 700 641   | 706 806   | (86 300)      |           |
| Non-current liabilities       969 888       (13 621)       956 267       1 038 292       (9 741)       1 028 551         Long-term borrowings       827 176       827 176       918 000       918 000         Deferred taxation liability       142 712       (13 621)       129 091       120 292       (9 741)       110 551         Current liabilities       1 356 432       -       1 356 432       468 535       -       468 535         Trade and other payables       317 157       -       317 157       168 834       -       -         Short-term borrowings       317 157       -       577 150       -       -       -         Amounts due to related parties       250 565       -       250 565       242 294       -       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       -       270       270       270         Bank overdraft       178 113       -       178 113       5 623       -       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086   |                                  | 39 229      | (2 065)       | 37 164    | 36 360    | (1 361)       |           |
| Non-current liabilities969 888(13 621)956 2671 038 292(9 741)1 028 551Long-term borrowings827 176827 176918 000918 000Deferred taxation liability142 712(13 621)129 091120 292(9 741)110 551Current liabilities1 356 432-1 356 432468 535-468 535Trade and other payables317 157-317 157168 834-168 834Short-term borrowings577 150Amounts due to related parties250 565250 565242 294-242 294Derivative financial instruments22 221-22 22142 109-42 109Current tax liability270270270Bank overdraft178 113-178 1135 623-5 623Total liabilities2 326 320(13 621)2 312 6991 506 827(9 741)1 497 086  | Total equity                     | 1 090 650   | (122 584)     | 968 066   | 1 000 975 | (87 661)      | 913 314   |
| Deferred taxation liability       142 712       (13 621)       129 091       120 292       (9 741)       110 551         Current liabilities       1 356 432       -       1 356 432       468 535       -       468 535         Trade and other payables       317 157       -       317 157       168 834       -       168 834         Short-term borrowings       577 150       -       -       -       -         Amounts due to related parties       250 565       -       250 565       242 294       -       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       270       270       270         Bank overdraft       178 113       178 113       5 623       -       9 405       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086   | Non-current liabilities          | 969 888     | (13 621)      | 956 267   | 1 038 292 | (9 741)       | 1 028 551 |
| Current liabilities       1 356 432       -       1 356 432       468 535       -       468 535         Trade and other payables       317 157       -       317 157       168 834       -       168 834         Short-term borrowings       577 150       -       -       -       -         Amounts due to related parties       250 565       -       250 565       242 294       -       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       -       270       270       270         Bank overdraft       178 113       -       178 113       5 623       -       9 405       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086  | Long-term borrowings             | 827 176     | -             | 827 176   | 918 000   | -             | 918 000   |
| Trade and other payables       317 157       -       317 157       168 834       -       168 834         Short-term borrowings       577 150       -<   | Deferred taxation liability      | 142 712     | (13 621)      | 129 091   | 120 292   | (9 741)       | 110 551   |
| Short-term borrowings       577 150       -       -       -         Amounts due to related parties       250 565       -       250 565       242 294       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       270       270       270         Bank overdraft       178 113       -       178 113       5 623       -       5 623         Provisions       11 226       -       11 226       9 405       9 405       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086  | Current liabilities              | 1 356 432   | -             | 1 356 432 | 468 535   | -             | 468 535   |
| Amounts due to related parties       250 565       -       250 565       242 294       -       242 294         Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       -       270       270         Bank overdraft       178 113       -       178 113       5 623       -       5 623         Provisions       11 226       -       111 226       9 405       -       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086   | Trade and other payables         | 317 157     | -             | 317 157   | 168 834   | -             | 168 834   |
| Derivative financial instruments       22 221       -       22 221       42 109       -       42 109         Current tax liability       -       -       270       270       270         Bank overdraft       178 113       -       178 113       5 623       5 623         Provisions       11 226       -       11 226       9 405       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086   | Short-term borrowings            | 577 150     | -             | 577 150   | -         | -             | -         |
| Current tax liability       -       -       270       270         Bank overdraft       178 113       -       178 113       5 623       -       5 623         Provisions       11 226       -       11 226       9 405       -       9 405         Total liabilities       2 326 320       (13 621)       2 312 699       1 506 827       (9 741)       1 497 086  | Amounts due to related parties   | 250 565     | -             | 250 565   | 242 294   | -             | 242 294   |
| Bank overdraft         178 113         -         178 113         5 623         -         5 623           Provisions         11 226         -         11 226         9 405         -         9 405           Total liabilities         2 326 320         (13 621)         2 312 699         1 506 827         (9 741)         1 497 086  | Derivative financial instruments | 22 221      | -             | 22 221    | 42 109    | -             | 42 109    |
| Provisions         11 226         -         11 226         9 405         -         9 405           Total liabilities         2 326 320         (13 621)         2 312 699         1 506 827         (9 741)         1 497 086   | Current tax liability            | -           | -             | -         | 270       | -             | 270       |
| Provisions         11 226         -         11 226         9 405         -         9 405           Total liabilities         2 326 320         (13 621)         2 312 699         1 506 827         (9 741)         1 497 086   | Bank overdraft                   | 178 113     | -             | 178 113   | 5 623     | -             | 5 623     |
|   | Provisions                       | 11 226      | -             | 11 226    | 9 405     | -             |           |
| Total equity and liabilities         3 416 970         (136 205)         3 280 765         2 507 802         (97 402)         2 410 400   | Total liabilities                | 2 326 320   | (13 621)      | 2 312 699 | 1 506 827 | (9 741)       | 1 497 086 |
|   | Total equity and liabilities     | 3 416 970   | (136 205)     | 3 280 765 | 2 507 802 | (97 402)      | 2 410 400 |

## 29. CHANGE IN ACCOUNTING POLICY (Continued)

## (c). Statement of financial position

|  | COMPANY                |                     |           |                        |                     |           |  |  |
|--|------------------------|---------------------|-----------|------------------------|---------------------|-----------|--|--|
|  | For the yea            | ar ended 31 M       | arch 2016 |                        | ir ended 31 Ma      | arch 2015 |  |  |
|  |                        | Restatement         |           |                        | Restatement         |           |  |  |
|  | Previously<br>reported | effect of IAS<br>16 | Restated  | Previously<br>reported | effect of IAS<br>16 | Restated  |  |  |
|  | K'000                  | K'000               | K'000     | K'000                  | K'000               | K'000     |  |  |
| ASSETS                                 | 11000                  | 10000               | 11000     | 11000                  | 11000               | 11000     |  |  |
| Non-current assets                     | 1 992 269              | (120 124)           | 1 872 145 | 1 460 734              | (86 802)            | 1 373 932 |  |  |
| Property, plant and equipment          | 1 639 430              | 77 091              | 1 716 521 | 1 136 231              | 82 077              | 1 218 308 |  |  |
| Cane roots                             | 197 215                | (197 215)           | -         | 168 879                | (168 879)           | -         |  |  |
| Investment in subsidiary               | 155 624                |                     | 155 624   | 155 624                | -                   | 155 624   |  |  |
|  | 1 000 405              |                     | 1 000 405 | 0.47.070               |                     | 0.47.070  |  |  |
| Current assets                         | 1 290 425              | -                   | 1 290 425 | 947 979                | -                   | 947 979   |  |  |
| Inventories                            | 155 794                | -                   | 155 794   | 127 028                | -                   | 127 028   |  |  |
| Growing cane                           | 412 258                | -                   | 412 258   | 260 396                | -                   | 260 396   |  |  |
| Factory overhaul costs                 | 58 940                 | -                   | 58 940    | 48 232                 | -                   | 48 232    |  |  |
| Trade and other receivables            | 572 114                | -                   | 572 114   | 379 668                | -                   | 379 668   |  |  |
| Derivative financial instruments       | 3 201                  | -                   | 3 201     | 936                    | -                   | 936       |  |  |
| Current tax asset                      | 6 317                  | -                   | 6 317     | 695                    | -                   | 695       |  |  |
| Amounts due by related parties         | 4 359                  | -                   | 4 359     | 57 165                 | -                   | 57 165    |  |  |
| Cash and bank balances                 | 77 442                 | -                   | 77 442    | 73 859                 | -                   | 73 859    |  |  |
| Total assets                           | 3 282 694              | (120 124)           | 3 162 570 | 2 408 713              | (86 802)            | 2 321 911 |  |  |
| EQUITY AND LIABILITIES                 |                        |                     |           |                        |                     |           |  |  |
| Equity attributable to shareholders of |                        |                     |           |                        |                     |           |  |  |
| Zambia Sugar Plc                       | 971 378                | (108 111)           | 863 267   | 901 807                | (78 121)            | 823 686   |  |  |
| Share capital and premium              | 247 338                | -                   | 247 338   | 247 338                | -                   | 247 338   |  |  |
| Capital redemption reserve             | 40                     | -                   | 40        | 40                     | -                   | 40        |  |  |
| Hedging reserve                        | (17 117)               | -                   | (17 117)  | (37 055)               | -                   | (37 055)  |  |  |
| Dividend reserve                       | -                      | -                   | -         | 47 486                 | -                   | 47 486    |  |  |
| Retained earnings                      | 741 117                | (108 111)           | 633 006   | 643 998                | (78 121)            | 565 877   |  |  |
|  |                        |                     |           |                        |                     |           |  |  |
| Total equity                           | 971 378                | (108 111)           | 863 267   | 901 807                | (78 121)            | 823 686   |  |  |
| Non-current liabilities                | 942 474                | (12 013)            | 930 461   | 1 014 411              | (8 681)             | 1 005 730 |  |  |
| Long-term borrowings                   | 827 176                | -                   | 827 176   | 918 000                | -                   | 918 000   |  |  |
| Deferred taxation liability            | 115 298                | (12 013)            | 103 285   | 96 411                 | (8 681)             | 87 730    |  |  |
| Current liabilities                    | 1 368 842              | -                   | 1 368 842 | 492 495                | -                   | 492 495   |  |  |
| Trade and other payables               | 307 959                | -                   | 307 959   | 167 349                | -                   | 167 349   |  |  |
| Short-term borrowings                  | 577 150                | -                   | 577 150   | -                      | -                   | -         |  |  |
| Amounts due to related parties         | 272 173                | -                   | 272 173   | 268 009                | -                   | 268 009   |  |  |
| Derivative financial instruments       | 22 221                 | -                   | 22 221    | 42 109                 | -                   | 42 109    |  |  |
| Bank overdraft                         | 178 113                | -                   | 178 113   | 5 623                  | -                   | 5 623     |  |  |
| Provisions                             | 11 226                 | -                   | 11 226    | 9 405                  | -                   | 9 405     |  |  |
| Total liabilities                      | 2 311 316              | (12 013)            | 2 299 303 | 1 506 906              | (8 681)             | 1 498 225 |  |  |
| Total equity and liabilities           | 3 282 694              | (120 124)           | 3 162 570 | 2 408 713              | (86 802)            | 2 321 911 |  |  |
|  | 5 202 054              | (120-124)           | 5 102 570 | 2 400 / 13             | (00 002)            | 2 321 311 |  |  |

## 29. CHANGE IN ACCOUNTING POLICY (Continued)

## (d). Statement of cash flows

|   | GROUP                  |                                 |                | COMPANY                               |                                 |                     |  |
|---|------------------------|---------------------------------|----------------|---------------------------------------|---------------------------------|---------------------|--|
|   | For the year           | ended 31 M                      | arch 2016      | For the year ended 31 March 2016      |                                 |                     |  |
|   | Previously<br>reported | Restated<br>effect of<br>IAS 16 | Restated       | Previously reported                   | Restated<br>effect of<br>IAS 16 | Restated            |  |
|   | K'000                  | K'000                           | K'000          | K'000                                 | K'000                           | K'000               |  |
| Cash flows from operating activities  |                        |                                 |                |                                       |                                 |                     |  |
| Cash operating profit   | 264 964                | 24 872                          | 289 836        | 252 377                               | 19 824                          | 272 201             |  |
| Working capital movements   | (78 698)               | -                               | (78 698)       | (89 959)                              | -                               | (89 959)            |  |
| Cash generated from operations  | 186 266                | 24 872                          | 211 138        | 162 418                               | 19 824                          | 182 242             |  |
| Net financing costs   | (221 915)              | -                               | (221 915)      | (227 583)                             | -                               | (227 583)           |  |
| Income tax paid   | (10 244)               | -                               | (10 244)       | (5 837)                               | -                               | (5 837)             |  |
| Dividends paid to shareholders of<br>Zambia Sugar Plc   | (47 485)               | -                               | (47 485)       | (47 485)                              | -                               | (47 485)            |  |
| Dividends paid to non-controlling shareholders  | (3 296)                | -                               | (3 296)        | -                                     | -                               | -                   |  |
| Net cash outflows from operating activities   | (96 674)               | 24 872                          | (71 802)       | (118 487)                             | 19 824                          | (98 663)            |  |
| Cash flows from investing activities<br>Payments for property, plant and<br>equipment<br>Dividend received<br>Proceeds from disposal of property, | (563 822)              | (24 872)<br>-                   | (588 694)<br>- | (558 040)<br>19 804                   | (19 824)<br>-                   | (577 864)<br>19 804 |  |
| plant and equipment   | 1 490                  | -                               | 1 490          | 1 490                                 | -                               | 1 490               |  |
| Net cash outflows from investing activities   | (562 332)              | (24 872)                        | (587 204)      | (536 746)                             | (19 824)                        | (556 570)           |  |
| Net cash outflows before financing activities   | (659 006)              | -                               | (659 006)      | (655 233)                             | -                               | (655 233)           |  |
| Cash flows from financing activities<br>Borrowings raised   | 486 326                | -                               | 486 326        | 486 326                               | -                               | 486 326             |  |
| Net cash inflows from financing activities  | 486 326                | -                               | 486 326        | 486 326                               | -                               | 486 326             |  |
| Net decrease in cash and cash<br>equivalents  | (172 680)              | -                               | (172 680)      | (168 907)                             | -                               | (168 907)           |  |
| Net cash and cash equivalents at beginning of year  | 72 261                 | -                               | 72 261         | 68 236                                | -                               | 68 236              |  |
| Net cash and cash equivalents at the end of year  | (100 419)              | -                               | (100 419)      | (100 671)                             | -                               | (100 671)           |  |
| Comprising of:  |                        |                                 |                |                                       |                                 |                     |  |
| Cash and bank balances  | 77 694                 | -                               | 77 694         | 77 442                                | -                               | 77 694              |  |
| Bank overdraft  | (178 113)              | -                               | (178 113)      | (178 113)                             | -                               | (178 365)           |  |
|   | ·                      |                                 |                | · · · · · · · · · · · · · · · · · · · |                                 |                     |  |

## 30. FINANCIAL RISK MANAGEMENT

Financial instruments consist primarily of cash deposits with banks, investments and loans, trade and other receivables and payables, derivative financial instruments and bank borrowings. Financial instruments are carried at fair value or amounts that approximate fair value.

## Categories of financial instruments

|  |            | Group     |           | Company   |           |
|--|------------|-----------|-----------|-----------|-----------|
|  |            | 2017      | 2016      | 2017      | 2016      |
|  |            | K′000     | K'000     | K′000     | K'000     |
|  | Fair value |           |           |           |           |
|  | hierarchy: |           |           |           |           |
| Financial assets   |            |           |           |           |           |
| Loans and receivables                                    | Level 3    | 829 273   | 656 742   | 825 223   | 653 915   |
| Derivative financial instruments designated as cash flow |            |           |           |           |           |
| hedges   | Level 2    | 25 204    | 3 201     | 25 204    | 3 201     |
| Financial liabilities                                    |            |           |           |           |           |
| Derivative financial instruments designated as cash flow |            |           |           |           |           |
| hedges   | Level 2    | -         | (22 221)  | -         | (22 221)  |
| Financial liabilities measured at amortised cost         | Level 3    | 2 450 542 | 2 150 161 | 2 479 799 | 2 162 571 |
| Reconciliation to the statement of financial position:   |            |           |           |           |           |
| Trade and other receivables                              | Level 3    | 668 848   | 574 689   | 665 220   | 572 114   |
| Amounts due by related parties                           | Level 3    | 61        | 4 359     | 61        | 4 359     |
| Cash and bank balances                                   | Level 3    | 160 365   | 77 694    | 159 943   | 77 442    |
| Loans and receivables                                    | Level 3    | 829 274   | 656 742   | 825 224   | 653 915   |
| Long-term borrowings                                     | Level 3    | 1 301 242 | 827 176   | 1 301 242 | 827 176   |
| Short-term borrowings                                    | Level 3    | 284 705   | 577 150   | 284 705   | 577 150   |
| Trade and other payables                                 | Level 3    | 318 745   | 317 157   | 311 139   | 307 959   |
| Amounts due to related parties                           | Level 3    | 483 883   | 250 565   | 520 746   | 272 173   |
| Bank overdraft   | Level 3    | 61 967    | 178 113   | 61 967    | 178 113   |
| Financial liabilities measured at amortised cost         | Level 3    | 2 450 542 | 2 150 161 | 2 479 799 | 2 162 571 |

## 30.1 Liquidity risk management

In terms of the Company's Articles of Association, the directors may from time to time, at their discretion, raise loans or otherwise borrow for the purpose of the company as they think fit.

The Group treasury has access to the following unsecured local banking facilities at 31 March:

|   | Group   | Group   |
|---|---------|---------|
|   | 2017    | 2016    |
|   | K′000   | K'000   |
| Unsecured bank overdraft facility, reviewed annually and payable at call: |         |         |
| - Amount utilised   | 61 967  | 178 113 |
| - Amount unutilised   | 203 533 | 20 387  |
| Total local bank overdraft facilities                                     | 265 500 | 198 500 |

## 30. FINANCIAL RISK MANAGEMENT (Continued)

#### 30.2 Interest rate risk management

Taking cognisance of the seasonality of the Group's cash flow and long term interest rate forecasts, the treasury risk management committee positions the group's interest rate exposures according to expected movements in interest rates.

The interest rate profile at 31 March 2017 is as follows:

|                        | Floatir |       |                     |
|------------------------|---------|-------|---------------------|
|                        |         |       | Total<br>borrowings |
| Borrowings (K'million) | 654     | 1 301 | 1 955               |
| % total borrowings     | 33%     | 67%   | 100%                |

The Group has no fixed rate facilities.

#### Interest rate sensitivity

The group is exposed to interest rate cash flow risk in respect of its variable rate loans and short-term cash investments, which can impact on the cash flows of these instruments. The sensitivity analysis below has been determined based on the exposure to interest rates at the reporting date and the stipulated change taking place at the beginning of the financial year and held constant in the case of variable rate borrowings.

|  | Group            |         | Company |         |
|--|------------------|---------|---------|---------|
|  | <b>2017</b> 2016 |         | 2017    | 2016    |
|  | K'000            | K'000   | K'000   | K'000   |
| If interest rates had been 50 basis points higher/lower and all other variables held constant, profit before tax for the | <i>(</i> )       |         | /       |         |
| year would decrease/increase by:   | (7 438)          | (7 524) | (7 440) | (7 525) |

#### 30.3 Currency risk management

In the normal course of business, the group enters into transactions denominated in foreign currencies. Hence, exposures to exchange rate fluctuations arise. Exchange rate exposures are managed within approved policy parameters utilising forward exchange contracts. The carrying amount of uncovered foreign currency denominated monetary assets and monetary liabilities at the reporting date is as follows:

|            | Assets  |        | Liabi   | lities |
|------------|---------|--------|---------|--------|
|            | 2017    | 2016   | 2017    | 2016   |
| GROUP      | K'000   | K'000  | K′000   | K'000  |
| US Dollars | 136 936 | 83 066 | 30 410  | 52 278 |
| SA Rands   | 2 242   | 32 401 | 143 117 | 90 152 |
| Euros      | 11 953  | 10 584 | 11 402  | 14 949 |
| COMPANY    |         |        |         |        |
| US Dollars | 136 936 | 83 066 | 30 410  | 48 597 |
| SA Rands   | 2 242   | 32 401 | 141 190 | 89 191 |
| Euros      | 11 953  | 10 584 | 11 402  | 14 949 |

## 30. FINANCIAL RISK MANAGEMENT (Continued)

## 30.3 Currency risk management (Continued)

#### Foreign currency sensitivity

The Group's exchange rate exposure relates mainly to the US dollar, Rand and the Euro. The following sensitivity analysis indicates the impact on profit before tax resulting from the revaluation of uncovered foreign currency denominated monetary items outstanding on the reporting date for an assumed 10% movement in the US dollar, rand and the euro. A positive/ (negative) number indicates an increase/(decrease) in profit before tax where the kwacha strengthens by 10% against the relevant currency. For a 10% weakening of the kwacha against the relevant currency, there would be an equal and opposite impact on profit before tax.

#### 10% foreign currency sensitivity

All figures in K'000

|                      | US Dollar |         | SA F   | SA Rand |         | Euro    |  |
|----------------------|-----------|---------|--------|---------|---------|---------|--|
|                      | 2017      | 2016    | 2017   | 2016    | 2017    | 2016    |  |
| Group                |           |         |        |         |         |         |  |
| Monetary assets      | (13 694)  | (8 307) | (224)  | (3 240) | (1 195) | (1 058) |  |
| Monetary liabilities | 3 041     | 5 228   | 14 312 | 9 015   | 1 140   | 1 495   |  |
|                      | (10 653)  | (3 079) | 14 088 | 5 775   | (55)    | 437     |  |
| Company              |           |         |        |         |         |         |  |
| Monetary assets      | (13 694)  | (8 307) | (224)  | (3 240) | (1 195) | (1 058) |  |
| Monetary liabilities | 3 041     | 4 860   | 14 119 | 8 919   | 1 140   | 1 495   |  |
|                      | (10 653)  | 3 447   | 13 895 | 5 679   | 55      | 437     |  |

Exchange rates most affecting the performance of the group and the company are as follows:

|                  | Rates at 31 March |       | Average for year |       |
|------------------|-------------------|-------|------------------|-------|
|                  | 2017              |       | 2017             | 2016  |
| Kwacha/Rand      | 0.71              | 0.75  | 0.71             | 0.70  |
| Kwacha/US dollar | 9.60              | 11.15 | 9.93             | 9.72  |
| Kwacha/Euro      | 10.26             | 12.62 | 10.90            | 10.73 |

The Group has entered into certain forward exchange contracts to cover forecast foreign currency proceeds not yet receivable. The contracts will be utilised for purposes of trade during the 2018 financial year.

|                       |                                | Group 2017      |                        |                                | Group 2016      |                        |
|-----------------------|--------------------------------|-----------------|------------------------|--------------------------------|-----------------|------------------------|
|                       | Foreign<br>currency<br>million | Average<br>rate | Amount in<br>K'million | Foreign<br>currency<br>million | Average<br>rate | Amount in<br>K'million |
| Foreign currency sold |                                |                 |                        |                                |                 |                        |
| US Dollar             | 25.7                           | 11.07           | 284.5                  | 7.5                            | 12.84           | 96.3                   |

These forward exchange contracts have resulted in the Group's derivative financial instruments, the fair value of which are determined using inputs that are observable, either directly (i.e. as prices), or indirectly (i.e. derived from prices), other than quoted prices in an active market, and therefore fall into the level 2 fair value category.

#### 30. FINANCIAL RISK MANAGEMENT (Continued)

### 30.4 Credit risk management

Credit risk is the risk that a counterparty will default on its contractual obligations resulting in financial loss to the group. The Group has adopted a policy of only dealing with creditworthy customers. Trade receivables comprise a widespread customer base, and the company undertakes ongoing credit evaluations of the financial condition of their customers. At 31 March 2017, the group does not consider there to be any material credit risk that has not been insured or adequately provided for.

The carrying amount of the financial assets recorded in the financial statements, grossed up for any allowances for losses, represents the group and the company's maximum exposure to credit risk.

The group and the company grants credit terms of 14 - 30 days to its customers. The analysis of trade receivables which are past due at reporting date is as follows:

|                                     | Group   |         | Company |         |
|-------------------------------------|---------|---------|---------|---------|
|                                     | 2017    | 2016    | 2017    | 2016    |
|                                     | K'000   | K'000   | K'000   | K'000   |
| Not past due                        | 172 898 | 257 708 | 172 898 | 257 708 |
| Past due by 30 days                 | 146 734 | 116 067 | 146 734 | 116 067 |
| Past due by 60 days                 | 53 624  | 52 104  | 53 624  | 52 104  |
| Past due by 90 days                 | 66 111  | 7 621   | 66 111  | 7 621   |
| Past due over 120 days              | 58 717  | 5 194   | 58 717  | 5 194   |
|                                     | 498 084 | 438 694 | 498 084 | 438 694 |
| less : allowance for doubtful debts | (314)   | (250)   | (314)   | (250)   |
| Total trade receivables             | 497 770 | 438 444 | 497 770 | 438 444 |

No specific trade receivables were placed under liquidation in either the current or the previous year.

#### 30.5 Capital risk management

The Group manages its capital to ensure that the company and its subsidiary will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the group consists of equity and debt, which includes borrowings net of cash and cash equivalents.

### Gearing ratio

The gearing ratio at the end of the reporting period was as follows:

| Group     |   | Comp  | bany  |
|-----------|---|---|---|
| 2017      | 2016  | 2017  | 2016  |
| K′000     | K'000   | K'000   | K'000   |
| 1 893 253 | 1 508 176   | 1 893 253   | 1 508 176   |
| 61 967    | 178 113   | 61 967  | 178 113   |
| (160 365) | (77 694)  | (159 943)   | (77 442)  |
| 1 794 855 | 1 608 595   | 1 795 277   | 1 608 847   |
| 943 290   | 968 066   | 824 264   | 863 267   |
| 190.3%    | 166.2%  | 217.8%  | 186.4%  |
|           | 2017<br>K'000<br>1 893 253<br>61 967<br>(160 365)<br>1 794 855<br>943 290 | 2017         2016           K'000         K'000           1 893 253         1 508 176           61 967         178 113           (160 365)         (77 694)           1 794 855         1 608 595           943 290         968 066 | 2017         2016         2017           K'000         K'000         K'000           1 893 253         1 508 176         1 893 253           61 967         178 113         61 967           (160 365)         (77 694)         (159 943)           1 794 855         1 608 595         1 795 277           943 290         968 066         824 264 |

- i. Debt is defined as long and short term borrowings as described in note 22.
- ii. Equity includes all capital and reserves of the Group that are managed as capital.

Notes To The Annual Financial Statements (continued) for the year ended 31 March 2017

## **31. RETIREMENT BENEFITS**

#### Defined contribution pension scheme

Zambia Sugar Plc provides retirement benefits for its employees through a defined contribution pension scheme which was established on 1 May 2002. The employer's contribution is recognised as an expense in the year in which the related services are rendered by the employees. The group expensed an amount of K19.3 million (2016: K15.8 million) during the year in respect of this scheme.

The group also contributes to the National Pension Scheme Authority (NAPSA), a defined contribution scheme, for its eligible employees as required by law. Membership is compulsory and monthly contributions are made by both employer and employees. The employer's contribution is expensed in the year in which it arises. The group expensed an amount of K15.4 million (2016: K14.1 million) during the year in respect of this scheme.

#### **32. CONTINGENT LIABILITIES**

There is a contingent liability estimated at K1.442 million (2016: K1.362 million) in respect of local industrial relations actions currently before the courts.

### 33. EVENTS AFTER THE REPORTING DATE

There are no significant events occurring after the reporting date which would require adjustment or disclosure in these financial statements.

## NOTICE OF MEETING

Notice is hereby given that the 55<sup>th</sup> Annual General Meeting of the members of the company will be held at the Taj Pamodzi Hotel, Lusaka, Zambia on Tuesday 22<sup>nd</sup> August, 2017 at 15:00hrs to transact the following business:

## 1. Minutes of the previous meeting

To receive and note the minutes of the 54<sup>th</sup> Annual General Meeting held on 18 August 2016 duly approved by the Chairman in accordance with Section 160 (2) of the Companies Act.

## 2. Financial statements

To table the annual financial statements for the year ended 31 March 2017, including the directors and auditors reports in terms of Section 183 of the Companies Act.

## 3. Ordinary Resolutions

To consider and, if deemed fit, to pass, with or without modification, the following ordinary resolutions. The percentage of voting rights required for the adoption of each ordinary resolution is the support of more than 50% of the voting rights exercised on the resolution by shareholders present or represented by proxy at the annual general meeting and entitled to vote.

3.1 Ordinary resolution number 1 – Confirmation of appointment of executive director – Mr Graham Rolfe

To confirm the appointment of Mr Graham Rolfe, who was appointed by the board as an executive director with effect from 9 November 2016.

A brief curriculum vitae of Mr Rolfe appears on page 12 of the Integrated Annual Report.

3.2 Ordinary resolution number 2 – Re-election of retiring non-executive directors retiring by rotation

To re-elect each of Messrs M Abdool-Samad, H Mambwe and Mr A Mpungwe and Ms M Musonda, who retire by rotation in terms of Companies Act, and who, being eligible, offer themselves for re-election.

The motions for re-election will be moved individually.

The curricula vitae of these directors are provided on pages 11 to 13 of the Annual Report.

Based on the recommendations of the Nomination Committee, which has conducted a formal assessment of each of the above mentioned candidates, the board recommends their re-election to shareholders.

3.3 Ordinary resolution number 3 – Approval of directors' fees

That unless otherwise determined by the company in an annual general meeting, that fees payable by the company to directors for the period 1 April 2017 to 31 August 2017 be maintained at K177 000, K184 000 for committee members and K210 000 for the board chairman.

#### 3.4 Ordinary resolution number 4 – Appointment of the independent auditor

Pursuant to the requirements of sections 171(3) and (10) of the Companies Act, and as nominated by the company's Audit Committee, to resolve that Deloitte & Touche be reappointed as the company's independent registered auditor for the financial period ending 31 August 2017.

#### 4. Non-Declaration of final dividend

The directors recommend that no dividend be paid for the financial year-ending 31 March 2017. It is noted in terms of the company's Articles the company may only declare a dividend if, and only if the directors have recommended a dividend.

#### 5. Other business

To transact such other business as may be transacted at an annual general meeting of members.

A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend, speak and vote in his/her stead. The proxy need not be a member of the Company. Proxy forms should be forwarded so as to reach the Company's registered office or the transfer secretaries not later than 15:00hrs on Friday 18 August 2017.

Queries pertaining to shareholder relations such as change of address or bank details are to be channelled through the Transfer Secretaries, whose contact address is:

CorpserveTransfer Agents Limited 2760, Lubu Road, Long Acres, Lusaka, Zambia Telephone: +260 (211) 256 969/70 Facsimile: +260 (211) 256 975 Email: corpservezambia@corpserve.com.zm

By order of the Board MM Mutimushi **Company Secretary** 30 May 2017

# **CORPORATE INFORMATION**

| Secretary:                                 | Mwansa M Mutimushi   |          |
|--|--|----------|
| Business address and<br>Registered office: | Nakambala Estate, Mazabuka, Zambia   |          |
| Postal address:                            | P O Box 670240, Mazabuka, Zambia   |          |
| Telephone:                                 | +260 21 3 231106   |          |
| Fax:                                       | +260 21 3 230385   | 100      |
| Email address:                             | mmutimushi@zamsugar.zm   | -        |
| Website address:                           | www.illovosugar.co.za  | 1000     |
| Transfer secretaries:                      | Corpserve Transfer Agents Ltd<br>2760, Lubu Road, Long Acres, Lusaka, Zambia   |          |
| Postal address:                            | P.O. Box 37522, Lusaka, Zambia   |          |
| Telephone:                                 | +260 21 1 256969, 256970   | - ALLUNG |
| Fax:                                       | +260 21 1 256975   | 14 - C   |
| E-mail address:                            | corpservezambia@corpservezambia.com.zm   |          |
| Auditors:                                  | Deloitte & Touche  | A THE    |
| Bankers:                                   | Barclays Bank of Zambia, Citibank Zambia,<br>FNB Zambia,<br>Stanbic Bank Zambia,<br>Standard Chartered Bank Zambia,<br>Zambia National Commercial Bank,<br>Finance Bank. |          |

## ZAMBIA SUGAR PLC | FORM OF PROXY

For the 55th Annual General Meeting

| I/We  |    |                    |                    |
|---|----|--------------------|--------------------|
| (Name/s in block letters)   |    |                    |                    |
| of(address)   |    |                    |                    |
| being the shareholder/member of the above named Company and entitled to do hereby appoint |    |                    |                    |
| 1   | of | or failing him/her | Number of votes    |
| 2   | of | or failing him/her |                    |
|   |    |                    | (1 share = 1 vote) |

3. the chairman of the meeting

as my/our proxy to attend, speak and vote for me/us and on my/our behalf at the annual general meeting of the Company to be held at the Taj Pamodzi Hotel, Lusaka, Zambia on Tuesday 22 August 2017 at 14h00 and at any adjournment thereof as follows:

|                |  | Mark wit       | n X where app | licable |
|----------------|--|----------------|---------------|---------|
| Resolution No. | Agenda Item                            | For            | Against       | Abstain |
| 1.             | Confirmation of appointment            |                |               |         |
|                | GM Rolfe                               |                |               |         |
| 2.             | Re-election of directors               |                |               |         |
| 2.1            | M Abdool-Samad                         |                |               |         |
| 2.2            | MK Musonda                             |                |               |         |
| 2.3            | HK Mambwe                              |                |               |         |
| 2.4            | AR Mpungwe                             |                |               |         |
| 3.             | Approval of directors' fees            |                |               |         |
| 4.             | Appointment of the independent auditor |                |               |         |
| Signed at      | on this                                | <u>day o</u> f |               | 2017    |

Signature \_\_\_\_\_

Assisted by me (where applicable) (see note 3) Full name/s of signatory/ies if signing in a representative capacity (see note 4)

#### NOTES TO THE FORM OF PROXY

- 1. A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend, speak and vote in his/her stead. A proxy need not be a member of the Company.
- 2. If this proxy form is returned without any indication as to how the proxy should vote, the proxy will be entitled to vote or abstain from voting as he/she thinks fit.
- 3. A minor must be assisted by his/her guardian.
- 4. The authority of a person signing a proxy in a representative capacity must be attached to the proxy unless the Company has already recorded that authority.
- In order to be effective, proxy forms must reach the registered office of the Company or the transfer secretaries by no later than10h00 on Friday 18 August 2017.
- The delivery of the duly completed proxy form shall not preclude any member or his/her duly authorised representative from attending the meeting, speaking and voting instead of such duly appointed proxy.
- 7. If two or more proxies attended the meeting, then that person attending the meeting whose name appears first on the proxy form, and whose name is not deleted, shall be regarded as the validly appointed proxy.



Zambia Sugar Annual Report | 2017

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# Zambia Sugar Plc

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